Falmouth Hospital

2022 Hospital Profile

OVERVIEW

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City/Town:	Falmouth, MA	Tax Status:	Non-profit
Region:	Cape and Islands	Trauma Center Designation:	Not Applicable
Hospital Type:	Community-High Public Payer Hospital	Total FTE's in HFY22:	643.67
Total Staffed Beds in HFY22:	81, Small Hospital	FY22 Case Mix Index:	1.14
Hospital System Affiliation:	Cape Cod Healthcare	Public Payer Mix ¹ :	71.8%: HPP Hospital
Hospital System Surplus (Deficit) in HFY22:	(\$56,580,664)	Percent of Total GPSR - Medicare/Medicaid/Commercial:	58% / 13% / 22%
Change in Ownership HFY18-HFY22:	Not Applicable	CY21 Commercial Statewide Relative Price:	1.48

FINANCIAL

GROSS AND NET PATIENT SE	RVICE REVEI HFY18	NUES (GPS HFY19	R & NPSR) HFY20	HFY21	HFY22
Inpatient GPSR	\$120.7M	\$131.7M	\$129.0M	\$147.3M	\$148.7M
Outpatient GPSR	\$269.6M	\$291.8M	\$274.0M	\$292.4M	\$333.3M
Total GPSR	\$390.3M	\$423.5M	\$403.0M	\$439.6M	\$482.0M
Inpatient NPSR per CMAD	\$11,250	\$8,934	\$9,333	\$12,102	\$12,528
Inpatient NPSR	\$70.0M	\$57.0M	\$55.7M	\$70.3M	\$68.2M
Outpatient NPSR	\$91.1M	\$109.9M	\$97.1M	\$87.8M	\$103.1M
*Data Source: CHIA Hospital Cost Reports					

REVENUE & EXPENSES

	HFY18	HFY19	HFY20	HFY21	HFY22
Operating Revenue	\$164.6M	\$170.5M	\$170.9M	\$168.0M	\$180.7M
Non-Operating Revenue ³	\$4.6M	\$6.9M	\$3.5M	\$22.2M	(\$19.5M)
COVID Funding Included in Operating Revenue ⁴	-	-	\$9.8M	\$3.9M	\$3.5M
Total Revenue	\$169.2M	\$177.3M	\$174.4M	\$190.2M	\$161.3M
Total Expenses	\$158.1M	\$164.7M	\$163.8M	\$166.0M	\$177.7M
Total Surplus (Deficit)	\$11.1M	\$12.7M	\$10.6M	\$24.2M	(\$16.4M)
Operating Margin	3.9%	3.3%	4.1%	1.1%	1.9%
Non-Operating Margin	2.7%	3.9%	2.0%	11.7%	(12.1%)
Total Margin	6.6%	7.1%	6.1%	12.7%	(10.2%)
*Data Source: Standardized Financial Statements					

SOLVENCY AND LIQUIDITY

	HFY18	HFY19	HFY20	HFY21	HFY22
Total Net Assets or Equity	\$232.4M	\$230.8M	\$237.6M	\$247.6M	\$219.1M
Current Ratio	1.4	1.3	1.0	0.9	0.8
Debt Service Coverage Ratio	6.0	6.3	5.8	7.9	(2.8)
Cash Flow to Total Debt	38.2%	44.0%	24.3%	38.5%	(19.3%)
Equity Financing Ratio	82.8%	83.4%	75.9%	75.1%	80.8%
Average Age of Plant	13.0	13.0	14.0	16.0	19.0
*Data Source: Standardized Financial Statements					

For descriptions of the metrics, please see the technical appendix.

- High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.
- ² Effective HFY 2020, supplemental revenue is not included in net patient service revenue for all hospitals. Prior to HFY 2020, reporting of supplemental revenue varied by hospital.
- 3 There was an accounting change adopted by most hospitals beginning in HFY 2020 in which unrealized gains and losses on investments are now recognized as non-operating revenue.
- Federal and State COVID-19 relief funding was distributed to hospitals as part of the Coronavirus Aid, Relief, and Economic Security (CARES) Act beginning in HFY2020. A portion of this funding was reported as operating revenue.

 Inpatient cases and communities with less than 25 discharges have been omitted from the Top Discharges by Inpatient Case (DRG) and Top Discharges By Community charts.

 Falmouth Hospital changed its methodology for counting outpatient visits to include all clinic visits for the entity starting in HFY 2021.

UTILIZATION

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Licensed Beds in HFY22:	81
Available Beds in HFY22:	81
Staffed Beds in HFY22:	81
HFY22 Percentage Occupancy:	72.2%
Inpatient Discharges in HFY22:	4,772
Change HFY21-HFY22:	(6.3%)
Percent of Total Region Discharges in HFY22:	20.4%
Percent of Statewide Total Discharges in HFY22:	<1%
Inpatient Days in HFY22:	21,347
Change HFY21-HFY22:	5.4%
Percent of Total Region Inpatient Days in HFY22:	20.1%
Percent of Statewide Total Inpatient Days in HFY22:	<1%
Average Length of Stay in HFY22:	4.5
Change HFY21-HFY22:	12.6%
Emergency Department Visits in HFY22:	30,461
Change HFY21-HFY22:	5.9%
Percent of Total Region Emergency Department Visits in HFY22:	22.9%
Percent of Statewide Total Emergency Department Visits in HFY22:	1.1%
Outpatient Visits in HFY22:	168,417
Change HFY21-HFY22:	9.9%
*Data Source: CHIA Hospital Cost Reports	

TOP DISCHARGES BY INPATIENT CASE (DRG) IN FY22

Inpatient Case (DRG) ⁵	Discharges	Percent of Total Hospital Discharges
Septicemia & Disseminated Infections	824	17.1%
Heart failure	289	6.0%
Major Resp Infect & Inflam	205	4.3%
Kidney & Urinary Tract Infections	185	3.8%
Knee joint replacement	145	3.0%
Cva & Precerebral Occlusion W/ Infarct	124	2.6%
Alcohol abuse & dependence	112	2.3%
Hip joint replacement	110	2.3%
Acute myocardial infarction	106	2.2%
Other pneumonia	101	2.1%
*Data Source: CHIA Hospital Discharge Dataset		

TOP DISCHARGES BY COMMUNITY IN FY22

Community ⁵	Discharges	Percent of Total Community Discharges
East Falmouth, MA	1,288	54%
Mashpee, MA	808	41%
Falmouth, MA	806	63%
Buzzards Bay, MA	434	27%
Pocasset, MA	294	53%
North Falmouth, MA	189	53%
Sandwich, MA	89	9%
Forestdale, MA	62	18%
Hyannis, MA	52	2%
Monument Beach, MA	45	51%
*Data Source: CHIA Hospital Discharge Dataset		

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CHIA.