

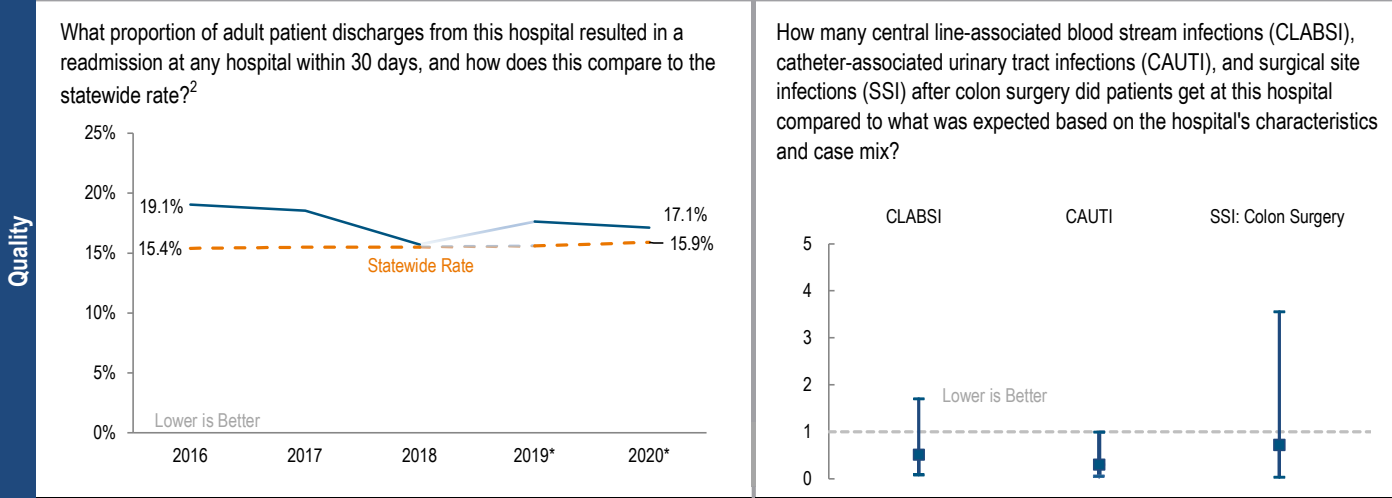
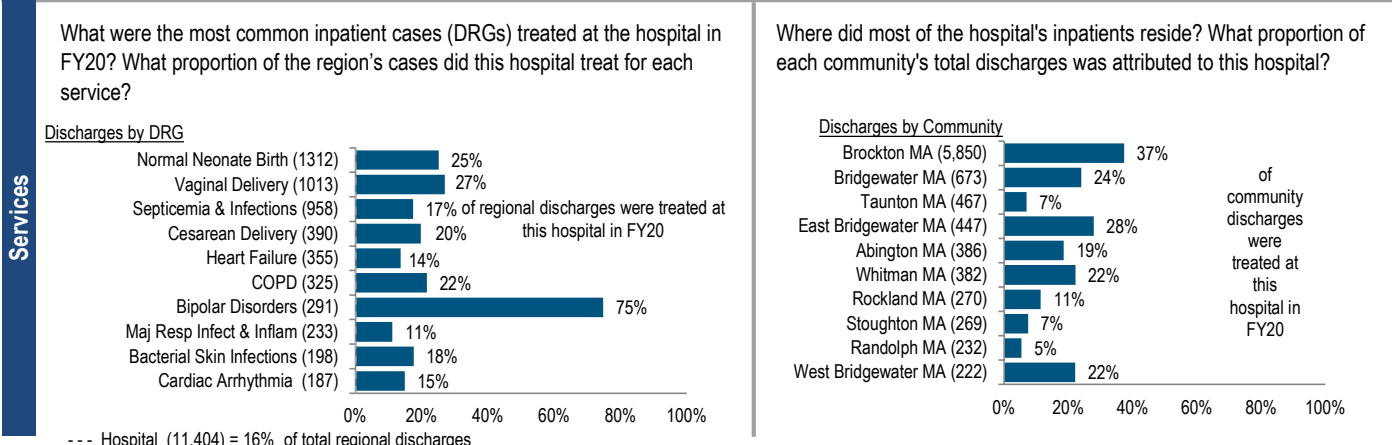
SIGNATURE HEALTHCARE BROCKTON HOSPITAL

2020 Hospital Profile

Brockton, MA
Community-High Public Payer Hospital
Metro South

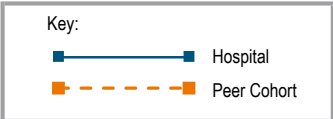
Signature Healthcare Brockton Hospital is a non-profit community-High Public Payer (HPP) hospital located in the Metro South region. Between FY16 and FY20, the volume of inpatient discharges at the hospital decreased by 6.2% compared to a median decrease of 7.6% at cohort hospitals. Outpatient visits increased 21.4% for the hospital between FY16 and FY20, compared to a median decrease of 15.2% for its peer cohort. Signature Healthcare Brockton Hospital reported a profit each year in this time period including a profit of \$17.0M in FY20 and a total margin of 5.4%, compared to the cohort median of 4.0%.

At a Glance	Overview / Size		Payer Mix	
	Hospital System Affiliation:	Signature Healthcare Corporation	Public Payer Mix ¹ :	74.3% HPP Hospital
	Hospital System Surplus (Deficit) in FY20:	\$7,327,183	CY19 Commercial Statewide Relative Price:	0.827
	Change in Ownership (FY16-20):	Not Applicable	Top 3 Commercial Payers:	Blue Cross Blue Shield Harvard Pilgrim Tufts HMO
	Total Staffed Beds:	216, mid-size acute hospital		
	% Occupancy:	66.3%, > cohort avg. (63%)		
	Trauma Center Designation:	Not Applicable		
	Case Mix Index:	0.93, < cohort avg. (1.00); < statewide (1.16)		
	Financial		Utilization	
	Inpatient NPSR per CMAD:	\$11,362	Inpatient Discharges in FY20:	11,404
Change FY19-FY20:	-2.3%	Change FY19-FY20:	-1.6%	
Inpatient Outpatient Revenue in FY20:	38%:62%	Emergency Department Visits in FY20:	49,142	
Change FY19-FY20:	-17.0%	Change FY19-FY20:	-17.2%	
Outpatient Revenue in FY20:	\$113,765,414	Outpatient Visits in FY20:	180,310	
Change FY19-FY20:	-17.0%	Change FY19-FY20:	-6.4%	
Total Revenue in FY20:	\$313,186,008			
COVID Funding Included in Total Revenue:	\$8,260,510	Quality		
Total Surplus (Deficit) in FY20:	\$17,005,175	Readmission Rate in FY20:	17.1%	
		Change FY19-FY20 (percentage points):	-0.5	
		Early Elective Deliveries Rate:	0.0%	



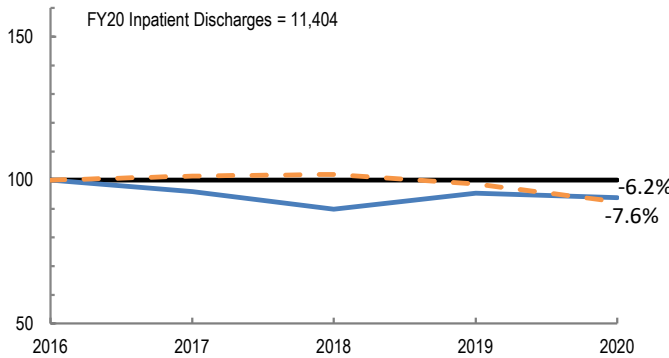
2020 HOSPITAL PROFILE: SIGNATURE HEALTHCARE BROCKTON HOSPITAL

Cohort: Community-High Public Payer Hospital

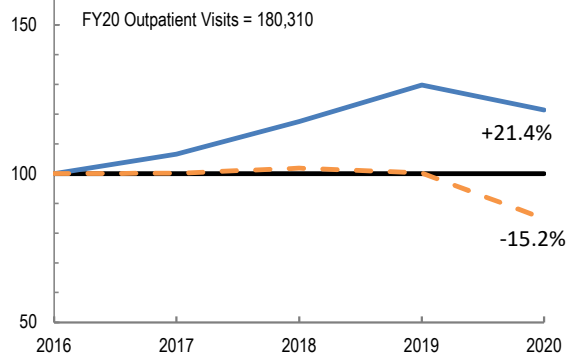


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)

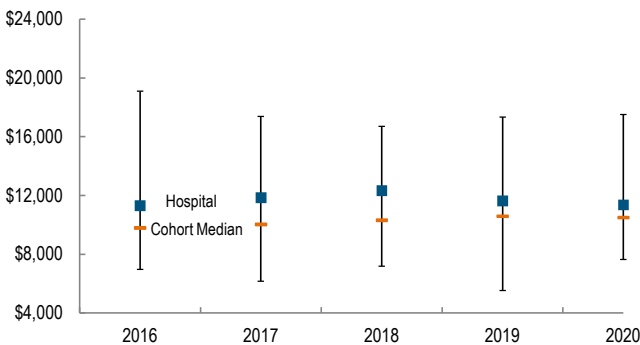


How has the volume of the hospital's outpatient visits changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)

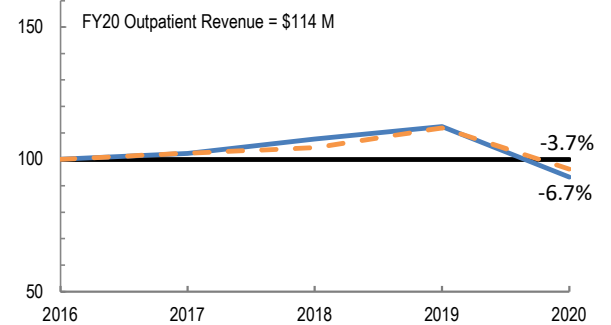


Patient Revenue Trends

What was the hospital's net inpatient service revenue³ per case mix adjusted discharge between FY16 and FY20, and how does this compare to the hospital's peer cohort median?



How has the hospital's net outpatient revenue³ changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)



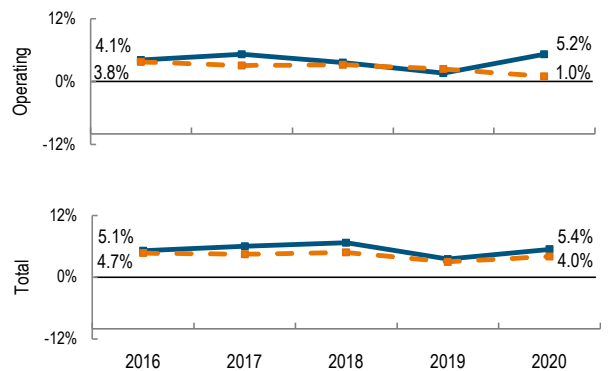
Financial Performance

How have the hospital's total revenue and costs changed between FY16 and FY20? (COVID funding affects FY20 only)

Revenue, Cost, & Profit/Loss (in millions)

FY	2016	2017	2018	2019	2020
Operating Revenue	\$ 268.0	\$ 282.9	\$ 287.9	\$ 296.3	\$ 312.5
COVID Funding Included in Operating Revenue					\$ 8.3
Non-Operating Revenue⁴	\$ 2.7	\$ 2.3	\$ 9.3	\$ 5.7	\$ 0.7
Total Revenue	\$ 270.6	\$ 285.1	\$ 297.1	\$ 302.0	\$ 313.2
Total Costs	\$ 256.9	\$ 268.1	\$ 277.2	\$ 291.4	\$ 296.2
Total Profit (Loss)	\$ 13.8	\$ 17.0	\$ 19.9	\$ 10.6	\$ 17.0

What were the hospital's total margin and operating margins between FY16 and FY20, and how do these compare to the hospital's peer cohort medians? (Note: FY20 margins include COVID funding)



For descriptions of the metrics, please see the technical appendix.

¹ High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

² For 2019 and 2020 readmission rates, a new methodology was used. These rates may not be comparable to earlier years. For more information, please see: <https://www.chiamass.gov/assets/docs/r/pubs/2022/Readmissions-Technical-Appendix-2011-2020.pdf>

³ Effective FY 2020 supplemental revenue is not included in net patient service revenue for all hospitals. Prior to FY 2020, reporting of supplemental revenue varied by hospital.

⁴ There was an accounting change adopted by most hospitals beginning in FY 2020 in which unrealized gains and losses on investments are now recognized as non-operating income