Fairview Hospital is a small, nonprofit community-High Public Payer (HPP) hospital located in the Western Massachusetts region. It is a member of Berkshire Health Systems. Fairview Hospital is designated by the Centers for Medicare & Medicaid Services (CMS) as one of three Critical Access Hospitals (CAH) in Massachusetts. It earned a profit each year from FY11 to FY15, with a total margin of 10.2% in FY15, compared with a median total margin of 5.4% in its peer cohort. Over the five year period, Fairview Hospital has consistently had both total margins and operating margins that have been higher than its peer cohort medians.

### Overview / Size
- **Hospital System Affiliation:** Berkshire Health Systems
- **Change in Ownership (FY11-FY15):** Not Applicable
- **Total Staffed Beds:** 28, among the smallest acute hospitals
- **% Occupancy:** 33.4%, lowest in cohort (avg. 65%)
- **Special Public Funding:** ICB
- **Trauma Center Designation:** Not Applicable
- **Case Mix Index:** 0.62, < cohort avg. (0.87); < statewide (1.00)

### Payer Mix
- **Public Payer Mix:** 65.9% (HPP* Hospital)
- **CY15 Commercial Relative Price:** 1.32
- **Top 3 Commercial Payers:** Blue Cross Blue Shield of MA
- **Health New England**
- **Aetna Health**

### Financial
- **Inpatient NPSR per CMAD:** $21,160
- **Change FY14-FY15:** -11.1%
- **Inpatient:Outpatient Revenue in FY15:** 65.9% (HPP* Hospital)
- **Outpatient Revenue in FY15:** $35,075,109
- **Change FY14-FY15:** 12.5%
- **Total Revenue in FY15:** $51,007,536
- **Total Surplus (Loss) in FY15:** $5,197,768

### Quality
- **Readmission Rate in FY15:** 12.5%
- **Change FY11-FY15 (percentage points):** -2.3%
- **Early Elective Deliveries Rate (Jan 2015-Jun 2016):** 0.0%

### Services
- **Total Inpatient Discharges in FY15:** 949
- **Change FY14-FY15:** 4.5%
- **Emergency Department Visits in FY15:** 11,447
- **Change FY14-FY15:** -4.8%
- **Outpatient Visits in FY15:** 20,400
- **Change FY14-FY15:** -16.9%

### Quality
- **Where did most of the hospital’s inpatients reside?**
- **What proportion of each community's total discharges was attributed to this hospital?**
- **Discharges by Community**
  - Great Barrington MA (296) 33% of community discharges
  - Sheffield MA (93) 41% were treated at this hospital in FY15
  - Lee MA (72) 34% of community discharges
  - Housatonic MA (55) 1% of community discharges
  - Pittsfield MA (54) 56% of community discharges
  - Hillsdale NY (36) 57% of community discharges
  - Canaan CT (29) 37% of community discharges
  - Ashley Falls MA (29) 41% of community discharges
  - South Egremont MA (28) 31% of community discharges
  - Sandisfield MA (27) 0% of community discharges

### At a Glance
- **Financial**
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- **What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?**
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How has the volume of the hospital's inpatient discharges changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

FY15 Inpatient Discharges = 949

Utilization

How has the volume of the hospital's outpatient visits changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

FY15 Outpatient Visits = 20,400

Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY11 and FY15, and how does this compare to the hospital's peer cohort median?

Hospital

Cohort Median

Revenue, Cost, & Profit/Loss (in millions)

<table>
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<tr>
<th>FY</th>
<th>2011</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
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<tr>
<td>Operating Revenue</td>
<td>$43</td>
<td>$46</td>
<td>$45</td>
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<td>$49</td>
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<tr>
<td>Non-Operating Revenue</td>
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<td>$0</td>
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<td>$1</td>
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<tr>
<td>Total Revenue</td>
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<td>$48</td>
<td>$48</td>
<td>$51</td>
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<tr>
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<td>$43</td>
<td>$43</td>
<td>$44</td>
<td>$46</td>
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<tr>
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<td>$4.8</td>
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<td>$5.2</td>
</tr>
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</table>

For descriptions of the metrics, please see the technical appendix.

* For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.