

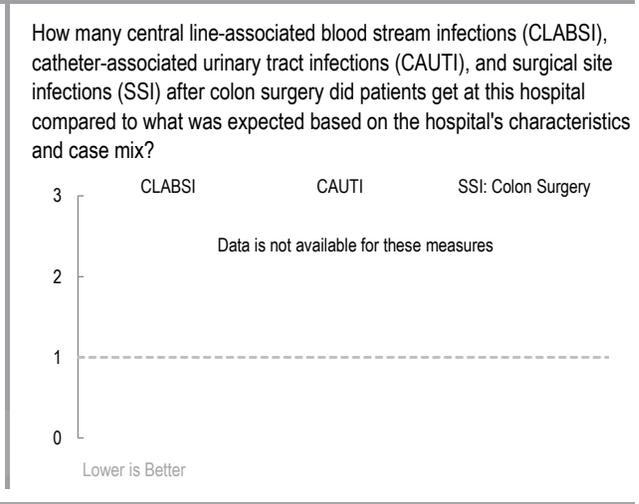
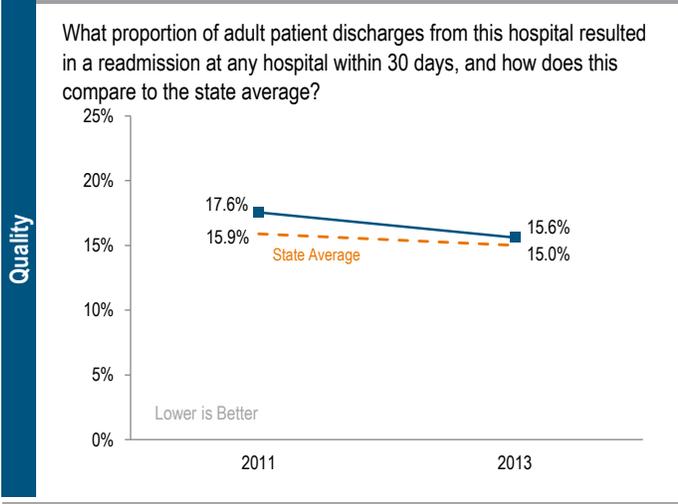
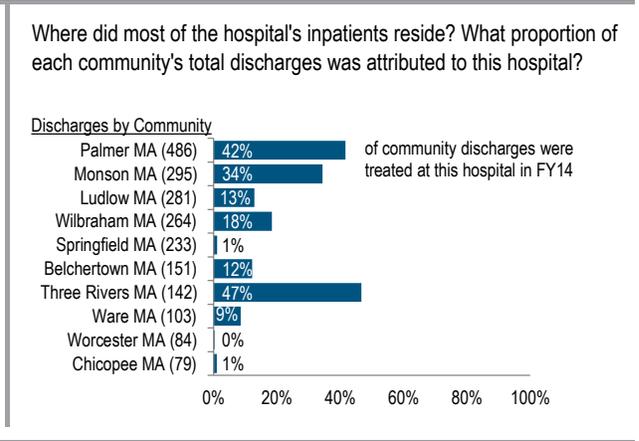
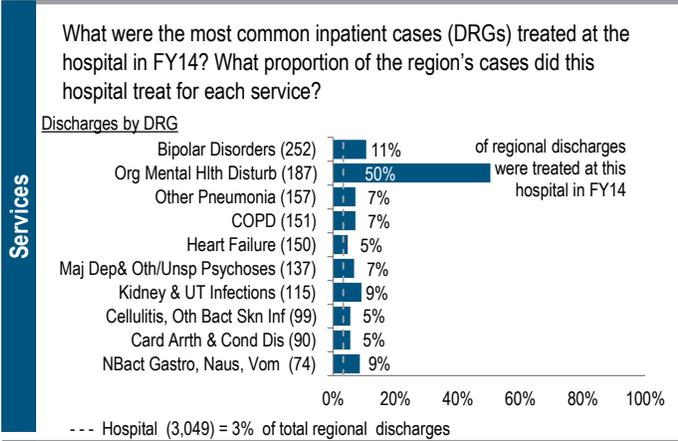
# BAYSTATE WING HOSPITAL (Wing Memorial Hospital)

Palmer, MA  
Community, Disproportionate Share Hospital  
Western Massachusetts

## 2014 Hospital Profile

Baystate Wing Hospital is a non-profit community-Disproportionate Share Hospital (DSH) located in the Western Massachusetts region. It is among the smaller acute hospitals in Massachusetts. Baystate Wing Hospital joined Baystate Health effective September 1, 2014. For the preceding October 1, 2013 through August 30, 2014 of FY14, Wing Memorial Hospital was a member of UMass Memorial Health Care. Baystate Wing Hospital earned a profit each year from FY10 to FY14, with a 2.1% total margin in FY14, lower than the 5.3% median total margin of peer cohort hospitals.

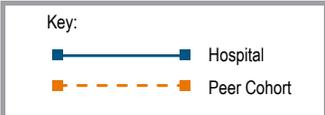
<b>At a Glance</b>	<b>Overview / Size</b>	
	Hospital System Affiliation:	Baystate Health
	Change in Ownership (FY10-FY14):	Baystate Health - 2013
	Total Staffed Beds:	74, among the smaller acute hospitals
	% Occupancy:	62.0%, < cohort avg. (66%)
	Special Public Funding:	CHART^
	Trauma Center Designation:	Not Applicable
	Case Mix Index:	0.83, < cohort avg. (0.85); < statewide (1.00)
	<b>Financial</b>	
	Adjusted <sup>†</sup> Cost per Discharge:	\$8,567
Inpatient NPSR per CMAD:	\$8,714	
Change FY13-FY14:	14.0%	
Inpatient:Outpatient Revenue in FY14:	27%:73%	
Outpatient Revenue in FY14:	\$56,803,252	
Change FY13-FY14:	-3.6%	
Total Revenue in FY14:	\$88,136,000	
Total Surplus (Loss) in FY14:	\$1,881,000	
<b>Payer Mix</b>		
Public Payer Mix:	69.6% (DSH* Hospital)	
CY14 Commercial Payer Price Level:	23rd Percentile	
Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Health New England, Inc. Cigna Health and Life Ins. Co. (EAST)	
<b>Utilization</b>		
Inpatient Discharges in FY14:	3,049	
Change FY13-FY14:	-2.7%	
Emergency Department Visits in FY14:	22,940	
Change FY13-FY14:	-6.1%	
Outpatient Visits in FY14:	180,814	
Change FY13-FY14:	-2.6%	
<b>Quality</b>		
Readmission Rate in FY13:	15.6%	
Change FY11-FY13 (percentage points):	-1.9%	
Early Elective Deliveries Rate (Jan 2014-Jun 2015):	Not Applicable	



For descriptions of the metrics, please see the technical appendix.

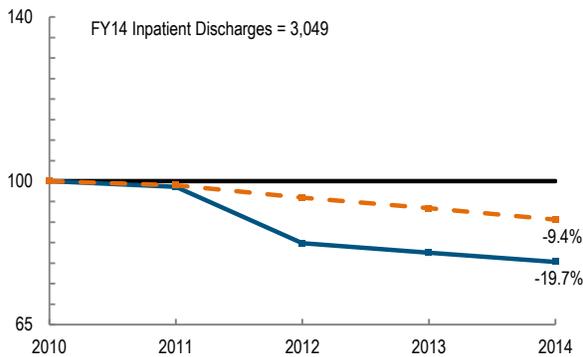
# 2014 HOSPITAL PROFILE: BAYSTATE WING HOSPITAL (Wing Memorial Hospital)

Cohort: Community, Disproportionate Share Hospital

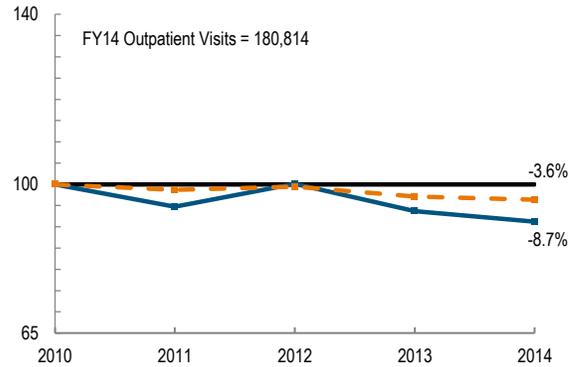


## Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

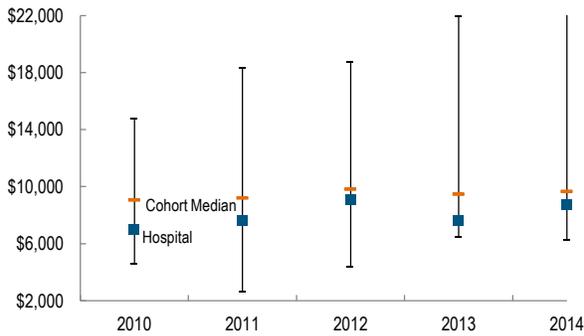


How has the volume of the hospital's outpatient visits changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

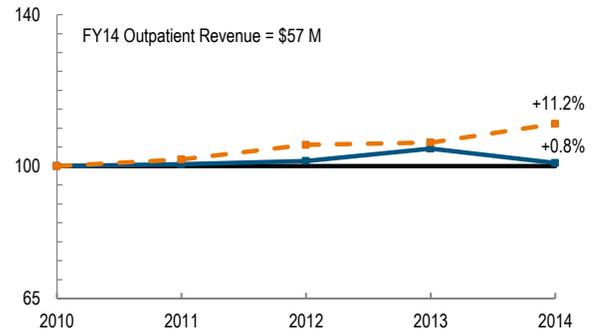


## Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY10 and FY14, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)



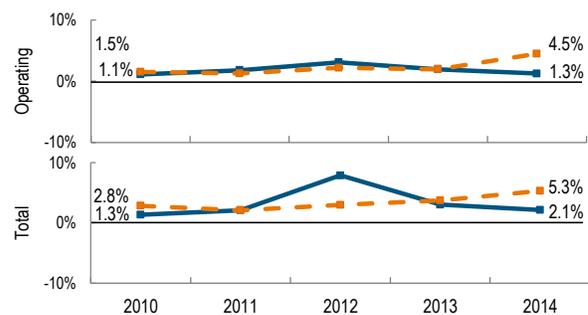
## Financial Performance

How have the hospital's total revenue and costs changed between FY10 and FY14?

### Revenue, Cost, & Profit/Loss (in millions)

FY	2010	2011	2012	2013	2014
<b>Operating Revenue</b>	\$ 89	\$ 91	\$ 92	\$ 92	\$ 87
<b>Non-Operating Revenue</b>	\$ 0	\$ 0	\$ 5	\$ 1	\$ 1
<b>Total Revenue</b>	\$ 90	\$ 92	\$ 97	\$ 93	\$ 88
<b>Total Costs</b>	\$ 88	\$ 90	\$ 89	\$ 90	\$ 86
<b>Total Profit (Loss)</b>	\$ 1.2	\$ 1.9	\$ 7.6	\$ 2.8	\$ 1.9

What were the hospital's total margin and operating margins between FY10 and FY14, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

<sup>^</sup> For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special public funding, please contact the Health Policy Commission

<sup>\*</sup> Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

<sup>†</sup> Costs were adjusted to exclude direct medical education costs and physician compensation.

CENTER FOR HEALTH INFORMATION AND ANALYSIS

501 Boylston Street  
Boston, MA 02116  
617.701.8100

[www.chiamass.gov](http://www.chiamass.gov)

