

Saint Vincent Hospital is a for-profit teaching hospital located in the Central Massachusetts region. It is among the larger acute hospitals in Massachusetts. It also qualifies as a Disproportionate Share Hospital (DSH). Along with MetroWest Medical Center, Saint Vincent Hospital was bought by Tenet Healthcare Corporation in 2013. While outpatient visits grew 8.5% at the hospital, outpatient revenue grew 37.9% over the five year period. Saint Vincent Hospital earned a profit each year from FY10 to FY14, with a 15.6% operating margin and a 15.6% total margin in FY14, while the median total and operating margins for teaching hospitals were 5.6% and 8.2%, respectively.

Overview / Size	
Hospital System Affiliation:	Tenet Healthcare
Change in Ownership (FY10-FY14):	Tenet - 2013
Total Staffed Beds:	299, among the larger acute hospitals
% Occupancy:	69.6%, < cohort avg. (73%)
Special Public Funding:	Not Applicable
Trauma Center Designation:	Not Applicable
Case Mix Index:	0.96, < cohort avg. (0.99); < statewide (1.00)
Financial	
Adjusted [†] Cost per Discharge:	\$9,384
Inpatient NPSR per CMAD:	\$13,024
Change FY13-FY14:	4.5%
Inpatient:Outpatient Revenue in FY14:	40%:60%
Outpatient Revenue in FY14:	\$166,879,529
Change FY13-FY14:	32.0%
Total Revenue in FY14:	\$418,245,520
Total Surplus (Loss) in FY14:	\$65,222,309

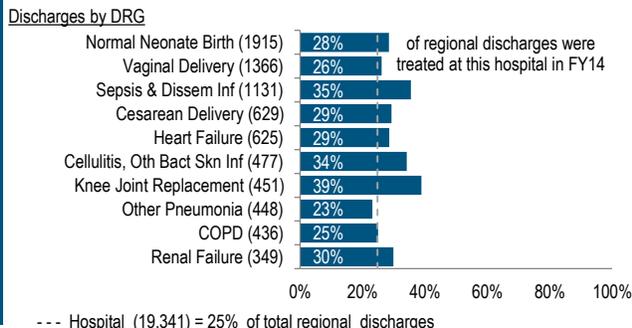
Payer Mix	
Public Payer Mix:	65.6% (DSH* Hospital)
CY14 Commercial Payer Price Level:	48th Percentile
Top 3 Commercial Payers:	Fallon Health and Life Assurance Co. Blue Cross Blue Shield of Massachusetts Harvard Pilgrim Health Care
Utilization	
Inpatient Discharges in FY14:	19,341
Change FY13-FY14:	-0.9%
Emergency Department Visits in FY14:	69,034
Change FY13-FY14:	7.9%
Outpatient Visits in FY14:	123,670
Change FY13-FY14:	4.1%
Quality	
Readmission Rate in FY13:	15.6%
Change FY11-FY13 (percentage points):	-1.4%
Early Elective Deliveries Rate (Jan 2014-Jun 2015):	1.7%

At a Glance

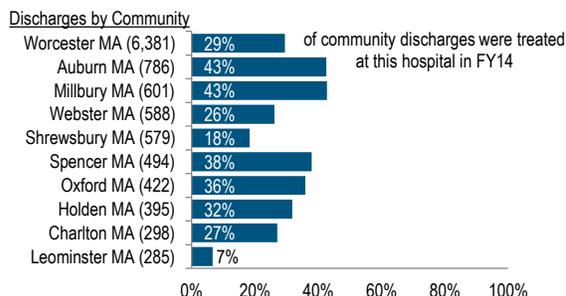
Services

Quality

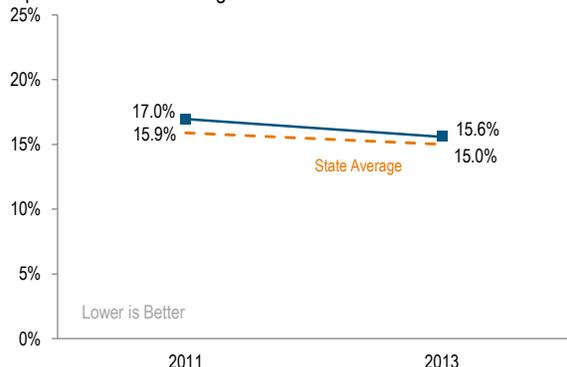
What were the most common inpatient cases (DRGs) treated at the hospital in FY14? What proportion of the region's cases did this hospital treat for each service?



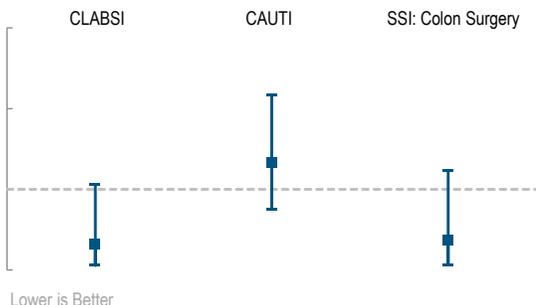
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



For descriptions of the metrics, please see the technical appendix.

2014 HOSPITAL PROFILE: SAINT VINCENT HOSPITAL

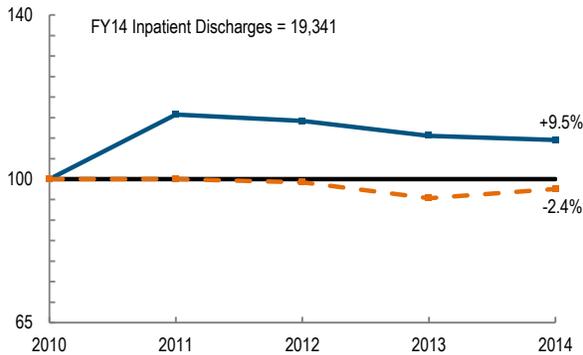
Cohort: Teaching Hospital

Key:

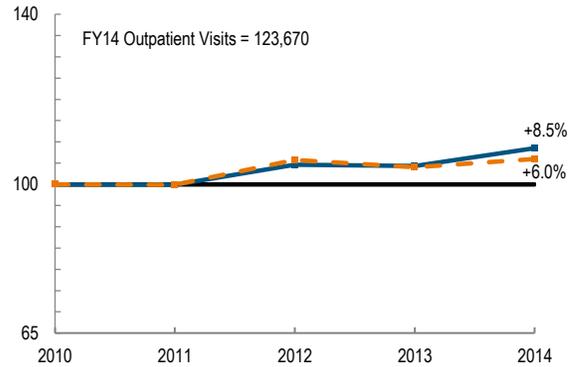
- Hospital
- - - Peer Cohort

Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

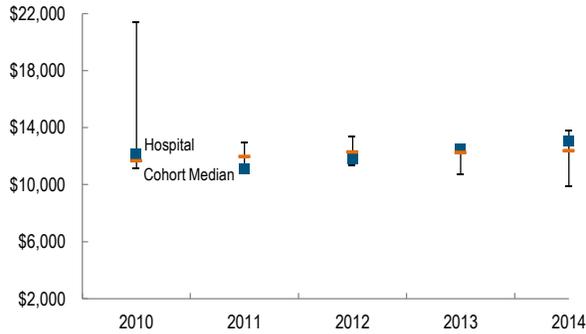


How has the volume of the hospital's outpatient visits changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

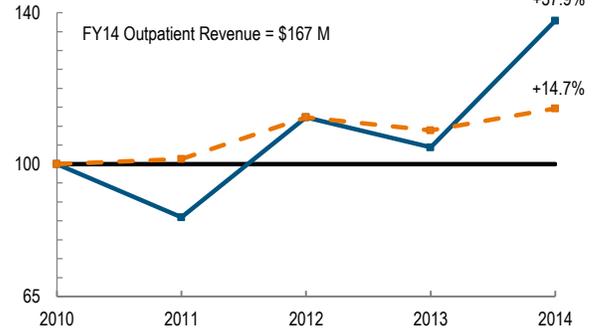


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY10 and FY14, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)



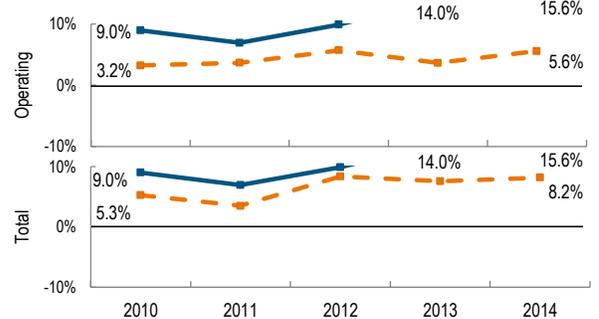
Financial Performance

How have the hospital's total revenue and costs changed between FY10 and FY14?

Revenue, Cost, & Profit/Loss (in millions)

FY	2010	2011	2012	2013	2014
Operating Revenue	\$ 338	\$ 328	\$ 351	\$ 359	\$ 418
Non-Operating Revenue	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Total Revenue	\$ 338	\$ 328	\$ 351	\$ 359	\$ 418
Total Costs	\$ 307	\$ 306	\$ 316	\$ 309	\$ 353
Total Profit (Loss)	\$ 30.4	\$ 22.7	\$ 34.7	\$ 50.3	\$ 65.2

What were the hospital's total margin and operating margins between FY10 and FY14, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

† Costs were adjusted to exclude direct medical education costs and physician compensation.

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