

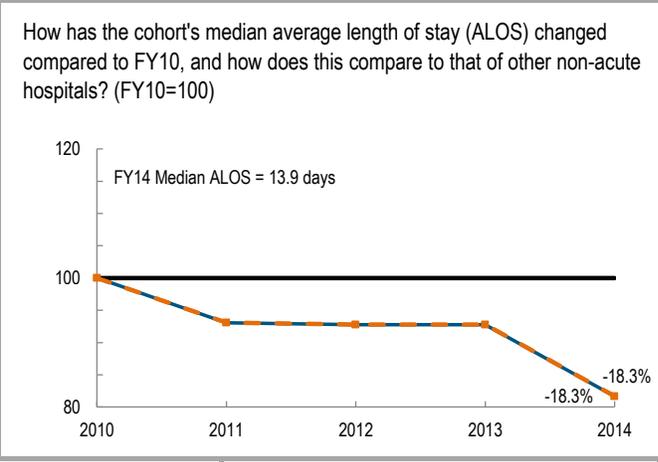
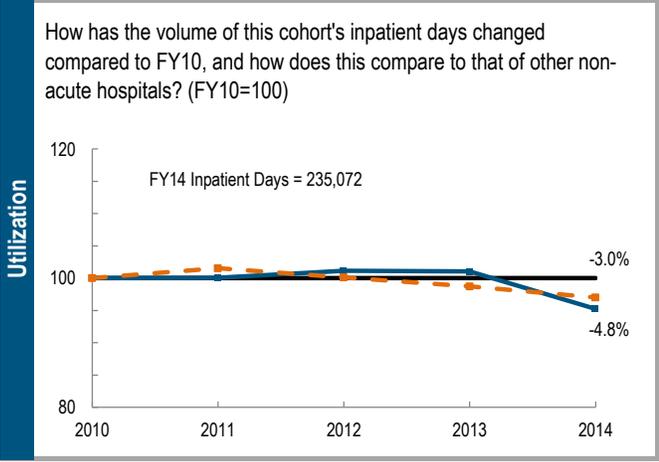
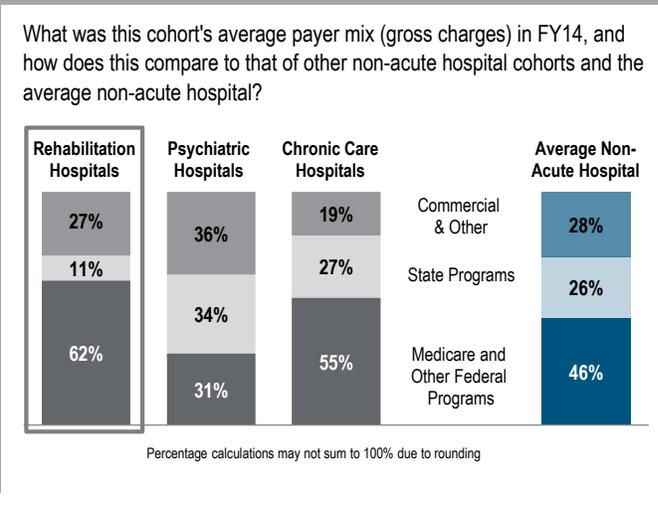
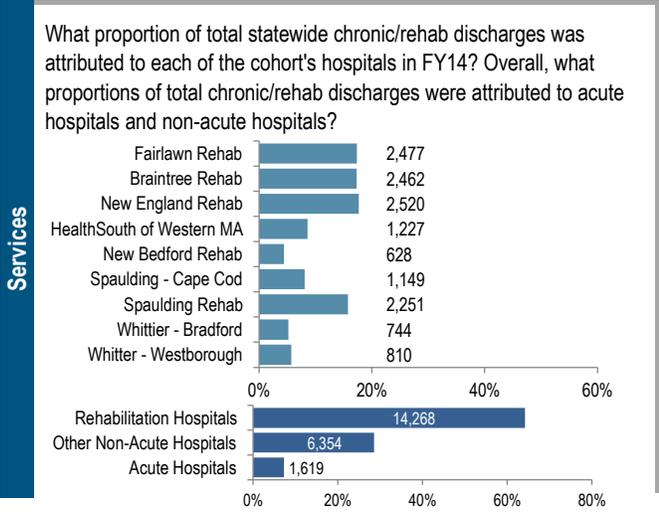
REHABILITATION HOSPITALS

2014 Hospital Profile

Rehabilitation hospitals provide intensive, post-acute rehabilitation services, such as physical, occupational, and speech therapy services. For Medicare payment purposes, hospitals are classified as rehabilitation hospitals if they provide more than 60% of their inpatient services to patients with one or more of 13 diagnoses listed in federal regulations. The nine rehabilitation hospitals treated 64% of chronic and rehabilitation cases in FY14, while other non-acute hospitals treated 29%, and acute hospitals treated 7%. All but one rehabilitation hospital was profitable in FY14, consistent with the year prior. Inpatient days decreased 4.8% between FY10 and FY14 at rehabilitation hospitals.

Hospitals in Cohort:	
Fairlawn Rehabilitation Hospital	Spaulding Rehabilitation Hospital Cape Cod
Braintree Rehabilitation Hospital	Spaulding Rehabilitation Hospital
New England Rehabilitation Hospital	Whittier Rehab Hospital Bradford
HealthSouth Rehabilitation Hospital of Western Massachusetts	Whittier Rehab Hospital Westborough
New Bedford Rehabilitation Hospital	

At a Glance	Total Beds:	Average Public Payer Mix:
	990 (25.0% of statewide total)	72.7%, > statewide (72.0%)
	Median % Occupancy:	Total Gross Revenue in FY14:
	80.0%, < statewide (81.6%)	\$768 million (31.0% of statewide total)
	Total Inpatient Days:	Inpatient:Outpatient Revenue in FY14:
	235,072 (21.5% of statewide total)	83%:17% (statewide = 85%:15%)
	Total Inpatient Discharges:	Adjusted Cost per Inpatient Day:
	14,268 (23.4% of statewide total)	\$1,146, > statewide (\$830)



For descriptions of the metrics, please see the technical appendix.

REHABILITATION HOSPITALS

2014 Hospital Profile

Utilization Trends	Volume of Inpatient Days					
	FY10	FY11	FY12	FY13	FY14	
Fairlawn Rehab	28,806	29,067	32,086	33,059	32,121	
Braintree Rehab	34,500	35,303	35,405	36,528	30,803	
New England Rehab	35,534	35,413	35,815	35,580	30,526	
HealthSouth of Western MA	16,917	16,516	17,026	16,910	17,062	
New Bedford Rehab	27,606	26,841	27,635	27,788	26,807	
Spaulding - Cape Cod	14,034	14,030	14,361	14,974	15,851	
Spaulding Rehab	54,508	53,821	52,208	49,155	45,583	
Whittier - Bradford	17,169	18,026	17,460	17,579	18,552	
Whitter - Westborough	17,789	17,976	17,700	17,824	17,767	

Utilization Trends	Average Length of Stay (Days)					
	FY10	FY11	FY12	FY13	FY14	
Fairlawn Rehab	13.9	13.8	13.6	13.3	13.0	
Braintree Rehab	17.0	15.9	15.8	15.8	12.5	
New England Rehab	14.4	14.3	15.1	14.3	12.1	
HealthSouth of Western MA	13.7	12.9	13.3	13.6	13.9	
New Bedford Rehab	50.5	53.7	48.0	43.4	42.7	
Spaulding - Cape Cod	13.3	13.7	12.6	13.6	13.8	
Spaulding Rehab	22.3	23.0	21.9	21.7	20.3	
Whittier - Bradford	24.5	23.6	23.9	24.0	24.9	
Whitter - Westborough	21.2	22.0	21.6	22.6	21.9	

Utilization Trends	Volume of Outpatient Visits					
	FY10	FY11	FY12	FY13	FY14	
Fairlawn Rehab	12,441	9,979	10,632	10,809	12,599	
Braintree Rehab	112,898	109,884	112,983	108,775	91,137	
New England Rehab	39,051	39,055	39,003	38,043	36,301	
HealthSouth of Western MA	32,463	27,766	13,924	13,756	13,227	
New Bedford Rehab	Hospital information suppressed due to data concerns					
Spaulding - Cape Cod	6,874	7,200	7,851	7,852	9,575	
Spaulding Rehab	141,651	145,745	156,417	158,985	179,678	
Whittier - Bradford	33,140	35,197	38,763	37,520	40,235	
Whitter - Westborough	10,502	10,496	11,780	11,493	12,186	

Patient Revenue Trends	Net Patient Revenue per Inpatient Day					
	FY10	FY11	FY12	FY13	FY14	
Fairlawn Rehab	\$1,179	\$1,268	\$1,299	\$1,340	\$1,373	
Braintree Rehab	\$1,180	\$1,248	\$1,246	\$1,304	\$1,501	
New England Rehab	\$1,177	\$1,222	\$1,276	\$1,290	\$1,425	
HealthSouth of Western MA	\$1,164	\$1,278	\$1,311	\$1,355	\$1,315	
New Bedford Rehab	\$1,396	\$1,017	\$1,129	\$1,466	\$1,102	
Spaulding - Cape Cod	\$1,506	\$1,469	\$1,497	\$1,580	\$1,563	
Spaulding Rehab	\$1,296	\$1,400	\$1,482	\$1,545	\$1,655	
Whittier - Bradford	\$1,250	\$1,241	\$1,230	\$1,230	\$1,272	
Whitter - Westborough	\$1,204	\$1,224	\$1,221	\$1,214	\$1,234	

Utilization Trends	Total Net Outpatient Revenue (in millions)					
	FY10	FY11	FY12	FY13	FY14	
Fairlawn Rehab	\$0.7	\$0.7	\$0.5	\$0.7	\$0.9	
Braintree Rehab	\$10.6	\$10.5	\$10.8	\$10.5	\$9.6	
New England Rehab	\$3.1	\$3.2	\$3.0	\$3.0	\$4.3	
HealthSouth of Western MA	\$2.5	\$1.9	\$1.1	\$0.9	\$0.9	
New Bedford Rehab	Hospital information suppressed due to data concerns					
Spaulding - Cape Cod	\$8.9	\$9.6	\$11.1	\$11.6	\$13.0	
Spaulding Rehab	\$21.93	\$21.08	\$22.19	\$22.61	\$25.24	
Whittier - Bradford	\$3.56	\$3.75	\$4.36	\$4.12	\$5.32	
Whitter - Westborough	\$0.77	\$0.80	\$0.94	\$1.16	\$0.96	

Financial Performance	Total Revenue, Cost, and Profit (Loss) in FY2014					
	Operating Revenue	Total Revenue	Costs	Income (Loss)	Total Margin	
Fairlawn Rehab	\$45.1	\$45.1	\$36.6	\$8.53	18.9%	
Braintree Rehab	\$56.5	\$56.5	\$46.9	\$9.60	17.0%	
New England Rehab	\$48.5	\$48.5	\$41.7	\$6.76	14.0%	
HealthSouth of Western MA	\$23.3	\$23.3	\$19.9	\$3.31	14.2%	
New Bedford Rehab	\$31.0	\$31.0	\$29.4	\$1.56	0.0%	
Spaulding - Cape Cod	\$38.2	\$38.3	\$36.2	\$2.04	5.3%	
Spaulding Rehab	\$115.7	\$115.7	\$129.2	(\$13.55)	-11.7%	
Whittier - Bradford	\$29.3	\$29.3	\$27.0	\$2.30	7.9%	
Whitter - Westborough	\$23.4	\$23.4	\$21.6	\$1.83	7.8%	

For descriptions of the metrics, please see the technical appendix.

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