

HealthAlliance Hospital is a non-profit community-Disproportionate Share Hospital (DSH) located in the Central Massachusetts region. It is among the smaller acute hospitals in Massachusetts and is a member of the UMass Memorial Health Care system. From FY10 to FY14, inpatient discharges decreased 17.8% at HealthAlliance, while there was a median decrease of 9.4% in its peer cohort. During that same period, outpatient visits at the hospital increased 3.6% compared with a median decrease of 3.6% in its peer cohort. HealthAlliance earned a profit each year in the five-year period, with a 2.4% total margin in FY14, compared with a 5.3% cohort median.

At a Glance

Overview / Size

Hospital System Affiliation:	UMass Memorial Health Care
Change in Ownership (FY10-FY14):	Not Applicable
Total Staffed Beds:	83, among the smaller acute hospitals
% Occupancy:	93.0%, > cohort avg. (66%)
Special Public Funding:	CHART^
Trauma Center Designation:	Not Applicable
Case Mix Index:	0.84, < cohort avg. (0.85); < statewide (1.00)

Financial

Adjusted [†] Cost per Discharge:	\$9,327
Inpatient NPSR per CMAD:	\$7,830
Change FY13-FY14:	0.8%
Inpatient:Outpatient Revenue in FY14:	30%:70%
Outpatient Revenue in FY14:	\$95,934,941
Change FY13-FY14:	9.7%
Total Revenue in FY14:	\$163,507,290
Total Surplus (Loss) in FY14:	\$3,910,395

Payer Mix

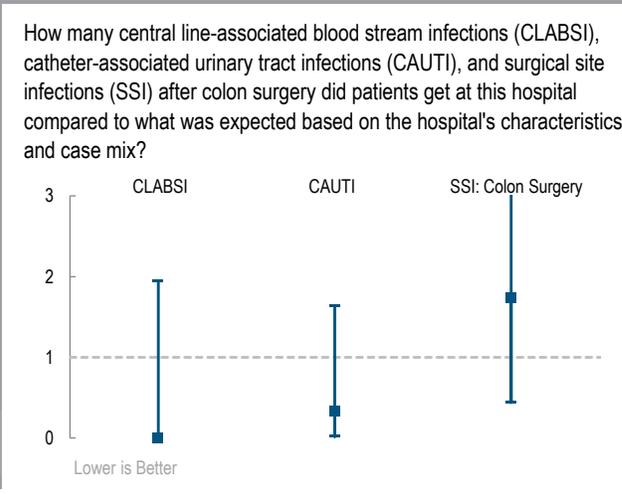
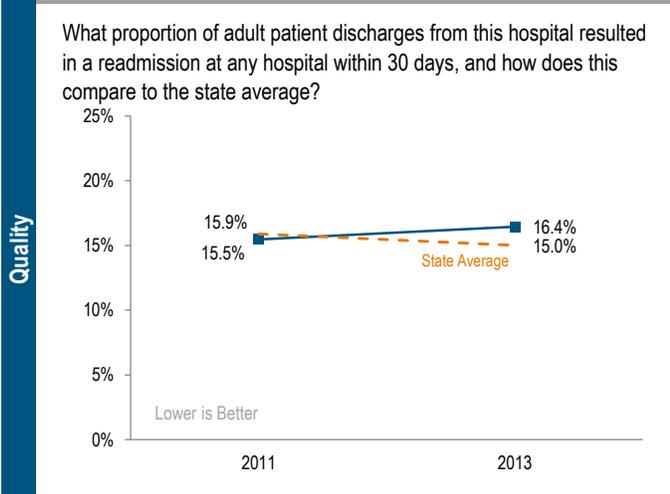
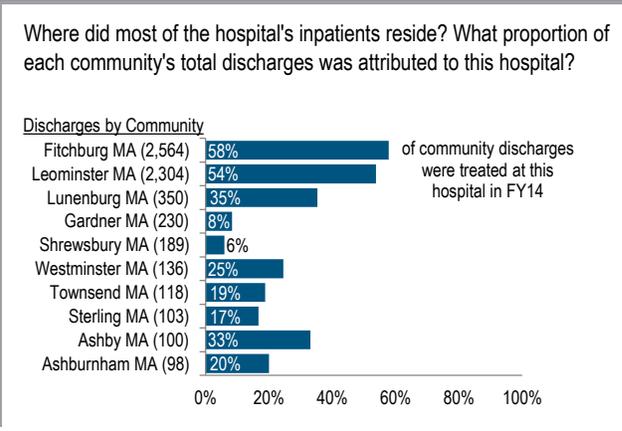
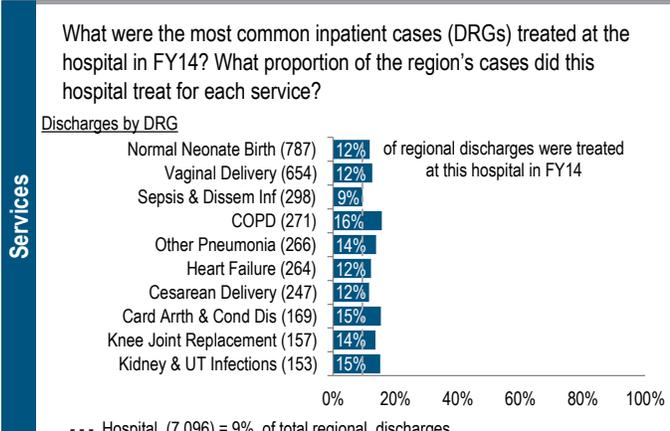
Public Payer Mix:	67.9% (DSH* Hospital)
CY14 Commercial Payer Price Level:	39th Percentile
Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Harvard Pilgrim Health Care Tufts Associated Health Maintenance Org.

Utilization

Inpatient Discharges in FY14:	7,096
Change FY13-FY14:	-6.2%
Emergency Department Visits in FY14:	60,752
Change FY13-FY14:	-1.0%
Outpatient Visits in FY14:	105,503
Change FY13-FY14:	1.3%

Quality

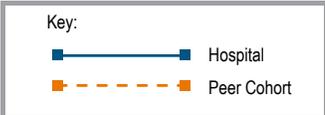
Readmission Rate in FY13:	16.4%
Change FY11-FY13 (percentage points):	1.0%
Early Elective Deliveries Rate (Jan 2014-Jun 2015):	Not Available



For descriptions of the metrics, please see the technical appendix.

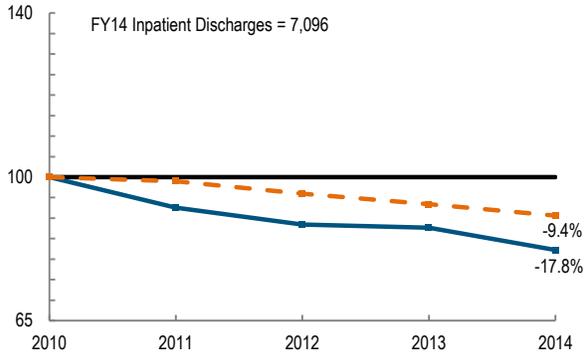
2014 HOSPITAL PROFILE: HEALTHALLIANCE HOSPITAL

Cohort: Community, Disproportionate Share Hospital

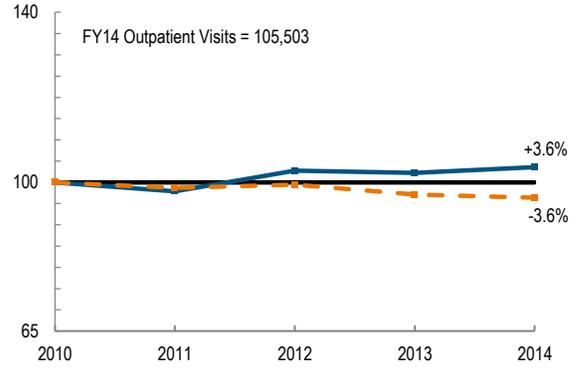


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

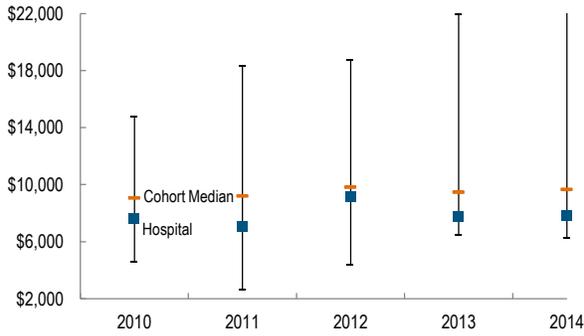


How has the volume of the hospital's outpatient visits changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

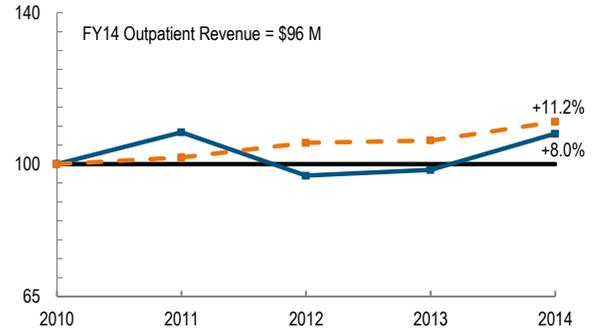


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY10 and FY14, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)



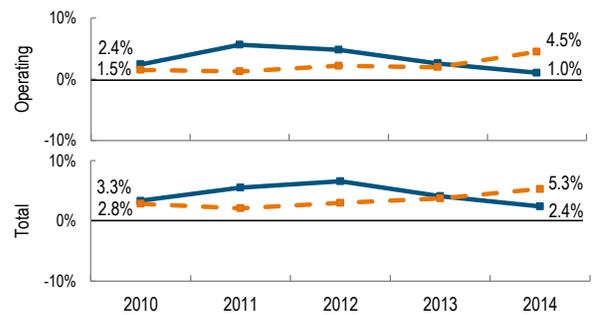
Financial Performance

How have the hospital's total revenue and costs changed between FY10 and FY14?

Revenue, Cost, & Profit/Loss (in millions)

FY	2010	2011	2012	2013	2014
Operating Revenue	\$ 166	\$ 168	\$ 165	\$ 159	\$ 161
Non-Operating Revenue	\$ 2	\$ (0)	\$ 3	\$ 2	\$ 2
Total Revenue	\$ 168	\$ 168	\$ 168	\$ 162	\$ 164
Total Costs	\$ 162	\$ 159	\$ 157	\$ 155	\$ 160
Total Profit (Loss)	\$ 5.6	\$ 9.2	\$ 11.0	\$ 6.6	\$ 3.9

What were the hospital's total margin and operating margins between FY10 and FY14, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

[^] For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

^{*} Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

[†] Costs were adjusted to exclude direct medical education costs and physician compensation.

CENTER FOR HEALTH INFORMATION AND ANALYSIS

501 Boylston Street
Boston, MA 02116
617.701.8100

www.chiamass.gov

