

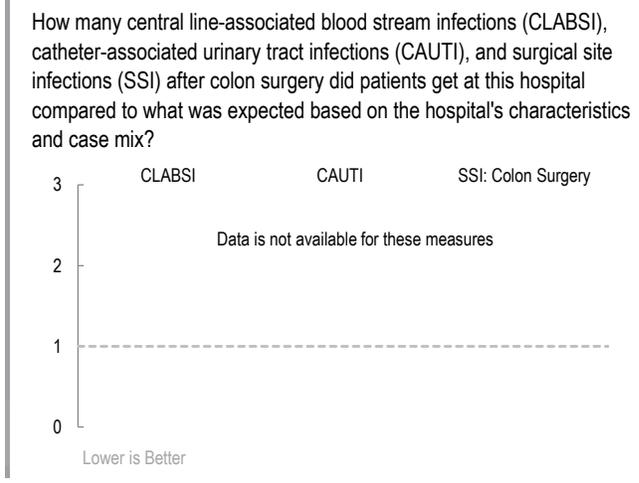
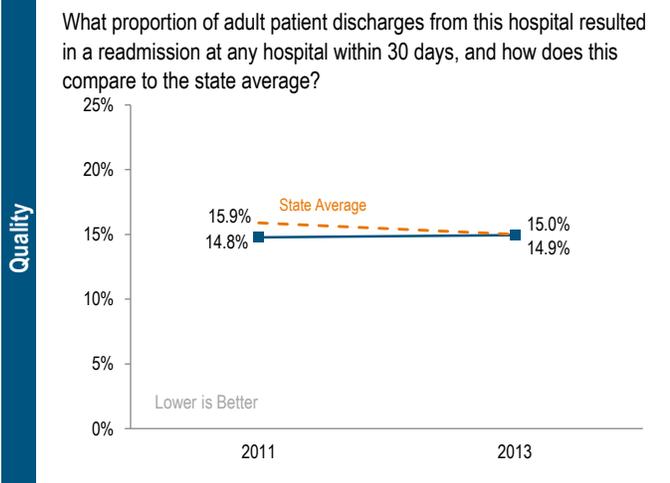
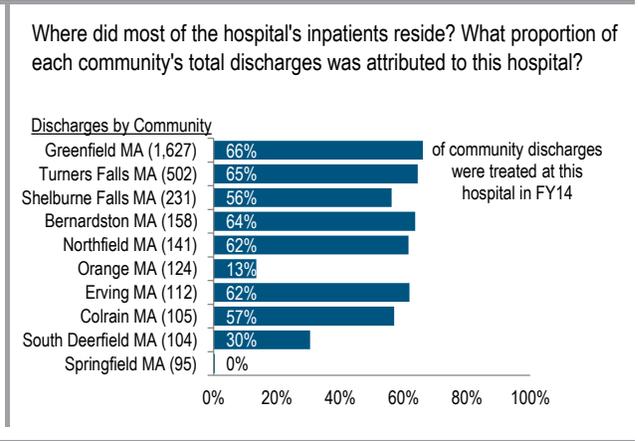
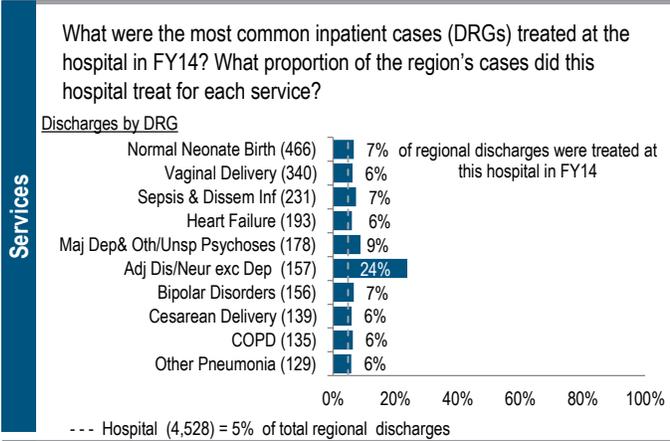
BAYSTATE FRANKLIN MEDICAL CENTER

2014 Hospital Profile

Greenfield, MA
Community, Disproportionate Share Hospital
Western Massachusetts

Baystate Franklin Medical Center is a mid-size, non-profit community-Disproportionate Share Hospital (DSH) located in the Western Massachusetts region. It is a member of the Baystate Health system. Between FY10 and FY14, the volume of inpatient discharges at the hospital increased 5.2% compared to a median decrease of 9.4% at cohort hospitals. Outpatient visits decreased 19.3% for the hospital between FY10 and FY14, compared to a median decrease of 3.6% in outpatient visits for peer hospitals. Baystate Franklin Medical Center earned a profit of \$1.8M in FY14, recovering from a loss in FY13.

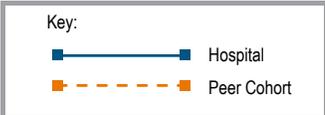
At a Glance	Overview / Size		Payer Mix	
	Hospital System Affiliation:	Baystate Health	Public Payer Mix:	69.4% (DSH* Hospital)
	Change in Ownership (FY10-FY14):	Not Applicable	CY14 Commercial Payer Price Level:	60th Percentile
	Total Staffed Beds:	110, mid-size acute hospital	Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Health New England, Inc. Tufts Associated Health Maintenance Org.
	% Occupancy:	45.1%, < cohort avg. (66%)	Utilization	
	Special Public Funding:	CHART^	Inpatient Discharges in FY14:	4,528
	Trauma Center Designation:	Not Applicable	Change FY13-FY14:	4.6%
	Case Mix Index:	0.76, < cohort avg. (0.85); < statewide (1.00)	Emergency Department Visits in FY14:	25,993
			Change FY13-FY14:	-4.0%
			Outpatient Visits in FY14:	46,447
		Change FY13-FY14:	0.9%	
		Quality		
Financial		Readmission Rate in FY13:	14.9%	
Adjusted [†] Cost per Discharge:	\$9,949	Change FY11-FY13 (percentage points):	0.2%	
Inpatient NPSR per CMAD:	\$9,183	Early Elective Deliveries Rate (Jan 2014-Jun 2015):	0.0%	
Change FY13-FY14:	9.2%			
Inpatient:Outpatient Revenue in FY14:	28%:72%			
Outpatient Revenue in FY14:	\$47,388,310			
Change FY13-FY14:	8.8%			
Total Revenue in FY14:	\$83,784,000			
Total Surplus (Loss) in FY14:	\$1,777,000			



For descriptions of the metrics, please see the technical appendix.

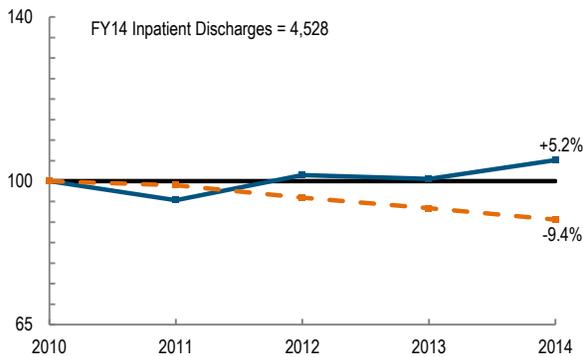
2014 HOSPITAL PROFILE: BAYSTATE FRANKLIN MEDICAL CENTER

Cohort: Community, Disproportionate Share Hospital

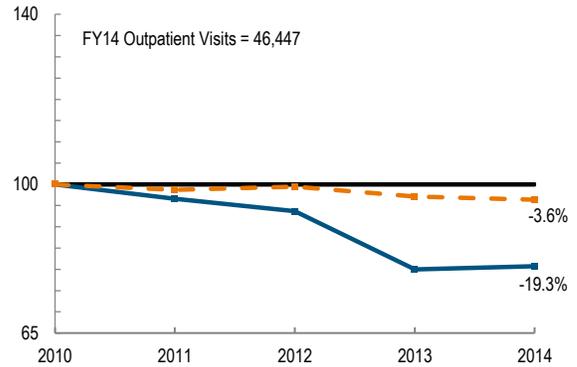


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

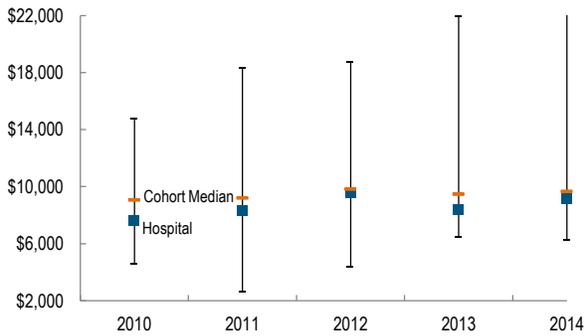


How has the volume of the hospital's outpatient visits changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

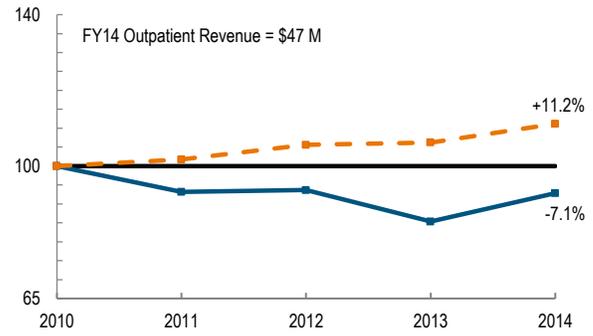


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY10 and FY14, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)



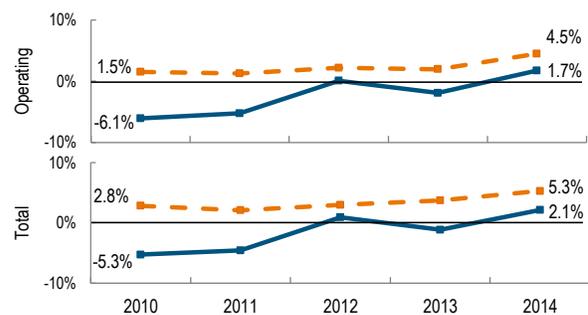
Financial Performance

How have the hospital's total revenue and costs changed between FY10 and FY14?

Revenue, Cost, & Profit/Loss (in millions)

FY	2010	2011	2012	2013	2014
Operating Revenue	\$ 77	\$ 76	\$ 82	\$ 78	\$ 83
Non-Operating Revenue	\$ 1	\$ 1	\$ 1	\$ 1	\$ 0
Total Revenue	\$ 77	\$ 77	\$ 82	\$ 78	\$ 84
Total Costs	\$ 81	\$ 80	\$ 81	\$ 79	\$ 82
Total Profit (Loss)	\$ (4.1)	\$ (3.5)	\$ 0.8	\$ (0.9)	\$ 1.8

What were the hospital's total margin and operating margins between FY10 and FY14, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

[^] For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

* Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

[†] Costs were adjusted to exclude direct medical education costs and physician compensation.