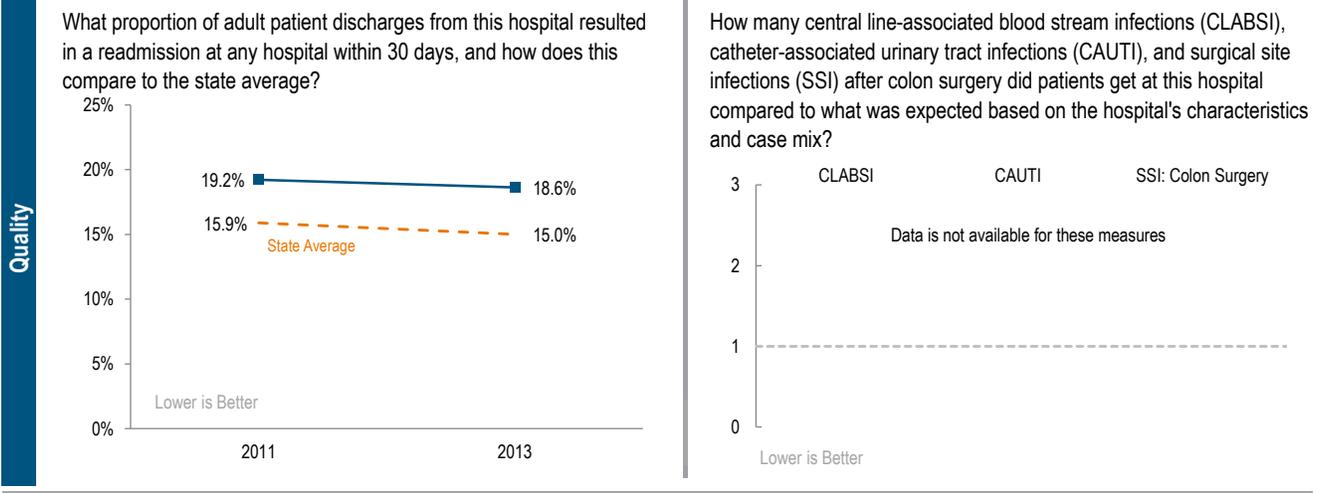
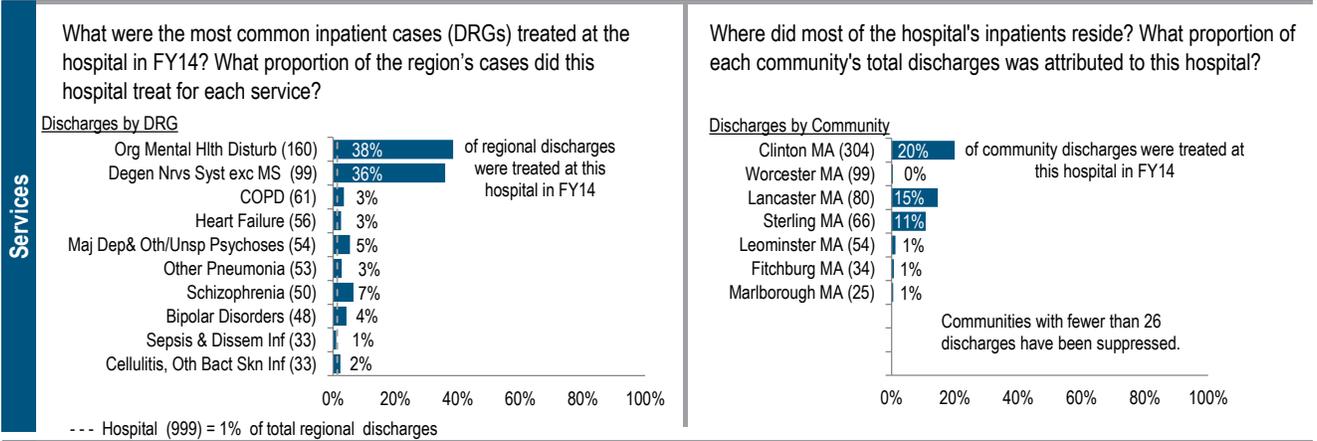


Clinton Hospital is a non-profit community-Disproportionate Share Hospital (DSH) located in the Central Massachusetts region. It is among the smallest acute hospitals in Massachusetts and is a member of the UMass Memorial Health Care system. Though it was only responsible for 1% of total regional discharges, it treated 38% of Organic Mental Health Disturbances cases and 36% of the Degenerative Nervous System excluding MS cases in FY14. Between FY10 and FY14, inpatient discharges decreased 26.6%, while there was a 9.4% median decrease in its peer cohort. Clinton Hospital had a positive total margin of 0.6% in FY14, recovering from a loss in FY13.

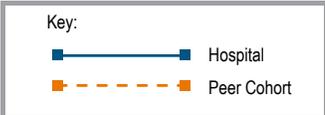
At a Glance	Overview / Size	Hospital System Affiliation:	UMass Memorial Health Care	Payer Mix	Public Payer Mix:	69.5% (DSH* Hospital)
		Change in Ownership (FY10-FY14):	Not Applicable		CY14 Commercial Payer Price Level:	42nd Percentile
		Total Staffed Beds:	41, among the smallest acute hospitals		Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts
		% Occupancy:	61.3%, < cohort avg. (66%)			Tufts Associated Health Maintenance Org.
		Special Public Funding:	Not Applicable			Fallon Health and Life Assurance Company
		Trauma Center Designation:	Not Applicable		Utilization	
		Case Mix Index:	0.92, > cohort avg. (0.85); < statewide (1.00)		Inpatient Discharges in FY14:	999
					Change FY13-FY14:	-10.6%
					Emergency Department Visits in FY14:	12,830
					Change FY13-FY14:	-3.1%
	Financial			Outpatient Visits in FY14:	16,891	
		Adjusted [†] Cost per Discharge:	\$11,786	Change FY13-FY14:	-5.8%	
		Inpatient NPSR per CMAD:	\$9,055			
		Change FY13-FY14:	23.1%			
		Inpatient:Outpatient Revenue in FY14:	30%:70%			
		Outpatient Revenue in FY14:	\$14,443,876			
		Change FY13-FY14:	-0.1%			
		Total Revenue in FY14:	\$26,915,000	Quality		
		Total Surplus (Loss) in FY14:	\$163,000	Readmission Rate in FY13:	18.6%	
				Change FY11-FY13 (percentage points):	-0.6%	
				Early Elective Deliveries Rate (Jan 2014-Jun 2015):	Not Available	



For descriptions of the metrics, please see the technical appendix.

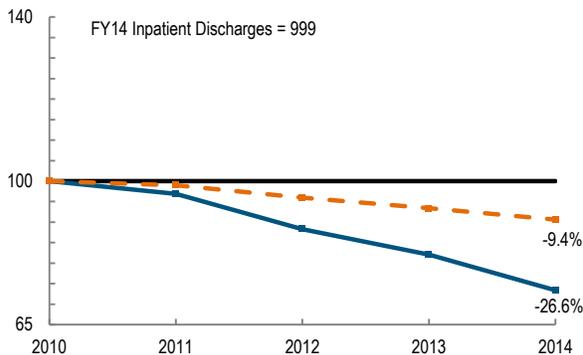
2014 HOSPITAL PROFILE: CLINTON HOSPITAL

Cohort: Community, Disproportionate Share Hospital

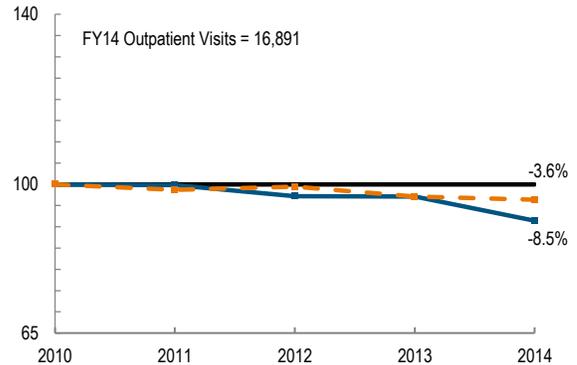


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

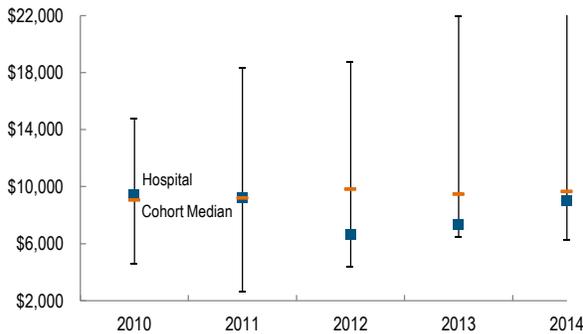


How has the volume of the hospital's outpatient visits changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

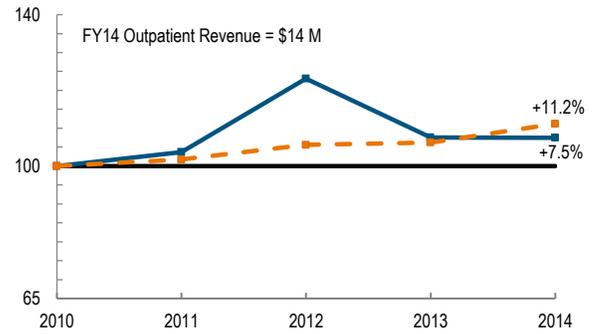


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY10 and FY14, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)



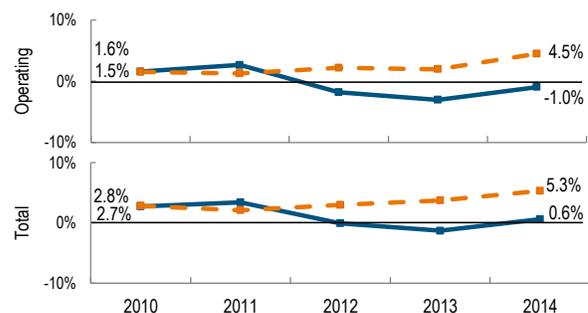
Financial Performance

How have the hospital's total revenue and costs changed between FY10 and FY14?

Revenue, Cost, & Profit/Loss (in millions)

FY	2010	2011	2012	2013	2014
Operating Revenue	\$ 26	\$ 26	\$ 25	\$ 24	\$ 26
Non-Operating Revenue	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Total Revenue	\$ 26	\$ 26	\$ 26	\$ 24	\$ 27
Total Costs	\$ 25	\$ 25	\$ 26	\$ 24	\$ 27
Total Profit (Loss)	\$ 0.7	\$ 0.9	\$ (0.0)	\$ (0.3)	\$ 0.2

What were the hospital's total margin and operating margins between FY10 and FY14, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

† Costs were adjusted to exclude direct medical education costs and physician compensation.

CENTER FOR HEALTH INFORMATION AND ANALYSIS

501 Boylston Street
Boston, MA 02116
617.701.8100

www.chiamass.gov

