

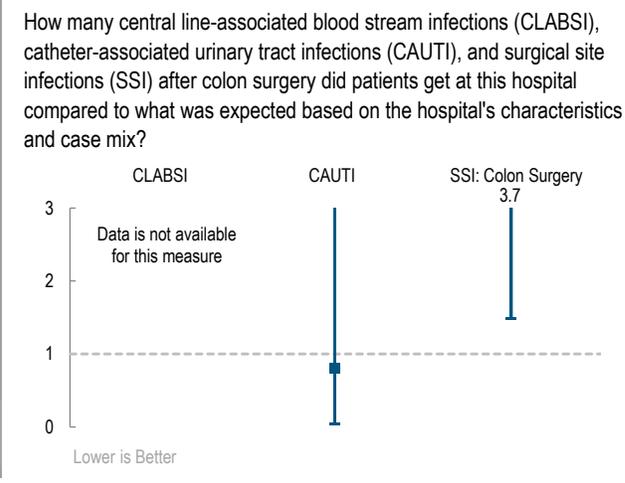
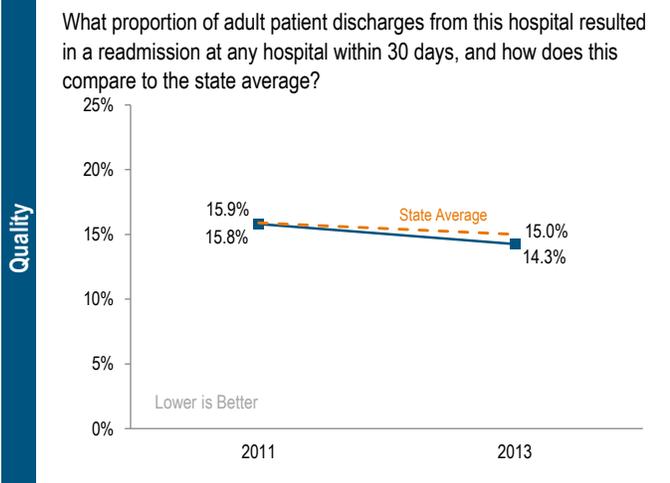
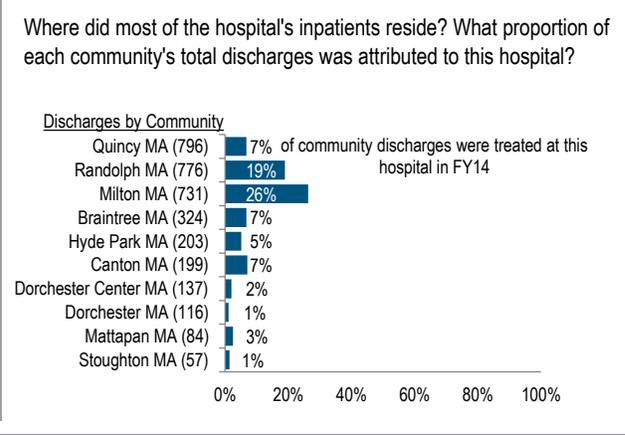
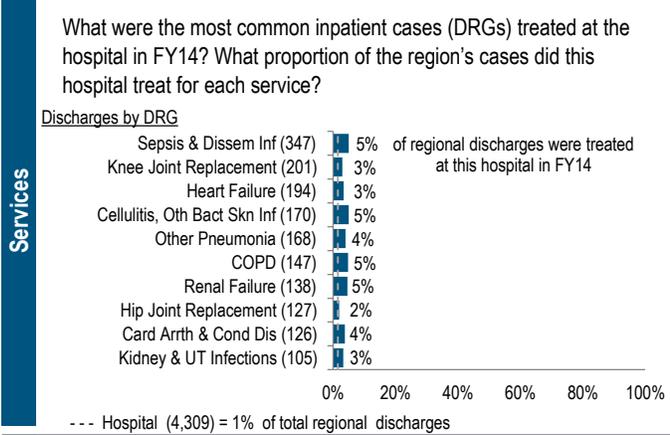
BETH ISRAEL DEACONESS HOSPITAL - MILTON

2014 Hospital Profile

Milton, MA
Community Hospital
Metro Boston

Beth Israel Deaconess Hospital – Milton (BID-Milton) is a non-profit community hospital located in the Metro Boston region. It is among the smaller acute hospitals in Massachusetts. It was purchased by Beth Israel Deaconess Medical Center in 2012 and at that time became a member of the CareGroup health care system. Between FY10 and FY14, there was a 15.1% increase in outpatient visits at the hospital, compared to a median decrease of 1.5% in its peer cohort. It earned a profit each year in the five-year period, with a total margin of 2.8% in FY14, down from 9.5% in FY13.

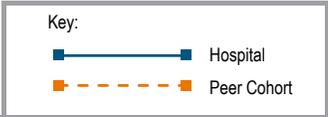
Overview / Size		Payer Mix	
Hospital System Affiliation:	CareGroup	Public Payer Mix:	60.0% (Non-DSH* Hospital)
Change in Ownership (FY10-FY14):	CareGroup - 2012	CY14 Commercial Payer Price Level:	18th Percentile
Total Staffed Beds:	58, among the smaller acute hospitals	Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Harvard Pilgrim Health Care Tufts Associated Health Maintenance Org.
% Occupancy:	82.4%, > cohort avg. (61%)	Utilization	
Special Public Funding:	CHART^	Inpatient Discharges in FY14:	4,309
Trauma Center Designation:	Not Applicable	Change FY13-FY14:	-17.8%
Case Mix Index:	0.92, > cohort avg. (0.81); < statewide (1.00)	Emergency Department Visits in FY14:	27,081
		Change FY13-FY14:	3.4%
Financial		Outpatient Visits in FY14:	34,893
Adjusted [†] Cost per Discharge:	\$9,028	Change FY13-FY14:	-2.1%
Inpatient NPSR per CMAD:	\$10,006	Quality	
Change FY13-FY14:	2.0%	Readmission Rate in FY13:	14.3%
Inpatient:Outpatient Revenue in FY14:	32%:68%	Change FY11-FY13 (percentage points):	-1.6%
Outpatient Revenue in FY14:	\$39,798,089	Early Elective Deliveries Rate (Jan 2014-Jun 2015):	Not Applicable
Change FY13-FY14:	11.8%		
Total Revenue in FY14:	\$84,398,308		
Total Surplus (Loss) in FY14:	\$2,352,183		



For descriptions of the metrics, please see the technical appendix.

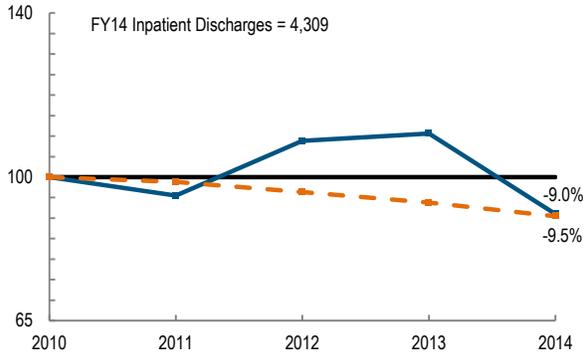
2014 HOSPITAL PROFILE: BETH ISRAEL DEACONESS HOSPITAL - MILTON

Cohort: Community Hospital

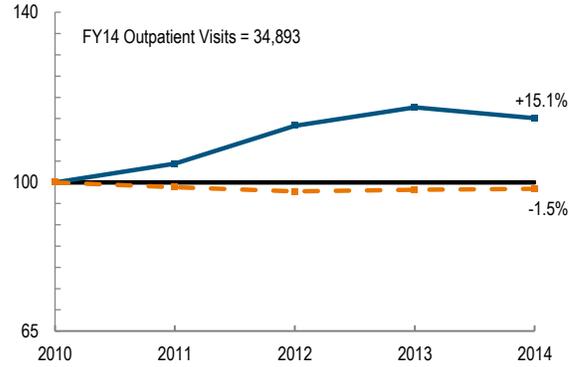


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

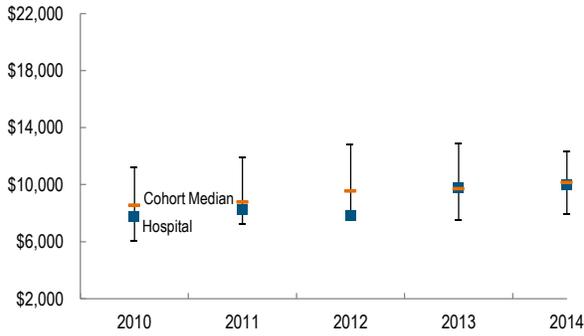


How has the volume of the hospital's outpatient visits changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

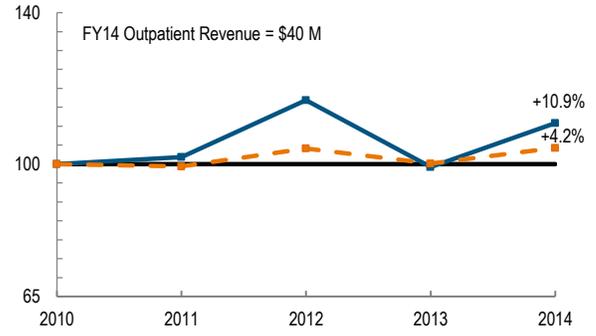


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY10 and FY14, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)



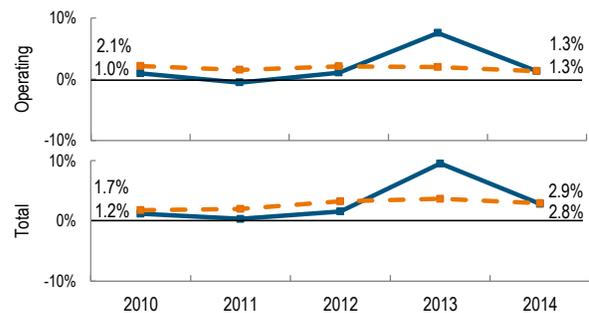
Financial Performance

How have the hospital's total revenue and costs changed between FY10 and FY14?

Revenue, Cost, & Profit/Loss (in millions)

FY	2010	2011	2012	2013	2014
Operating Revenue	\$ 67	\$ 68	\$ 75	\$ 84	\$ 83
Non-Operating Revenue	\$ 0	\$ 1	\$ 0	\$ 2	\$ 1
Total Revenue	\$ 67	\$ 68	\$ 75	\$ 86	\$ 84
Total Costs	\$ 67	\$ 68	\$ 74	\$ 78	\$ 82
Total Profit (Loss)	\$ 0.8	\$ 0.2	\$ 1.2	\$ 8.1	\$ 2.4

What were the hospital's total margin and operating margins between FY10 and FY14, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

[^] For more information on Community Hospital Acceleration, Revitalization, and Transformation (CHART) special public funding, please contact the Health Policy Commission (HPC)

^{*} Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

[†] Costs were adjusted to exclude direct medical education costs and physician compensation.

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