

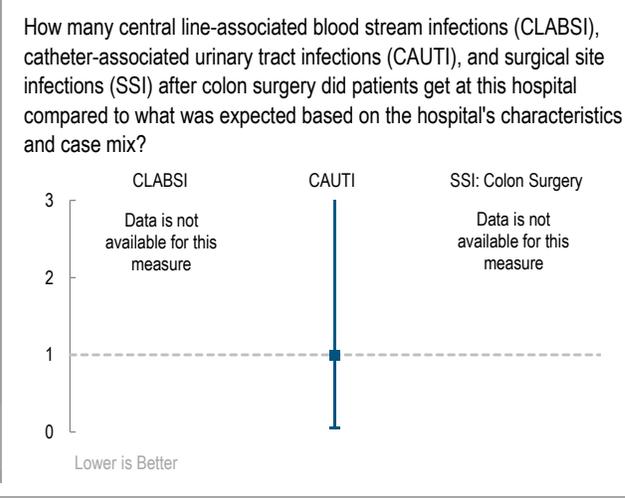
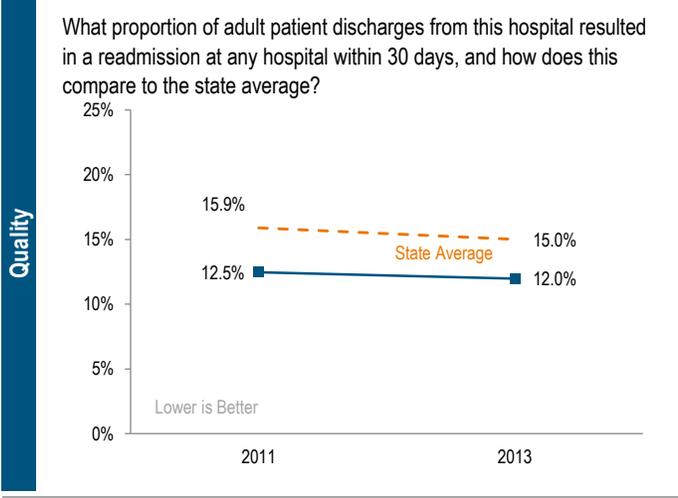
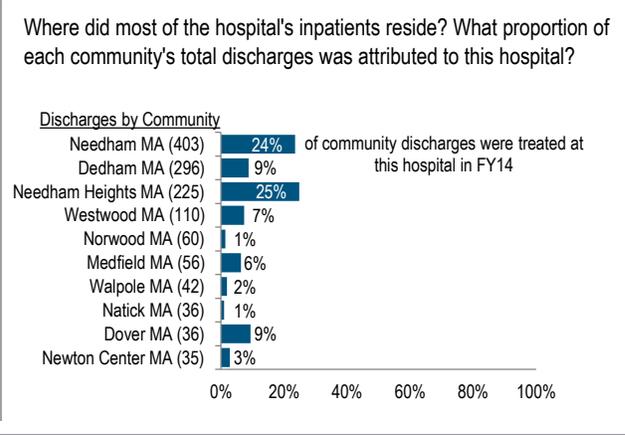
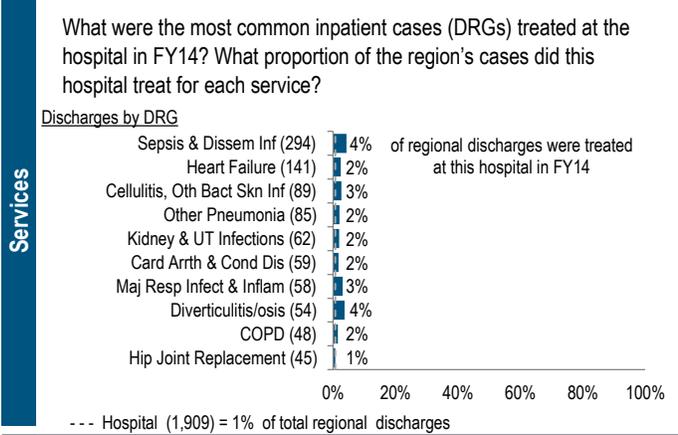
BETH ISRAEL DEACONESS HOSPITAL - NEEDHAM

2014 Hospital Profile

Needham, MA
Community Hospital
Metro Boston

Beth Israel Deaconess Hospital – Needham (BID-Needham) is a non-profit community hospital located in the Metro Boston region. It is among the smaller acute hospitals in Massachusetts, and is a member of the CareGroup health care system. It experienced a 25.2% increase in outpatient visits between FY10 and FY14, compared to a median decrease of 1.5% for cohort hospitals. Following a similar trend, outpatient revenue increased by 41.2% compared with a median increase of 4.2% for cohort hospitals. BID-Needham's total margin was positive each year in the five year period except in FY11, and it had a 3.3% total margin in FY14. The median total margin in its peer cohort was positive each year from FY10 to FY14, at 2.9% in FY14.

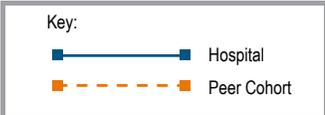
At a Glance	Overview / Size	
	Hospital System Affiliation:	CareGroup
	Change in Ownership (FY10-FY14):	Not Applicable
	Total Staffed Beds:	31, among the smallest acute hospitals
	% Occupancy:	53.1%, < cohort avg. (61%)
	Special Public Funding:	CHART^
	Trauma Center Designation:	Not Applicable
	Case Mix Index:	0.94, > cohort avg. (0.81); < statewide (1.00)
	Financial	
	Adjusted [†] Cost per Discharge:	\$9,019
Inpatient NPSR per CMAD:	\$9,297	
Change FY13-FY14:	4.5%	
Inpatient:Outpatient Revenue in FY14:	15%:85%	
Outpatient Revenue in FY14:	\$52,928,605	
Change FY13-FY14:	11.0%	
Total Revenue in FY14:	\$70,568,868	
Total Surplus (Loss) in FY14:	\$2,303,405	
Payer Mix		
Public Payer Mix:	51.8% (Non-DSH* Hospital)	
CY14 Commercial Payer Price Level:	49th Percentile	
Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Harvard Pilgrim Health Care Tufts Associated Health Maintenance Org.	
Utilization		
Inpatient Discharges in FY14:	1,909	
Change FY13-FY14:	-5.6%	
Emergency Department Visits in FY14:	11,934	
Change FY13-FY14:	1.9%	
Outpatient Visits in FY14:	146,210	
Change FY13-FY14:	7.7%	
Quality		
Readmission Rate in FY13:	12.0%	
Change FY11-FY13 (percentage points):	-0.5%	
Early Elective Deliveries Rate (Jan 2014-Jun 2015):	Not Applicable	



For descriptions of the metrics, please see the technical appendix.

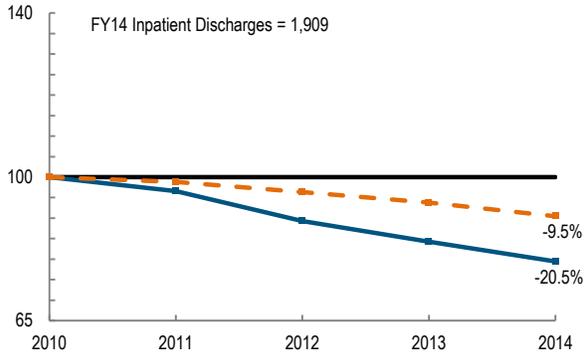
2014 HOSPITAL PROFILE: BETH ISRAEL DEACONESS HOSPITAL - NEEDHAM

Cohort: Community Hospital

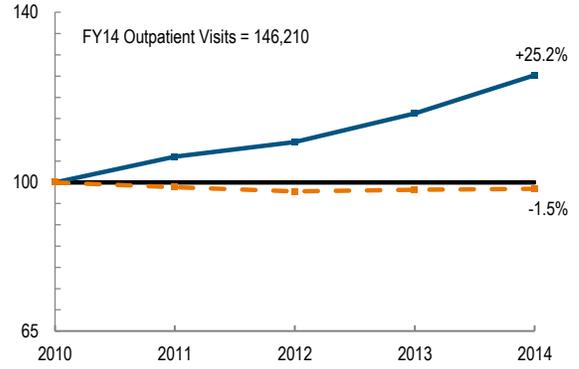


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

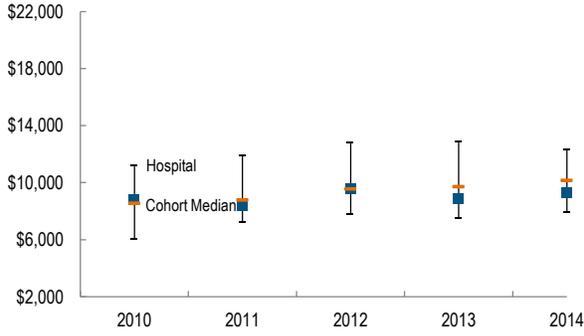


How has the volume of the hospital's outpatient visits changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

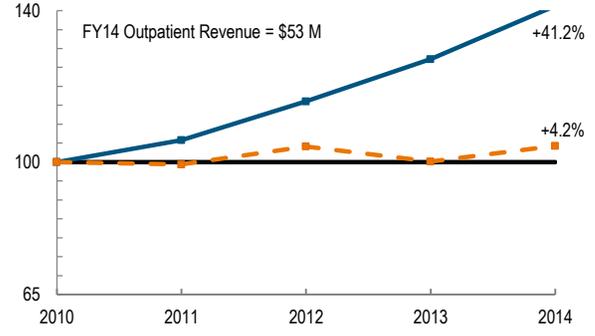


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY10 and FY14, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)



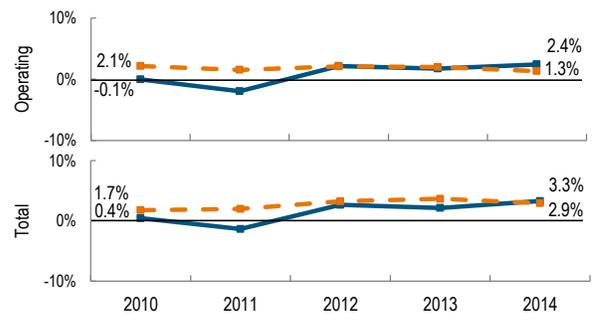
Financial Performance

How have the hospital's total revenue and costs changed between FY10 and FY14?

Revenue, Cost, & Profit/Loss (in millions)

FY	2010	2011	2012	2013	2014
Operating Revenue	\$ 54	\$ 55	\$ 60	\$ 64	\$ 70
Non-Operating Revenue	\$ 0	\$ 0	\$ 0	\$ 0	\$ 1
Total Revenue	\$ 54	\$ 55	\$ 61	\$ 64	\$ 71
Total Costs	\$ 54	\$ 56	\$ 59	\$ 63	\$ 68
Total Profit (Loss)	\$ 0.2	\$ (0.7)	\$ 1.6	\$ 1.4	\$ 2.3

What were the hospital's total margin and operating margins between FY10 and FY14, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

[^] For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

^{*} Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

[†] Costs were adjusted to exclude direct medical education costs and physician compensation.

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