

# BERKSHIRE MEDICAL CENTER

## 2014 Hospital Profile

Pittsfield, MA  
Teaching Hospital  
Western Massachusetts

Berkshire Medical Center is a mid-size, non-profit teaching hospital located in the Western Massachusetts region. It is a member of Berkshire Health Systems and qualifies as a Disproportionate Share Hospital (DSH). It has operated the Berkshire North Satellite Emergency Facility at the former North Adams Regional Hospital building since May 2014; consequently, there was a 14.2% increase in emergency room visits from FY13 to FY14. Between FY10 and FY14, there was a 49.7% increase in outpatient visits at Berkshire Medical Center, and 17.9% growth between FY13 and FY14. It earned a profit each year in the five-year period, with a total margin of 9.7% in FY14, above the median total margin of 8.2% in its cohort.

Overview / Size	
Hospital System Affiliation:	Berkshire Health Systems
Change in Ownership (FY10-FY14):	Not Applicable
Total Staffed Beds:	204, mid-size acute hospital
% Occupancy:	82.8%, highest in cohort (avg. 73%)
Special Public Funding:	CHART <sup>^</sup> , ICB <sup>o</sup>
Trauma Center Designation:	Adult: Level 3
Case Mix Index:	0.92, < cohort avg. (0.99); < statewide (1.00)
Financial	
Adjusted <sup>†</sup> Cost per Discharge:	\$11,742
Inpatient NPSR per CMAD:	\$12,050
Change FY13-FY14:	-1.7%
Inpatient:Outpatient Revenue in FY14:	34%:66%
Outpatient Revenue in FY14:	\$212,526,692
Change FY13-FY14:	18.2%
Total Revenue in FY14:	\$400,743,617
Total Surplus (Loss) in FY14:	\$38,831,682

Payer Mix	
Public Payer Mix:	70.0% (DSH* Hospital)
CY14 Commercial Payer Price Level:	81st Percentile
Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Health New England, Inc. Tufts Associated Health Maintenance Org.

Utilization	
Inpatient Discharges in FY14:	13,933
Change FY13-FY14:	3.8%
Emergency Department Visits in FY14:	54,175
Change FY13-FY14:	14.2%
Outpatient Visits in FY14:	274,877
Change FY13-FY14:	17.9%

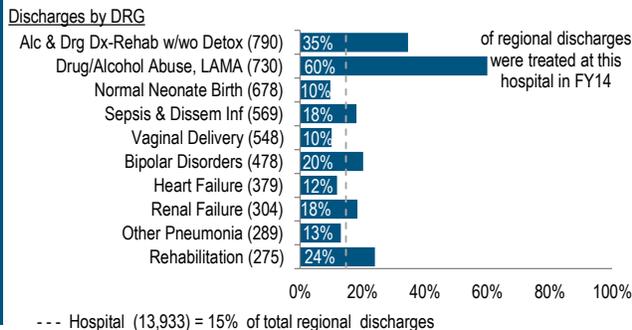
Quality	
Readmission Rate in FY13:	16.1%
Change FY11-FY13 (percentage points):	0.2%
Early Elective Deliveries Rate (Jan 2014-Jun 2015):	Not Available

At a Glance

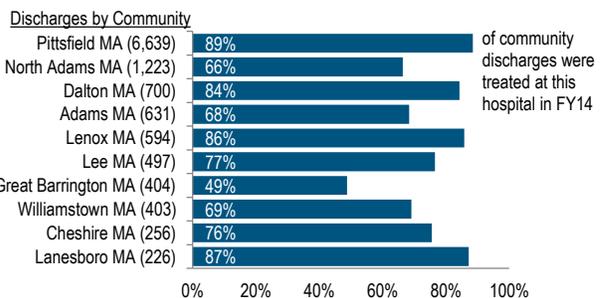
Services

Quality

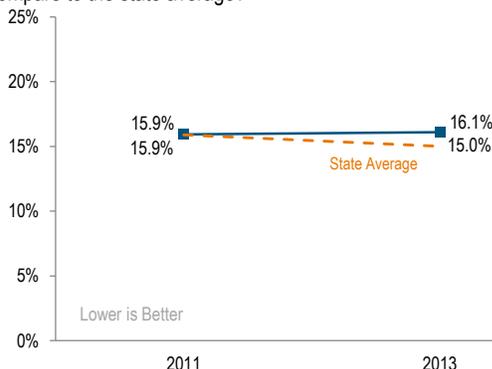
What were the most common inpatient cases (DRGs) treated at the hospital in FY14? What proportion of the region's cases did this hospital treat for each service?



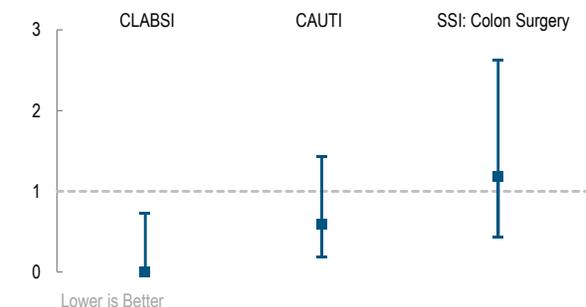
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



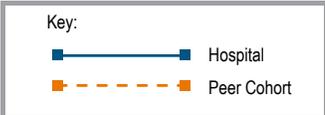
How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



For descriptions of the metrics, please see the technical appendix.

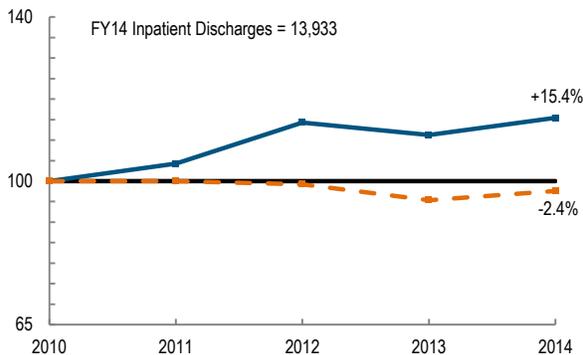
# 2014 HOSPITAL PROFILE: BERKSHIRE MEDICAL CENTER

Cohort: Teaching Hospital

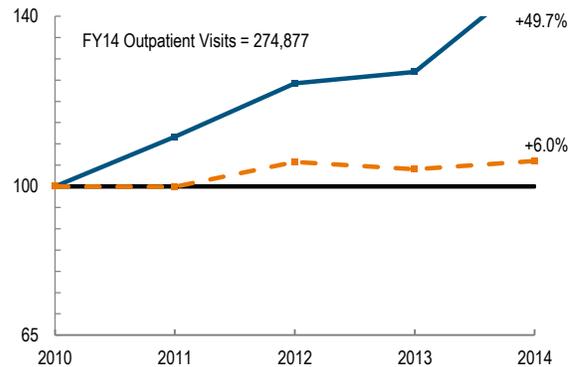


## Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

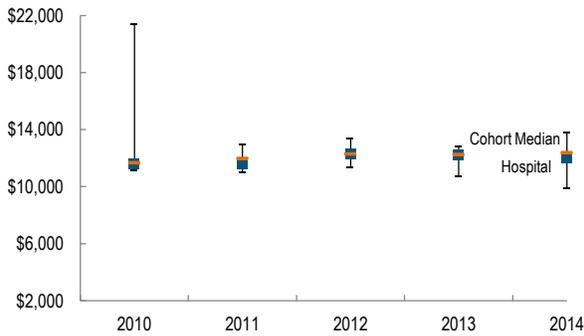


How has the volume of the hospital's outpatient visits changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

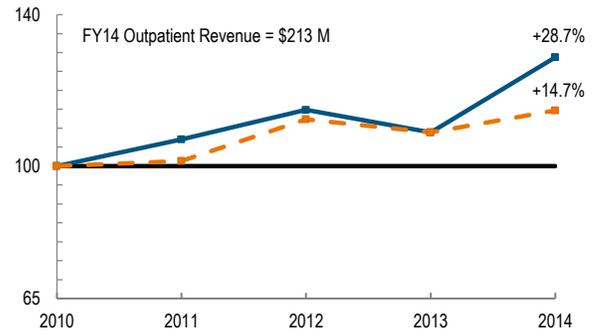


## Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY10 and FY14, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)



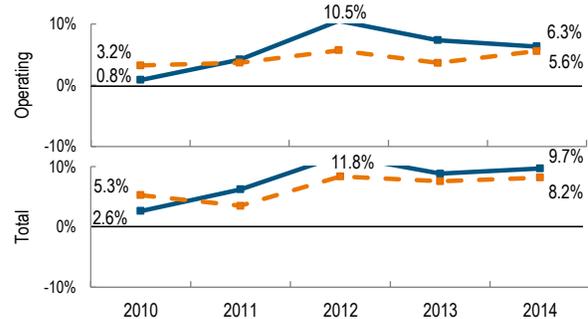
## Financial Performance

How have the hospital's total revenue and costs changed between FY10 and FY14?

### Revenue, Cost, & Profit/Loss (in millions)

FY	2010	2011	2012	2013	2014
<b>Operating Revenue</b>	\$ 310	\$ 332	\$ 363	\$ 351	\$ 387
<b>Non-Operating Revenue</b>	\$ 6	\$ 7	\$ 5	\$ 5	\$ 14
<b>Total Revenue</b>	\$ 316	\$ 339	\$ 368	\$ 356	\$ 401
<b>Total Costs</b>	\$ 308	\$ 318	\$ 324	\$ 325	\$ 362
<b>Total Profit (Loss)</b>	\$ 8.3	\$ 21.0	\$ 43.4	\$ 31.3	\$ 38.8

What were the hospital's total margin and operating margins between FY10 and FY14, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

<sup>o</sup> For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

<sup>^</sup> For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

\* Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

<sup>†</sup> Costs were adjusted to exclude direct medical education costs and physician compensation.

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