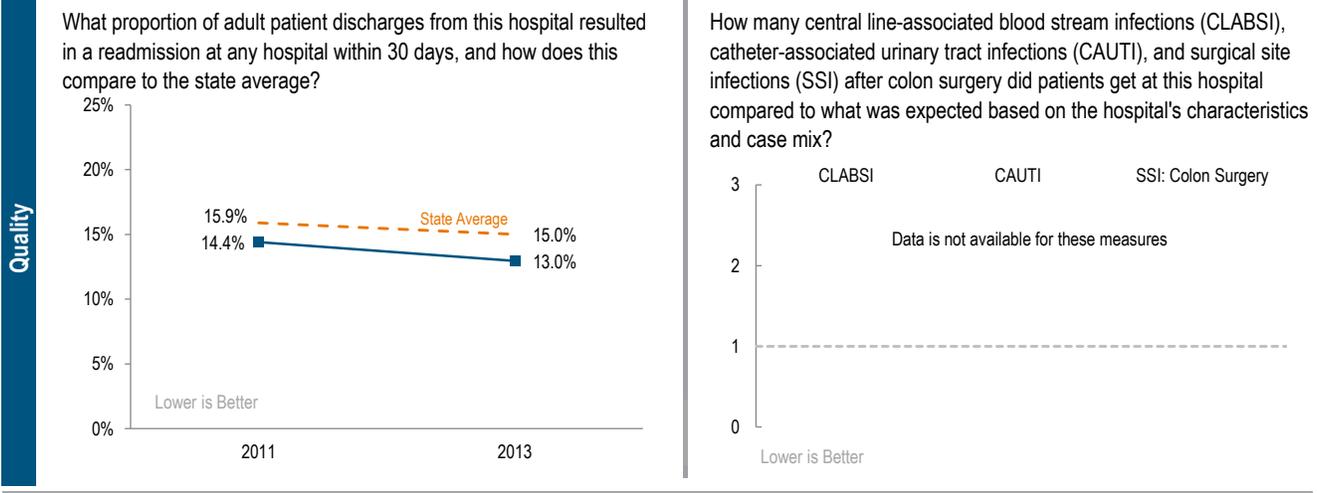
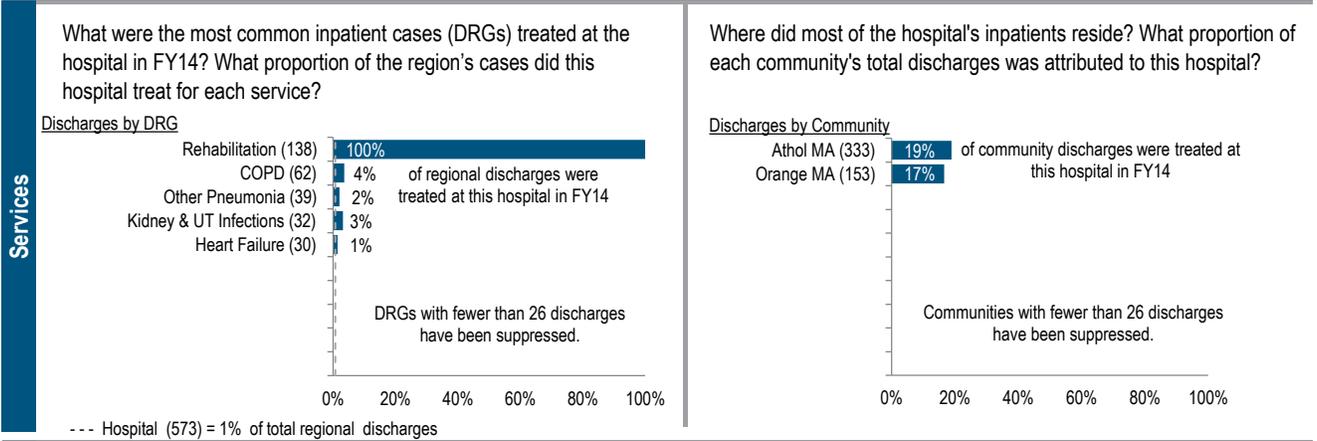


Athol Hospital is a non-profit community-Disproportionate Share Hospital (DSH) located in the Central Massachusetts region. It is the smallest acute hospital in Massachusetts, with 11 staffed beds. It is a member of the Heywood Healthcare system, and is designated by the Centers for Medicare & Medicaid Services (CMS) as one of three Critical Access Hospitals (CAH) in Massachusetts. Athol Hospital reported losses from FY10 through FY12, but it earned a profit in FY13 and FY14, with a 6.2% total margin in FY14 compared with a median total margin of 5.3% in its peer cohort.

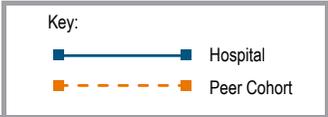
At a Glance	Overview / Size	
	Hospital System Affiliation:	Heywood Healthcare
	Change in Ownership (FY10-FY14):	Heywood Healthcare - 2012
	Total Staffed Beds:	11, the smallest acute hospital
	% Occupancy:	85.8%, > cohort avg. (66%)
	Special Public Funding:	CHART [^] , ICB ^o
	Trauma Center Designation:	Not Applicable
	Case Mix Index:	0.82, < cohort avg. (0.85); < statewide (1.00)
	Financial	
	Adjusted [†] Cost per Discharge:	\$14,274
Inpatient NPSR per CMAD:	\$13,536	
Change FY13-FY14:	4.3%	
Inpatient:Outpatient Revenue in FY14:	13%:87%	
Outpatient Revenue in FY14:	\$15,210,670	
Change FY13-FY14:	8.8%	
Total Revenue in FY14:	\$22,840,837	
Total Surplus (Loss) in FY14:	\$1,415,657	
Payer Mix		
Public Payer Mix:	70.8% (DSH* Hospital)	
CY14 Commercial Payer Price Level:	48th Percentile	
Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Fallon Health and Life Assurance Company Tufts Associated Health Maintenance Org.	
Utilization		
Inpatient Discharges in FY14:	573	
Change FY13-FY14:	-0.5%	
Emergency Department Visits in FY14:	9,959	
Change FY13-FY14:	-3.6%	
Outpatient Visits in FY14:	38,489	
Change FY13-FY14:	-6.5%	
Quality		
Readmission Rate in FY13:	13.0%	
Change FY11-FY13 (percentage points):	-1.4%	
Early Elective Deliveries Rate (Jan 2014-Jun 2015):	Not Available	



For descriptions of the metrics, please see the technical appendix.

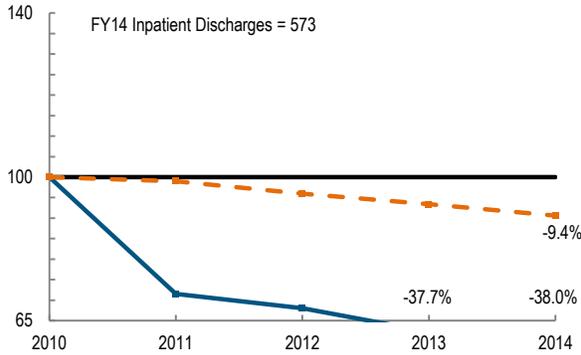
2014 HOSPITAL PROFILE: ATHOL HOSPITAL

Cohort: Community, Disproportionate Share Hospital

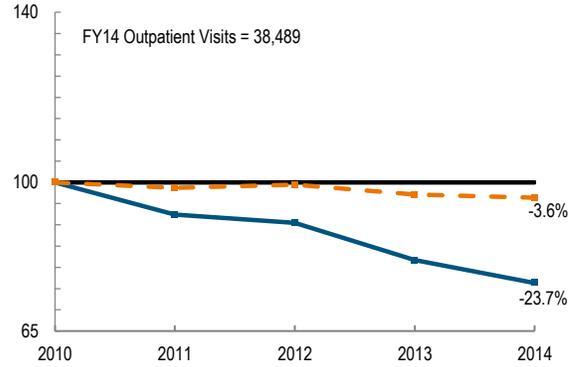


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

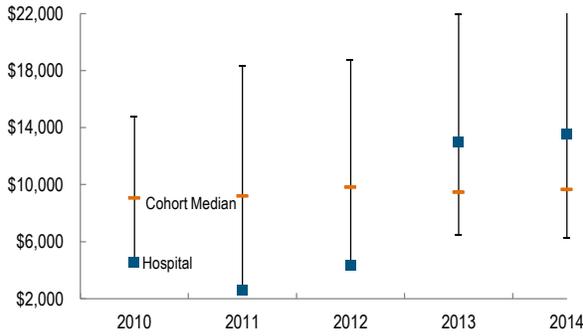


How has the volume of the hospital's outpatient visits changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

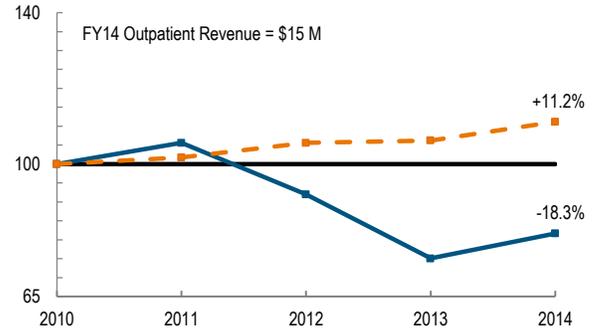


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY10 and FY14, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)



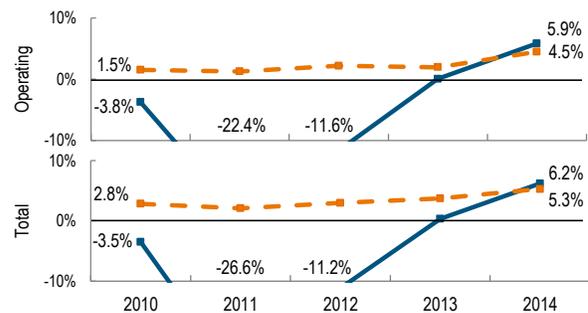
Financial Performance

How have the hospital's total revenue and costs changed between FY10 and FY14?

Revenue, Cost, & Profit/Loss (in millions)

FY	2010	2011	2012	2013	2014
Operating Revenue	\$ 22	\$ 19	\$ 20	\$ 19	\$ 23
Non-Operating Revenue	\$ 0	\$ (1)	\$ 0	\$ 0	\$ 0
Total Revenue	\$ 22	\$ 18	\$ 20	\$ 20	\$ 23
Total Costs	\$ 23	\$ 22	\$ 22	\$ 19	\$ 21
Total Profit (Loss)	\$ (0.8)	\$ (4.7)	\$ (2.3)	\$ 0.1	\$ 1.4

What were the hospital's total margin and operating margins between FY10 and FY14, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

^o For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

[^] For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

^{*} Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

[†] Costs were adjusted to exclude direct medical education costs and physician compensation.

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