

# KINDRED HOSPITAL NORTHEAST

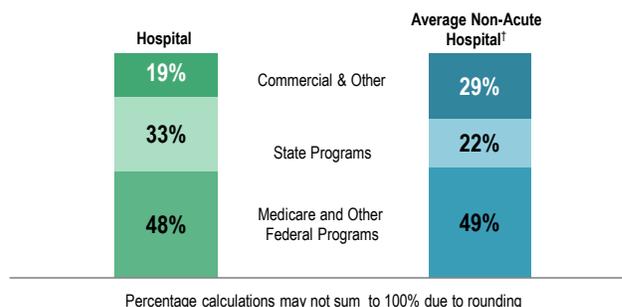
Kindred Hospital Northeast is a for-profit chronic care hospital with campuses in Stoughton and Natick. In 2013, Kindred Hospital Northeast closed its Waltham campus. It is a member of the Kindred Health Care system. Kindred Hospital Northeast is a transitional care hospital that specializes in long-term acute care, including complex wound care, short term rehabilitation, and pulmonary care. In FY13, it had a public payer mix higher than the average of its cohort; 81% of its gross patient service revenue was derived from government programs. Between FY09 and FY13, inpatient days decreased by 33.8%, compared with a median 15.0% decrease in its peer cohort. During the FY09 to FY13 period, it earned a profit in FY11 and FY13. It had a total margin of 5.5% in FY13, compared to the median of -2.4% in its peer cohort.

## AT A GLANCE

**TOTAL BEDS:** 111; 10% of cohort beds  
**% OCCUPANCY:** 85%; > cohort avg. (67%)  
**INPATIENT DISCHARGES in FY13:** 632  
**PUBLIC PAYER MIX:** 81%; > avg. cohort hospital (79%)  
**TOTAL REVENUE in FY13:** \$36 million; 3% of statewide  
**TAX STATUS:** For-profit  
**INPATIENT:OUTPATIENT REVENUE in FY13:** 100%:0%  
**ADJUSTED\* COST PER INPATIENT DAY:** \$921  
**CHANGE in OWNERSHIP (FY09-FY13):** Not Applicable

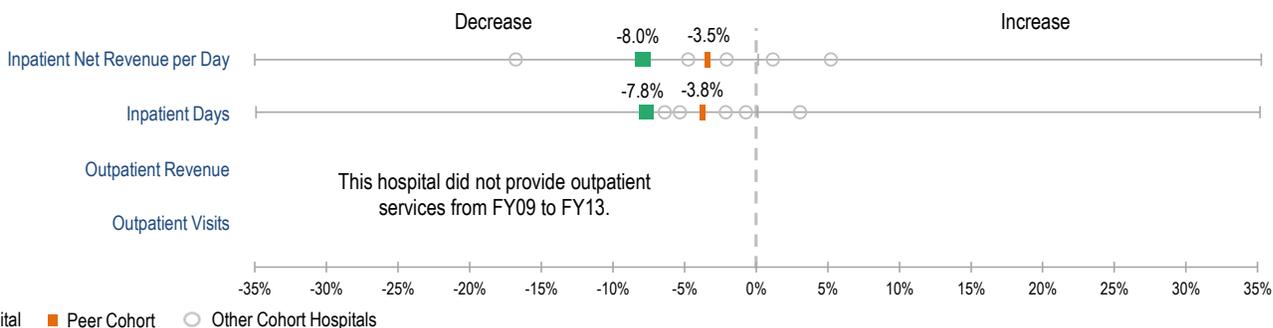
## PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY13, and how does this hospital compare to the average non-acute hospital's payer mix?



## GROWTH MEASURES

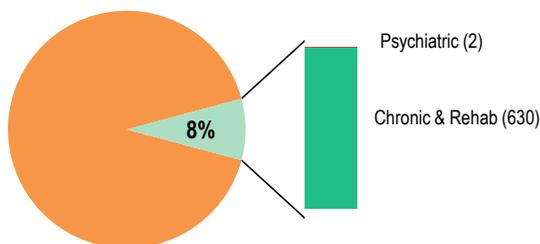
What were the FY12 to FY13 growth rates at this hospital for the following measures, and how do these compare to the growth rates of the hospital's peer cohort?



## SERVICES

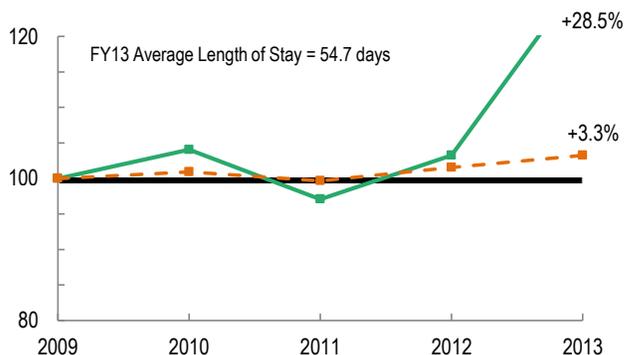
What type(s) of inpatient services, categorized by bed type, did the hospital provide in FY13? What proportion of its peer cohort's inpatient cases did this hospital treat?

Discharges by Category



8% (632) of the non-acute cohort's discharges were treated at this hospital

How has the hospital's average length of stay changed compared to FY09, and how does this hospital compare to its peer cohort median? (FY09=100)



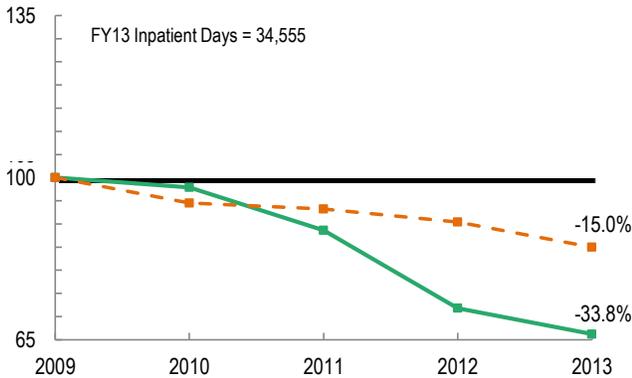
For descriptions of the metrics, please see Technical Appendix.

Legend: Hospital (solid green line), Peer Cohort (dashed orange line)

**UTILIZATION TRENDS**

How has the volume of the hospital's inpatient days changed compared to FY09, and how does this hospital compare to its peer cohort median? (FY09=100)

How has the volume of the hospital's outpatient visits changed compared to FY09, and how does this hospital compare to its peer cohort median? (FY09=100)

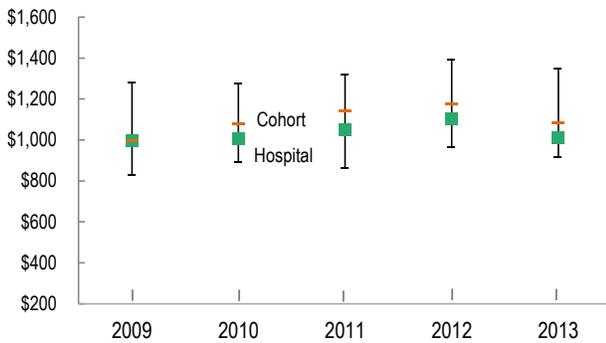


This hospital did not provide outpatient services from FY09 to FY13.

**PATIENT REVENUE TRENDS**

What was the hospital's net inpatient service revenue per inpatient day between FY09 and FY13, and how does this hospital compare to its peer cohort median?

How has the hospital's total outpatient revenue changed compared to FY09, and how does this hospital compare to its peer cohort median? (FY09=100)



FY13 Net Inpatient Revenue per Day = \$1,012 Full Cost per Day = \$934

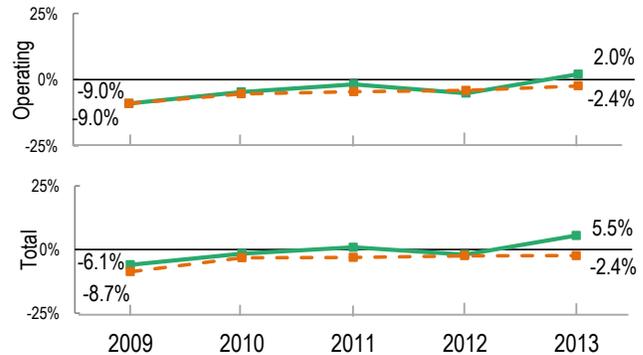
This hospital did not provide outpatient services from FY09 to FY13.

**FINANCIAL PERFORMANCE**

How have the hospital's total revenue and costs changed between FY09 and FY13?

What were the hospital's operating and total margins between FY09 and FY13, and how do these compare to the medians of its peer cohort hospitals?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2009	\$53	\$51	\$2	\$56	(\$3.2)
2010	\$53	\$51	\$2	\$53	(\$0.9)
2011	\$50	\$49	\$1	\$50	\$0.4
2012	\$41	\$40	\$1	\$42	(\$0.8)
2013	\$36	\$35	\$1	\$34	\$2.0



For descriptions of the metrics, please see Technical Appendix.

Non-acute hospitals in Massachusetts are typically identified as psychiatric, rehabilitation, and chronic care facilities. CHIA has defined non-acute hospitals in this publication using the Massachusetts Department of Public Health (DPH) and Department of Mental Health (DMH) license criteria.

‡ Costs were adjusted to exclude direct medical education costs and physician compensation.

† Average Hospital does not include Specialty hospitals.