

# BRAINTREE REHABILITATION HOSPITAL

Rehabilitation Hospital

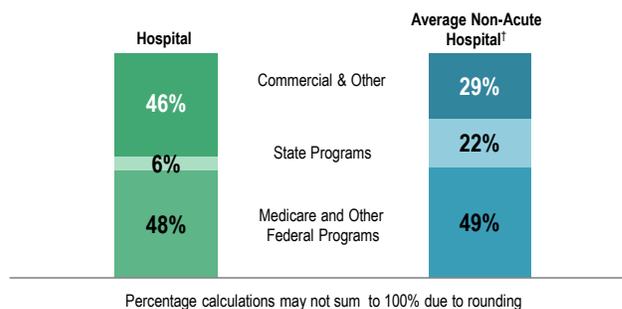
Braintree Rehabilitation Hospital is a for-profit rehabilitation hospital located in Braintree. Along with New England Rehabilitation Hospital, Braintree Rehabilitation was acquired by Reliant Hospital Partners in 2013. Braintree Rehabilitation Hospital provides inpatient and outpatient rehabilitation services. Between FY09 and FY13, inpatient days increased 6.6% at Braintree Rehabilitation, compared with a median 3.2% increase in its peer cohort. In that period, outpatient visits decreased 11.1% at the hospital, while median visits increased 2.4% in its peer cohort. Braintree Rehabilitation Hospital earned a profit in FY11 and FY13, with a 3.3% total margin in FY13, consistent with its peer cohort median.

## AT A GLANCE

**TOTAL BEDS:** 187; 18% of cohort beds  
**% OCCUPANCY:** 54%; < cohort avg. (71%)  
**INPATIENT DISCHARGES in FY13:** 2,312  
**PUBLIC PAYER MIX:** 54%; < avg. cohort hospital (70%)  
**TOTAL REVENUE in FY13:** \$59 million; 5% of statewide  
**TAX STATUS:** For-profit  
**INPATIENT:OUTPATIENT REVENUE in FY13:** 70%:30%  
**ADJUSTED\* COST PER INPATIENT DAY:** \$998  
**CHANGE in OWNERSHIP (FY09-FY13):** Reliant Hospital Partners - 2013

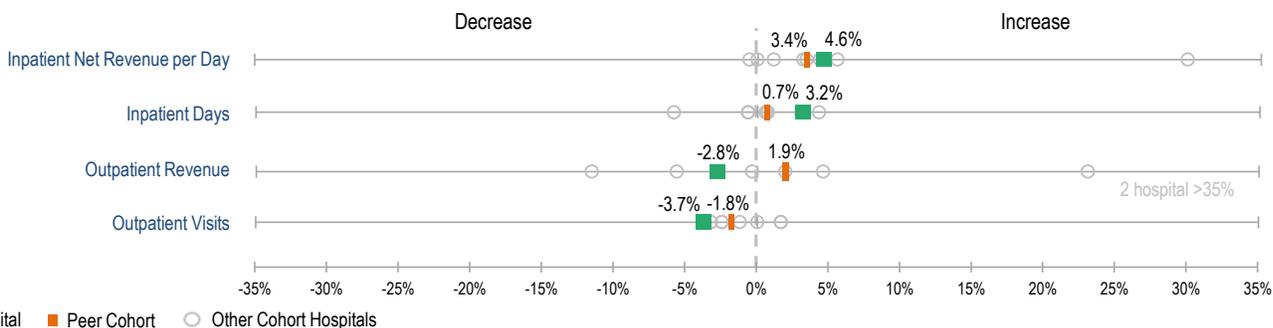
## PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY13, and how does this hospital compare to the median non-acute hospital's payer mix?



## GROWTH MEASURES

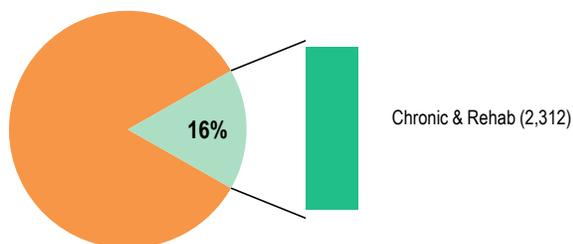
What were the FY12 to FY13 growth rates at this hospital for the following measures, and how do these compare to the growth rates of the hospital's peer cohort?



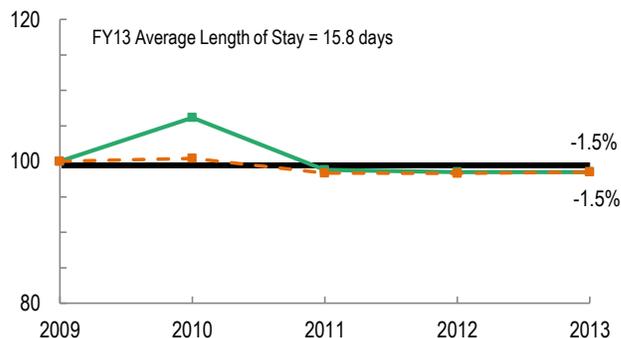
## SERVICES

What type(s) of inpatient services, categorized by bed type, did the hospital provide in FY13? What proportion of its peer cohort's inpatient cases did this hospital treat?

Discharges by Category



How has the hospital's average length of stay changed compared to FY09, and how does this hospital compare to its peer cohort median? (FY09=100)



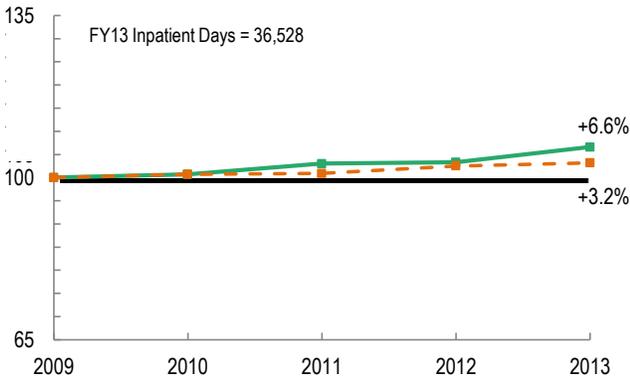
For descriptions of the metrics, please see Technical Appendix.

Legend: Hospital (solid green line), Peer Cohort (dashed orange line)

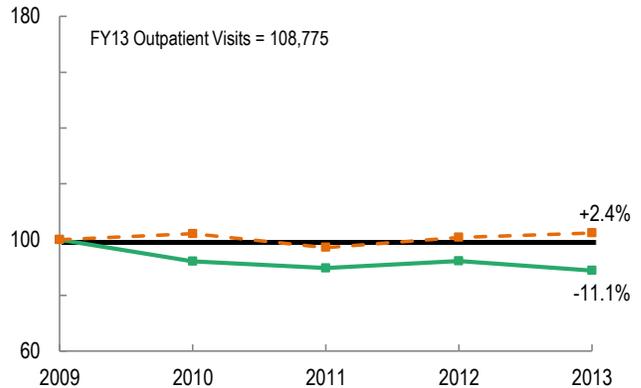


**UTILIZATION TRENDS**

How has the volume of the hospital's inpatient days changed compared to FY09, and how does this hospital compare to its peer cohort median? (FY09=100)

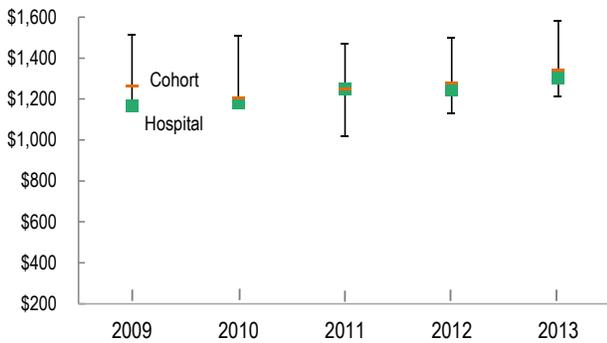


How has the volume of the hospital's outpatient visits changed compared to FY09, and how does this hospital compare to its peer cohort median? (FY09=100)

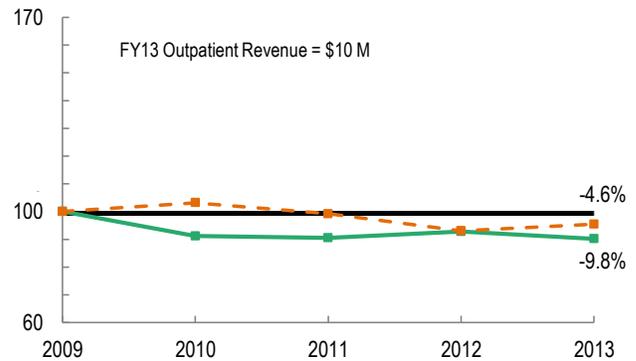


**PATIENT REVENUE TRENDS**

What was the hospital's net inpatient service revenue per inpatient day between FY09 and FY13, and how does this hospital compare to its peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY09, and how does this hospital compare to its peer cohort median? (FY09=100)

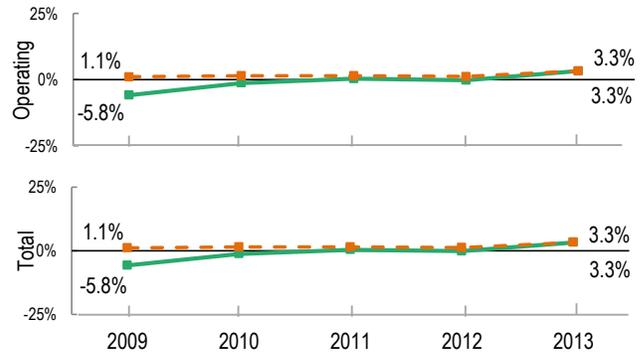


**FINANCIAL PERFORMANCE**

How have the hospital's total revenue and costs changed between FY09 and FY13?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2009	\$53	\$53	\$0	\$56	(\$3.1)
2010	\$53	\$53	\$0	\$54	(\$0.7)
2011	\$56	\$56	\$0	\$56	\$0.2
2012	\$56	\$56	\$0	\$56	(\$0.1)
2013	\$59	\$59	\$0	\$57	\$1.9

What were the hospital's operating and total margins between FY09 and FY13, and how do these compare to the medians of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

Non-acute hospitals in Massachusetts are typically identified as psychiatric, rehabilitation, and chronic care facilities. CHIA has defined non-acute hospitals in this publication using the Massachusetts Department of Public Health (DPH) and Department of Mental Health (DMH) license criteria.

‡ Costs were adjusted to exclude direct medical education costs and physician compensation.

† Average Hospital does not include Specialty hospitals.