

Hospital Profile: SAINTS MEDICAL CENTER

Community, Disproportionate Share Hospital
West Merrimack / Middlesex Region

Saints Medical Center merged with Lowell General Hospital, a member hospital of the Circle Health system, during FY12. As a result, financial information for Saints Medical Center is only available through FY11. Saints Medical Center was a non-profit, acute care community hospital. It was among the smaller hospitals in Massachusetts, with 100 staffed beds. Saints Medical Center was located in the West Merrimack/Middlesex region and represented 9% of all acute hospital staffed beds in the region. Saints Medical Center qualified as a Disproportionate Share Hospital (DSH), as more than 63% of its gross patient service revenue was derived from government programs.

PATIENTS Over half of all inpatient cases treated at Saints Medical Center were from Lowell.

INPATIENT SERVICES Compared with other community-DSH hospitals, Saints Medical Center treated a greater proportion of higher-severity cases. In FY12, it accounted for 9% of all inpatient discharges from acute hospitals within the West Merrimack/Middlesex region. Of note, based on its most common FY12 inpatient cases (DRGs), Saints Medical Center treated 18% of all Septicemia & Disseminated Infection cases and 17% of all Chronic Obstructive Pulmonary Disease cases in the West Merrimack/Middlesex region.

FINANCIAL PERFORMANCE Saints Medical Center's total revenue in FY11 was \$139 million. Its FY12 public payer mix was 70%, higher than the average community-DSH hospital. Saints Medical Center's FY12 inpatient cost[†] per case mix adjusted discharge was \$7,414, approximately 21% lower than the average community-DSH hospital, and the lowest of all community-DSH hospitals. Saints Medical Center's CY12 average commercial payer price level was at the 12th percentile, the lowest of all community-DSH hospitals. It experienced a loss of \$6.6 million (-4.7% total margin) in FY11, and experienced losses in FY08 and FY10, as well.

AT A GLANCE

TOTAL STAFFED BEDS: 100, mid-size acute hospitals

% OCCUPANCY: 66%, > cohort avg. (61%)

TOTAL REVENUE in FY12: Not Applicable

PUBLIC PAYER MIX: 70% (DSH* Hospital)

SPECIAL PUBLIC FUNDING: Not Applicable

TAX STATUS: Non-profit

TRAUMA CENTER DESIGNATION: Not Applicable

CY12 COMMERCIAL PAYER PRICE LEVEL: 12th Percentile

CASE MIX INDEX in FY12: 1.00, > cohort avg. (0.89); < statewide (1.06)

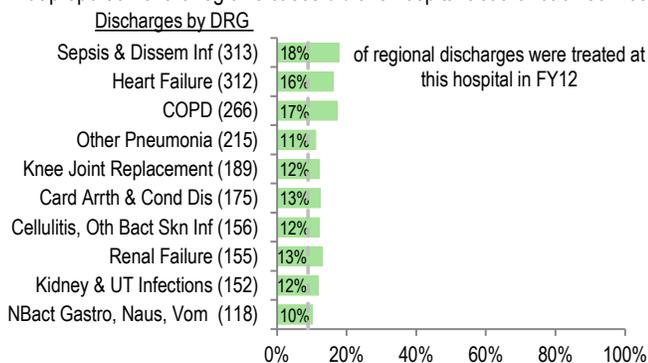
INPATIENT:OUTPATIENT REVENUE in FY12: 29%:71%

TOTAL MARGIN in FY12: Not Applicable

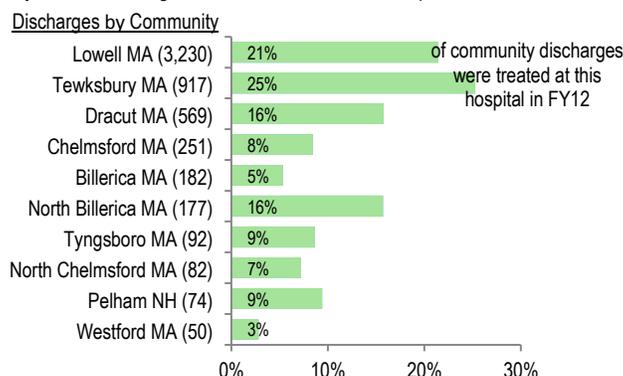
CHANGE in OWNERSHIP (FY08-FY12): Not Applicable

SERVICES

What were the most common inpatient cases (DRGs) treated at the hospital? What proportion of the region's cases did this hospital treat for each service?

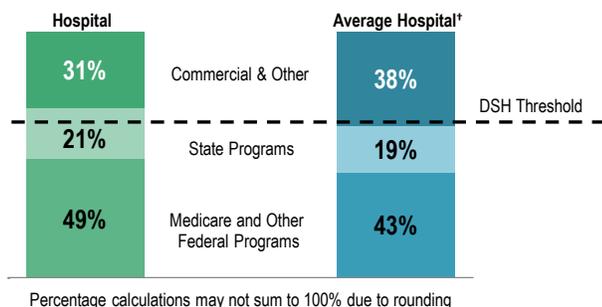


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?

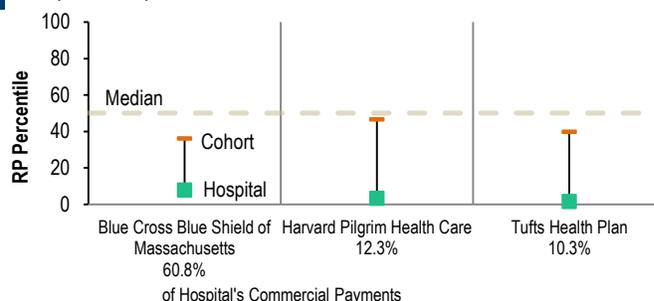


PAYER MIX

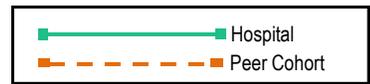
What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?



What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?

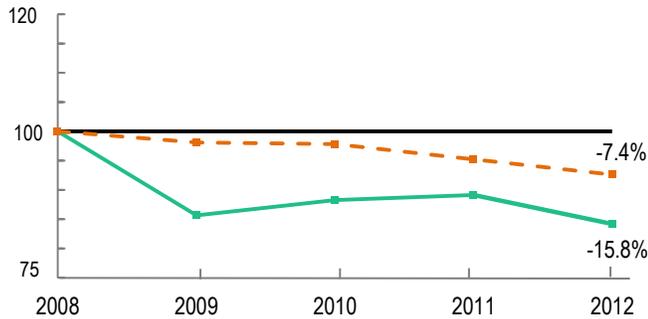


For descriptions of the metrics, please see Technical Appendix.

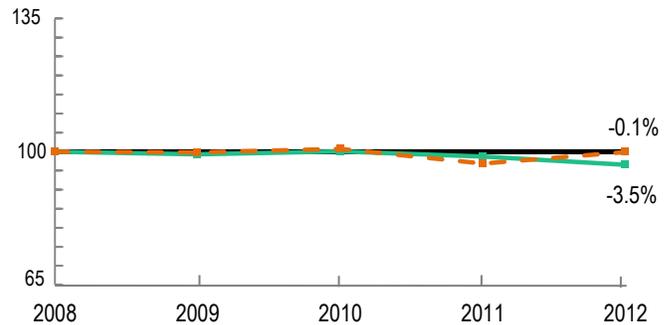


UTILIZATION TRENDS

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

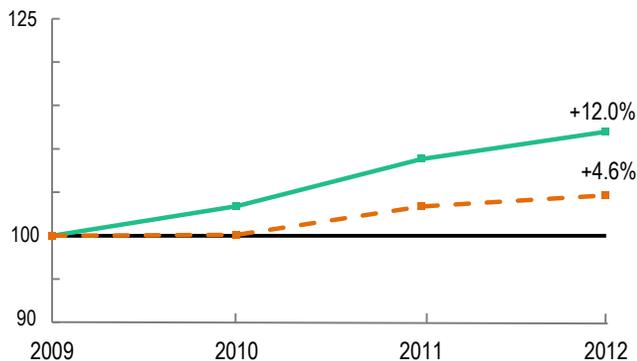


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

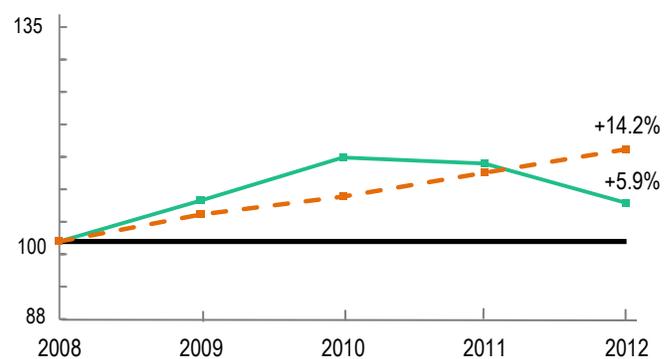


COST TRENDS

How has the hospital's inpatient cost[‡] per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

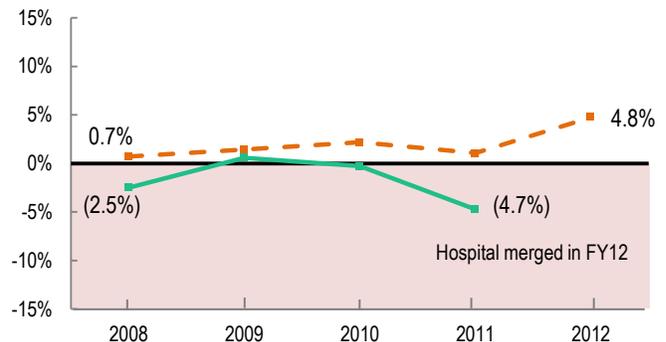


FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$132		\$135		(\$3.3)
2009	\$136	3.2%	\$135	0.1%	\$0.8
2010	\$143	5.3%	\$143	6.2%	(\$0.4)
2011	\$139	(2.5%)	\$146	1.8%	(\$6.6)
2012	N/A	N/A	N/A	N/A	N/A

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

[‡] Costs were adjusted to exclude direct medical education costs and physician compensation.

* Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

† Average Hospital does not include Specialty hospitals.

For more information, please contact:

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