

# Hospital Profile: SOUTH SHORE HOSPITAL

Community Hospital  
South Shore Region

South Shore Hospital is a non-profit, acute care community hospital. It is among the larger hospitals in Massachusetts, with 374 staffed beds. South Shore Hospital is located in the South Shore region and represents 59% of all acute hospital staffed beds in the region.

**PATIENTS** One out of every five inpatient cases treated at South Shore Hospital are from Braintree, Hingham, and Quincy.

**INPATIENT SERVICES** Compared with the other community hospitals, South Shore Hospital treats a slightly greater proportion of lower-severity cases. In FY12, it accounted for 62% of all inpatient discharges from acute hospitals in the South Shore region. Of note, based on its most common FY12 inpatient cases (DRGs), South Shore Hospital treated 85% of all Newborn & Delivery cases and 68% of all Other Digestive System Diagnoses cases in the South Shore.

**FINANCIAL PERFORMANCE** South Shore Hospital's total revenue in FY12 was \$455 million. Its FY12 public payer mix was 54%, slightly below the average community hospital. South Shore Hospital's FY12 inpatient cost<sup>†</sup> per case mix adjusted discharge was \$9,628, approximately 6% lower than the average community hospital. South Shore Hospital's CY12 average commercial payer price level was at the 76<sup>th</sup> percentile, the second highest among all community hospitals. It earned a surplus of \$4.2 million (0.9% total margin) in FY12, and it earned a surplus four out of the five years in the FY08 to FY12 period.

## AT A GLANCE

**TOTAL STAFFED BEDS:** 374, among the larger acute hospitals

**% OCCUPANCY:** 72%, > cohort avg. (62%)

**TOTAL REVENUE in FY12:** \$455 million

**PUBLIC PAYER MIX:** 54% (Non-DSH\* Hospital)

**SPECIAL PUBLIC FUNDING:** Not Applicable

**TAX STATUS:** Non-profit

**TRAUMA CENTER DESIGNATION:** Adult: Level 2

**CY12 COMMERCIAL PAYER PRICE LEVEL:** 76th Percentile

**CASE MIX INDEX in FY12:** 0.80, < cohort avg. (0.81); < statewide (1.06)

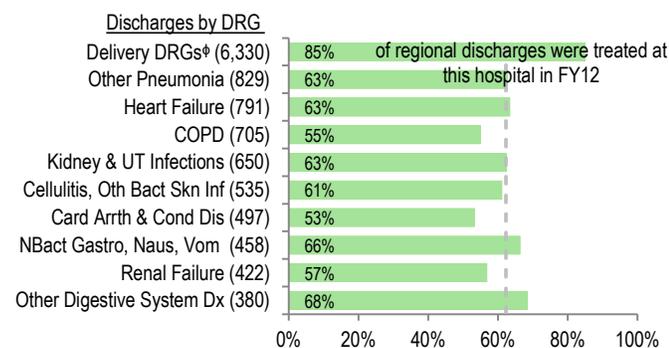
**INPATIENT:OUTPATIENT REVENUE in FY12:** 46%:54%

**TOTAL MARGIN in FY12:** 0.9% (\$4.2 million)

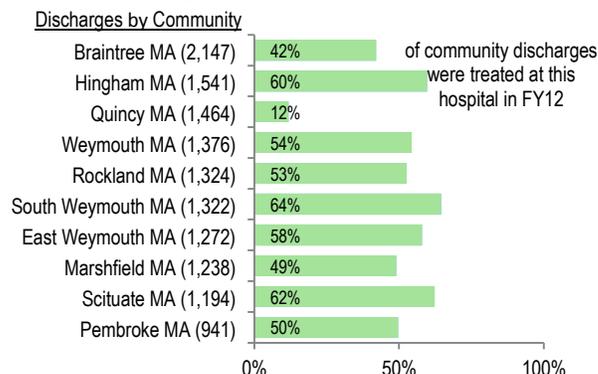
**CHANGE in OWNERSHIP (FY08-FY12):** Not Applicable

## SERVICES

What were the most common inpatient cases (DRGs) treated at the hospital? What proportion of the region's cases did this hospital treat for each service?

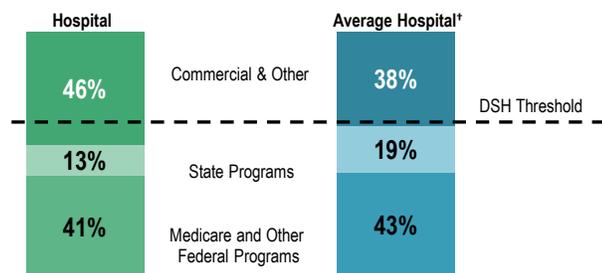


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?



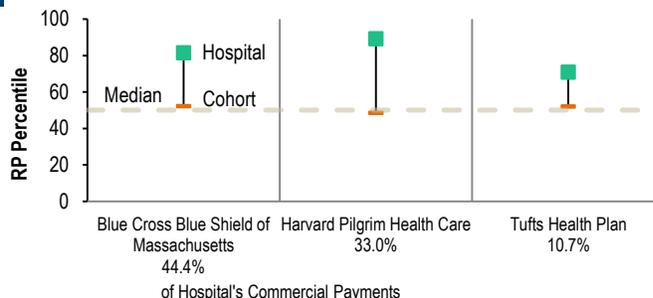
## PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?



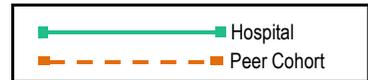
Percentage calculations may not sum to 100% due to rounding

What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?



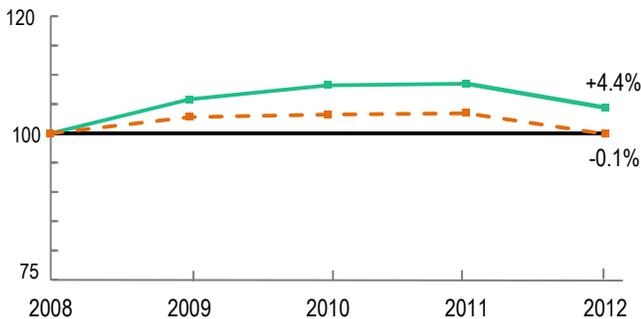
of Hospital's Commercial Payments

For descriptions of the metrics, please see Technical Appendix.

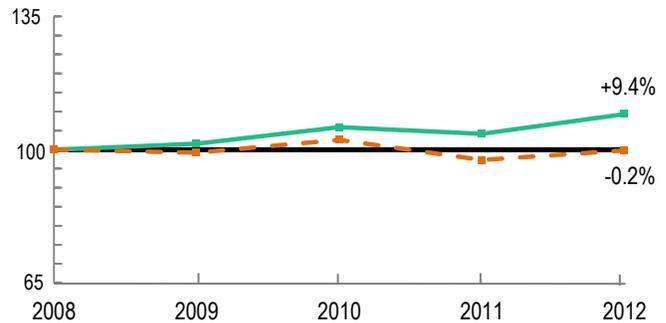


**UTILIZATION TRENDS**

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

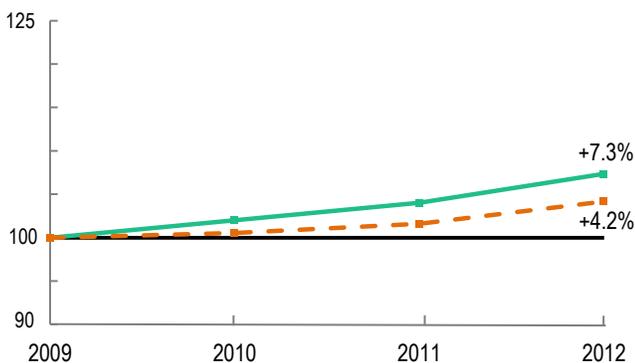


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

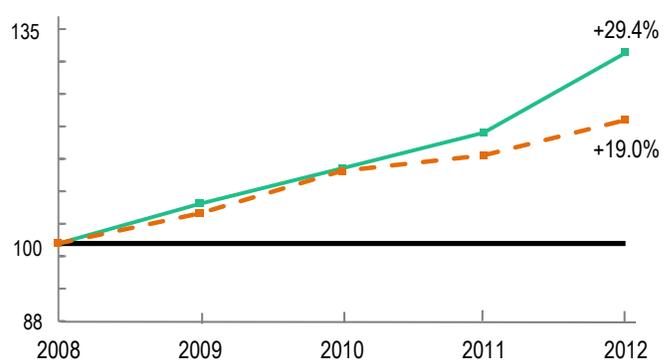


**COST TRENDS**

How has the hospital's inpatient cost<sup>‡</sup> per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

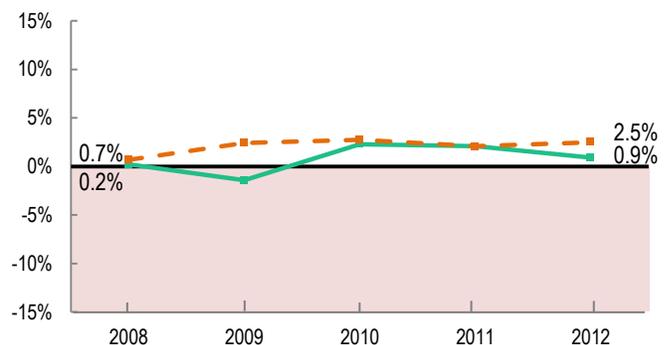


**FINANCIAL PERFORMANCE**

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$354		\$353		\$0.7
2009	\$385	8.8%	\$391	10.6%	(\$5.5)
2010	\$421	9.2%	\$411	5.2%	\$9.6
2011	\$436	3.5%	\$427	3.7%	\$9.1
2012	\$455	4.5%	\$451	5.8%	\$4.2

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

<sup>‡</sup> Costs were adjusted to exclude direct medical education costs and physician compensation.

<sup>\*</sup> Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

<sup>†</sup> Delivery DRG includes Cesarean and Vaginal Deliveries, and Neonate DRG.

<sup>‡</sup> Average Hospital does not include Specialty hospitals.

For more information, please contact:

**CENTER FOR HEALTH INFORMATION AND ANALYSIS**  
Two Boylston Street, 5<sup>th</sup> Floor  
Boston, MA 02116

617.988.3100



[www.mass.gov/chia/hospitals](http://www.mass.gov/chia/hospitals)