

Hospital Profile:

# NEWTON-WELLESLEY HOSPITAL

Newton-Wellesley Hospital is a non-profit, acute care community hospital. It is among the larger hospitals in Massachusetts, with 272 staffed beds. Newton-Wellesley is located in the Metro Boston region and represents 5% of all acute hospital staffed beds in the region. It is a member of the Partners HealthCare system.

**PATIENTS** One out of every four inpatient cases treated at Newton-Wellesley Hospital are from Waltham, Framingham, Natick, and Wellesley Hills.

**INPATIENT SERVICES** Compared with the other community hospitals, Newton-Wellesley treats a greater proportion of higher-severity cases. In FY12, it accounted for 7% of all inpatient discharges from acute hospitals within the Metro Boston region. Of note, based on its most common FY12 inpatient cases (DRGs), Newton-Wellesley Hospital treated 15% of all Newborn & Delivery cases, 15% of Bipolar Disorder cases, and 13% of all Schizophrenia cases in Metro Boston.

**FINANCIAL PERFORMANCE** Newton-Wellesley's total revenue in FY12 was \$429 million. Its FY12 public payer mix was 37%, the lowest among community hospitals. Newton-Wellesley's FY12 inpatient cost<sup>‡</sup> per case mix adjusted discharge was \$10,677, approximately 4% higher than the average community hospital. Newton-Wellesley's CY12 average commercial payer price level was at the 66<sup>th</sup> percentile, higher than the average community hospital. It earned a surplus of \$31.2 million (7.3% total margin) in FY12, its highest in the FY08 to FY12 period, although it earned a surplus each year.

## AT A GLANCE

**TOTAL STAFFED BEDS:** 272, among the larger acute hospitals

**% OCCUPANCY:** 76%, > cohort avg. (62%)

**TOTAL REVENUE in FY12:** \$429 million

**PUBLIC PAYER MIX:** 37% (Non-DSH\* Hospital)

**SPECIAL PUBLIC FUNDING:** Not Applicable

**TAX STATUS:** Non-profit

**TRAUMA CENTER DESIGNATION:** Not Applicable

**CY12 COMMERCIAL PAYER PRICE LEVEL:** 66th Percentile

**CASE MIX INDEX in FY12:** 0.77, < cohort avg. (0.81); < statewide (1.06)

**INPATIENT:OUTPATIENT REVENUE in FY12:** 35%:65%

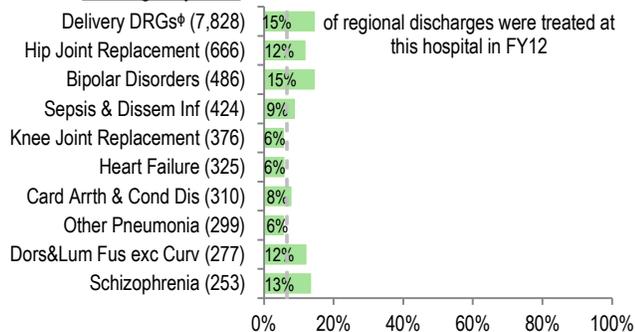
**TOTAL MARGIN in FY12:** 7.3% (\$31.2 million)

**CHANGE in OWNERSHIP (FY08-FY12):** Not Applicable

## SERVICES

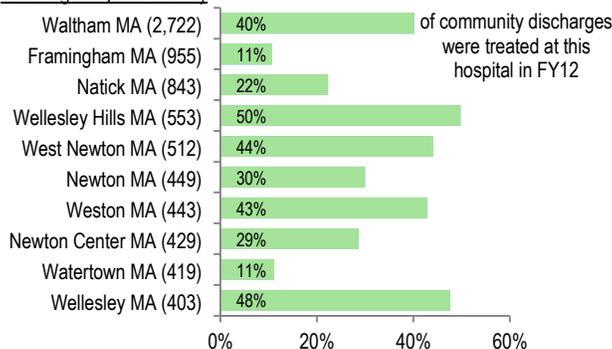
What were the most common inpatient cases (DRGs) treated at the hospital? What proportion of the region's cases did this hospital treat for each service?

### Discharges by DRG



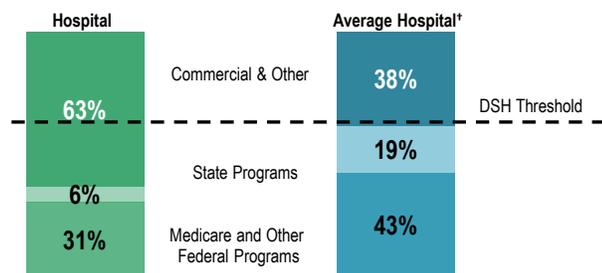
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?

### Discharges by Community



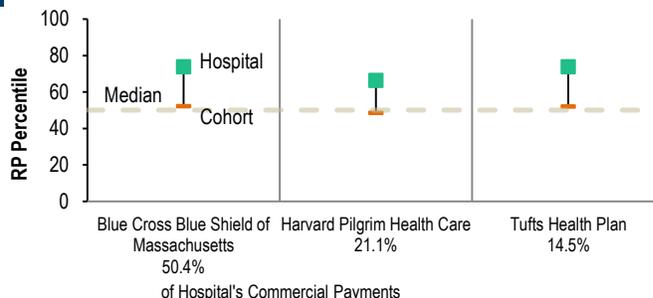
## PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?



Percentage calculations may not sum to 100% due to rounding

What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?

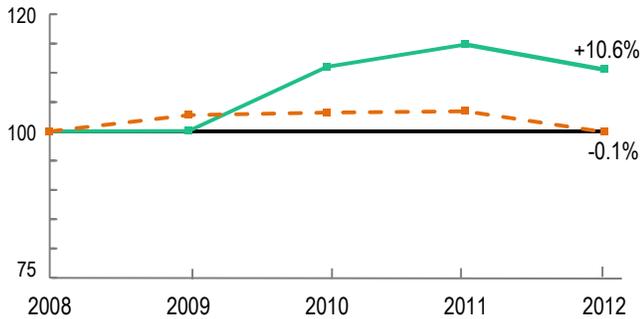


For descriptions of the metrics, please see Technical Appendix.

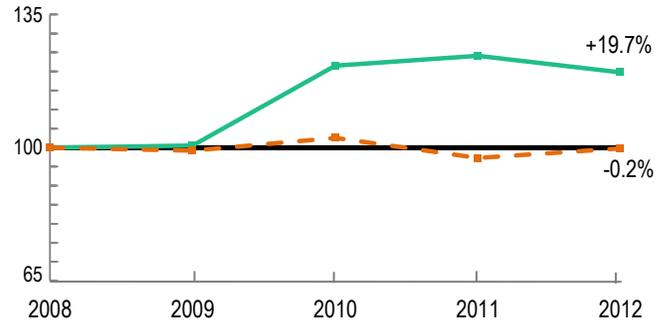


**UTILIZATION TRENDS**

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

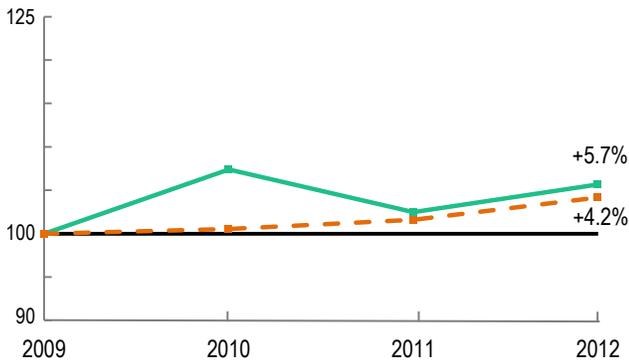


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

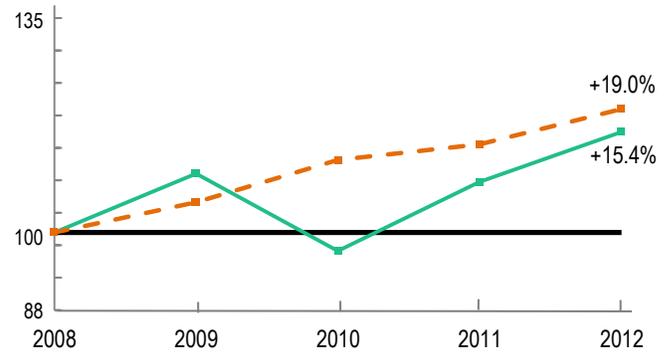


**COST TRENDS**

How has the hospital's inpatient cost<sup>‡</sup> per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

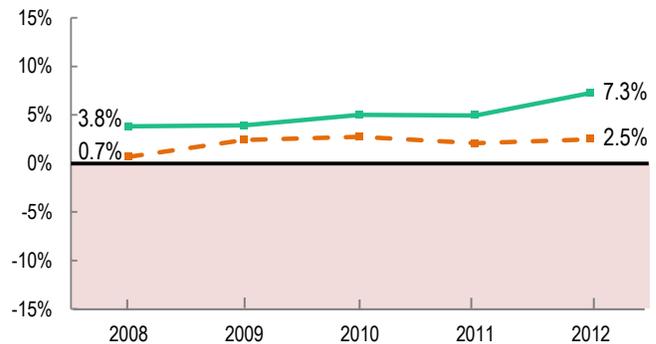


**FINANCIAL PERFORMANCE**

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$338		\$325		\$12.9
2009	\$360	6.7%	\$346	6.6%	\$14.1
2010	\$385	6.7%	\$365	5.5%	\$19.3
2011	\$397	3.2%	\$377	3.3%	\$19.6
2012	\$429	8.1%	\$398	5.5%	\$31.2

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

<sup>‡</sup> Costs were adjusted to exclude direct medical education costs and physician compensation.

\* Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

<sup>†</sup> Delivery DRG includes Cesarean and Vaginal Deliveries, and Neonate DRG.

<sup>†</sup> Average Hospital does not include Specialty hospitals.

For more information, please contact:

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