

Hospital Profile: MARLBOROUGH HOSPITAL

Marlborough, MA
UMass Memorial Health Care
Community Hospital
Metro West Region

Marlborough Hospital is a non-profit, acute care community hospital. It is among the smaller hospitals in Massachusetts, with 67 staffed beds. Marlborough Hospital is located in the Metro West region and represents 14% of all acute hospital staffed beds in the region. It is a member of the UMass Memorial Health Care system.

PATIENTS Over half of all inpatient cases treated at Marlborough Hospital are from Marlborough and Hudson.

INPATIENT SERVICES Compared with the other community hospitals, Marlborough Hospital treats a greater proportion of mid-severity cases. In FY12, it accounted for 15% of all inpatient discharges from acute hospitals within the Metro West region. Marlborough Hospital is a significant provider of behavioral health services in the region. Of note, based on its most common FY12 inpatient cases (DRGs), Marlborough hospital treated 60% of all Schizophrenia cases and 43% of all Major Depressive Disorders & Other/Unspecified Psychoses cases in Metro West.

FINANCIAL PERFORMANCE Marlborough Hospital's total revenue in FY12 was \$79 million. Its FY12 public payer mix was 62.8%, the highest among all community hospitals. Marlborough Hospital's FY12 inpatient cost[†] per case mix adjusted discharge was \$7,380, approximately 28% lower than the average community hospital, and the second lowest among all community hospitals. Marlborough Hospital's CY12 average commercial payer price level was at the 47th percentile, lower than the average community hospital. It earned a surplus of \$1.0 million in FY12 (1.3% total margin), and it earned a surplus each year from FY08 to FY12.

AT A GLANCE

TOTAL STAFFED BEDS: 67, among the smaller acute hospitals

% OCCUPANCY: 74%, > cohort avg. (62%)

TOTAL REVENUE in FY12: \$79 million

PUBLIC PAYER MIX: 62.8% (Non-DSH* Hospital)

SPECIAL PUBLIC FUNDING: Not Applicable

TAX STATUS: Non-profit

TRAUMA CENTER DESIGNATION: Not Applicable

CY12 COMMERCIAL PAYER PRICE LEVEL: 47th Percentile

CASE MIX INDEX in FY12: 0.90, > cohort avg. (0.81); < statewide (1.06)

INPATIENT:OUTPATIENT REVENUE in FY12: 31%:69%

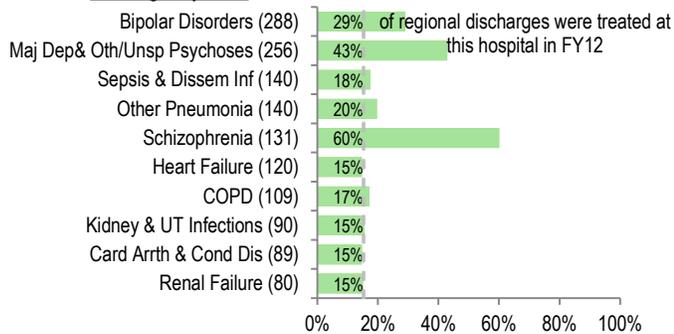
TOTAL MARGIN in FY12: 1.3% (\$1.0 million)

CHANGE in OWNERSHIP (FY08-FY12): Not Applicable

SERVICES

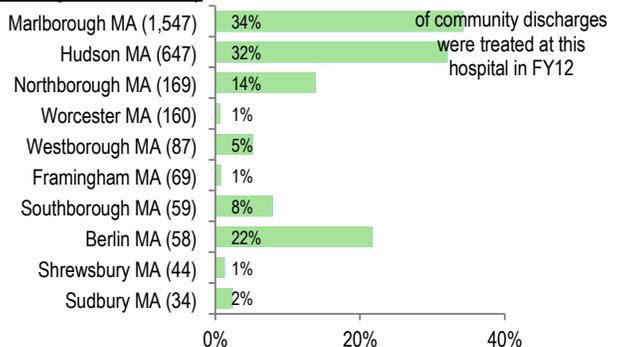
What were the most common inpatient cases (DRGs) treated at the hospital? What proportion of the region's cases did this hospital treat for each service?

Discharges by DRG



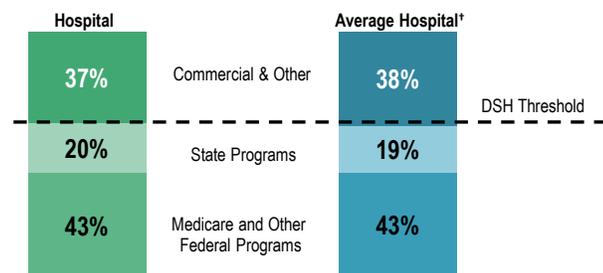
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?

Discharges by Community



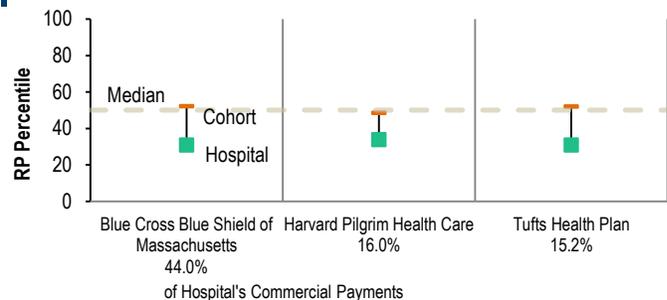
PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?

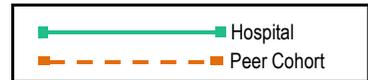


Percentage calculations may not sum to 100% due to rounding

What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?

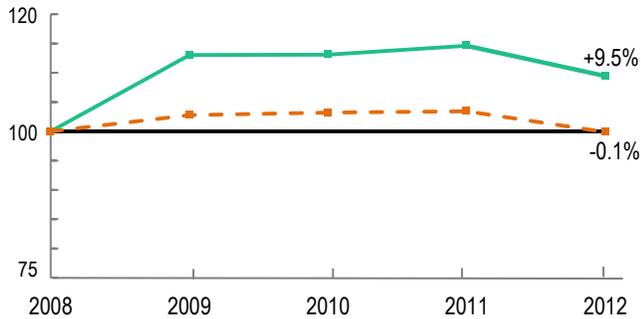


For descriptions of the metrics, please see Technical Appendix.

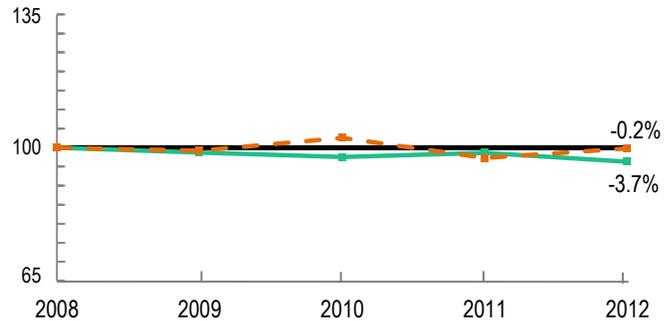


UTILIZATION TRENDS

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

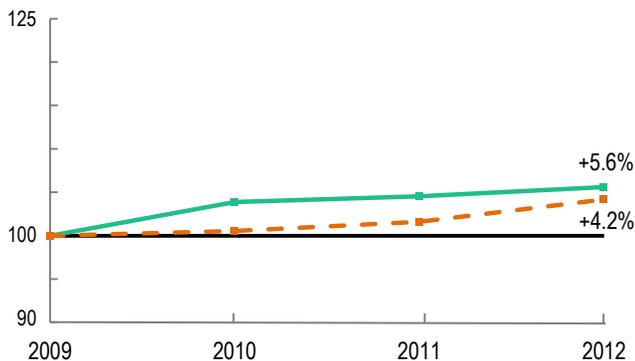


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

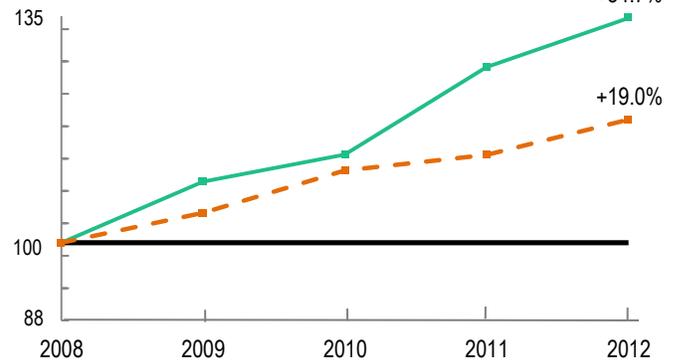


COST TRENDS

How has the hospital's inpatient cost[†] per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

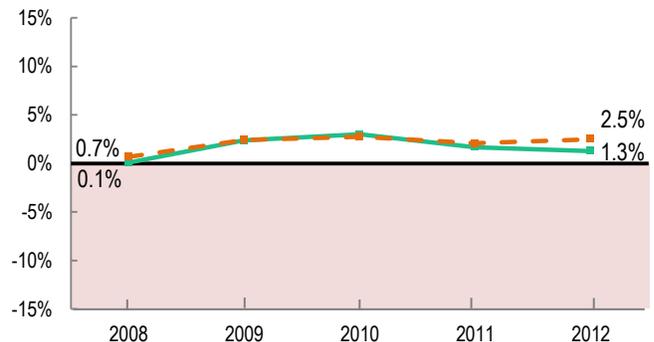


FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$65		\$65		\$0.0
2009	\$67	4.0%	\$66	1.6%	\$1.6
2010	\$73	8.0%	\$70	7.3%	\$2.2
2011	\$76	5.3%	\$75	6.7%	\$1.3
2012	\$79	3.9%	\$78	4.3%	\$1.0

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

[†] Costs were adjusted to exclude direct medical education costs and physician compensation.

* Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

[†] Average Hospital does not include Specialty hospitals.

For more information, please contact:

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