

# Hospital Profile: STEWARD HOLY FAMILY HOSPITAL

Methuen, MA  
Steward Health Care System  
Community, Disproportionate Share Hospital  
East Merrimack Region

Steward Holy Family Hospital (Holy Family) is a for-profit, acute care community hospital. It is a mid-size hospital in Massachusetts, with 229 staffed beds. It is located in the East Merrimack region and represents 43% of all acute hospital staffed beds in the region. It is a member of the Steward Health Care System. Holy Family qualifies as a Disproportionate Share Hospital (DSH), as more than 63% of its gross patient service revenue is derived from government programs.

**PATIENTS** Half of all inpatient cases treated at Steward Holy Family Hospital are from Methuen and Lawrence.

**INPATIENT SERVICES** Compared with other community-DSH hospitals, Steward Holy Family Hospital treats a greater proportion of higher-severity cases. In FY12, it accounted for 43% of all inpatient discharges from acute hospitals within the East Merrimack region. Of note, based on its most common FY12 inpatient cases (DRGs), it treated 100% of all Rehabilitation cases, 96% of all Bipolar Disorders cases, and 95% of all Major Depressive Disorders & Other Unspecified Diagnoses cases in the East Merrimack region.

**FINANCIAL PERFORMANCE** Holy Family's total revenue in FY12 was \$188 million. Its FY12 public payer mix was 64%, the third lowest of all community-DSH hospitals. The FY12 inpatient cost<sup>t</sup> per case mix adjusted discharge was \$8,635, which was approximately 8% lower than the average community-DSH hospital. The CY12 average commercial payer price level was at the 34<sup>th</sup> percentile, lower than the average community-DSH hospital. It had a loss of \$2.9 million (-1.5% total margin) in FY12, and also experienced a loss in FY11, although it earned a surplus from FY08 to FY10.

## AT A GLANCE

**TOTAL STAFFED BEDS:** 229, mid-size acute hospital

**% OCCUPANCY:** 66%, > cohort avg. (61%)

**TOTAL REVENUE in FY12:** \$188 million

**PUBLIC PAYER MIX:** 64% (DSH\* Hospital)

**SPECIAL PUBLIC FUNDING:** ICB<sup>9</sup>

**TAX STATUS:** For profit

**TRAUMA CENTER DESIGNATION:** Not Applicable

**CY12 COMMERCIAL PAYER PRICE LEVEL:** 34<sup>th</sup> Percentile

**CASE MIX INDEX in FY12:** 0.90, > cohort avg. (0.89); < statewide (1.06)

**INPATIENT:OUTPATIENT REVENUE in FY12:** 43%:57%

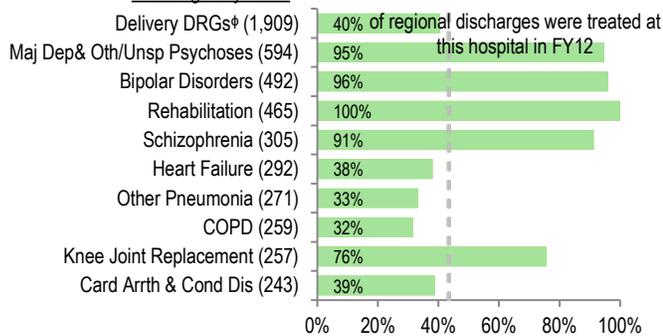
**TOTAL MARGIN in FY12:** -1.5% (-\$2.9 million)

**CHANGE in OWNERSHIP (FY08-FY12):** Steward Health Care - 2010

## SERVICES

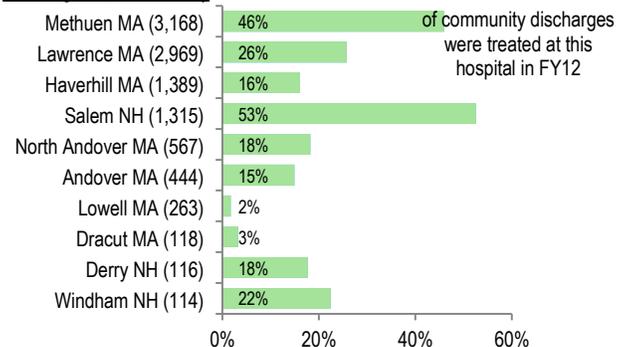
What were the most common inpatient cases (DRGs) treated at the hospital? What proportion of the region's cases did this hospital treat for each service?

### Discharges by DRG



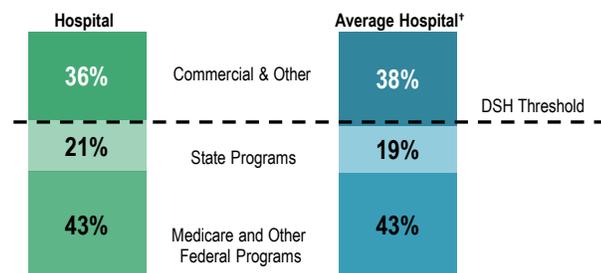
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?

### Discharges by Community



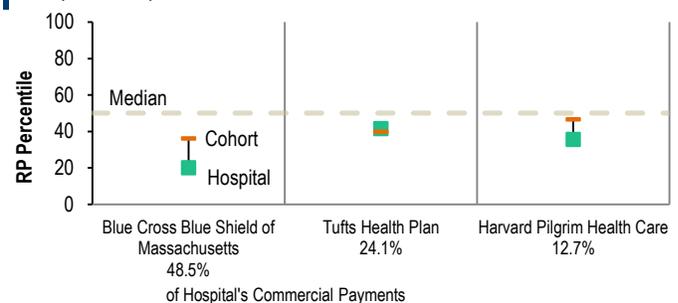
## PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?



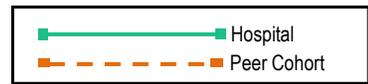
Percentage calculations may not sum to 100% due to rounding

What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?



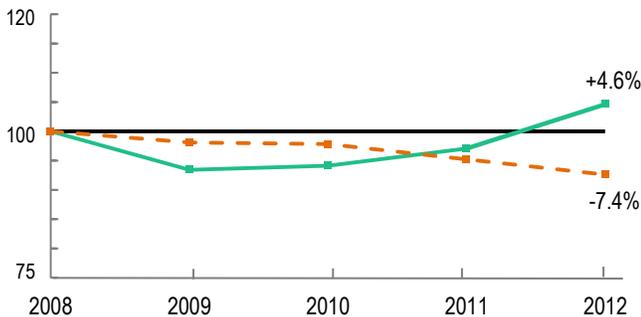
of Hospital's Commercial Payments

For descriptions of the metrics, please see Technical Appendix.

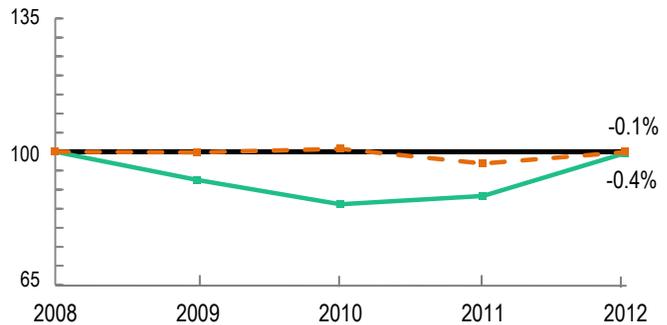


**UTILIZATION TRENDS**

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

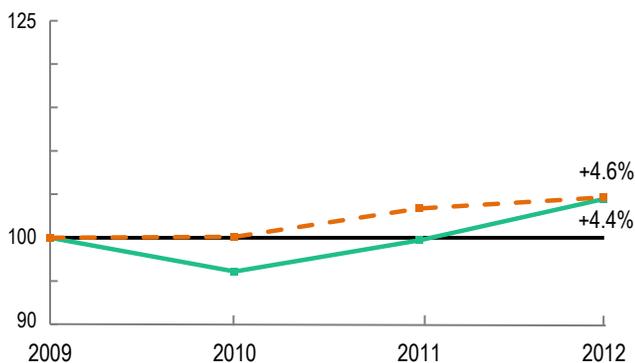


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

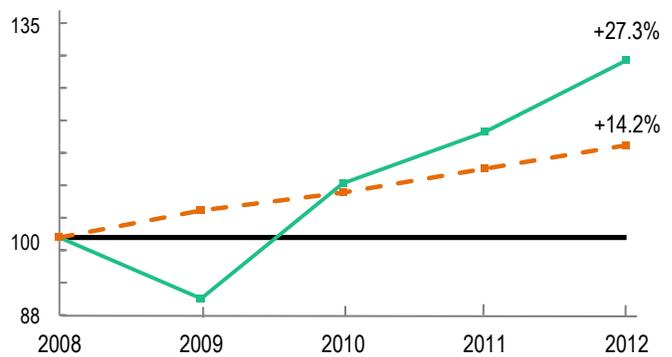


**COST TRENDS**

How has the hospital's inpatient cost<sup>‡</sup> per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

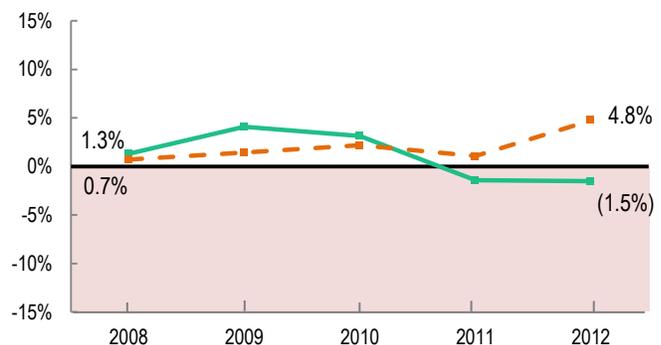


**FINANCIAL PERFORMANCE**

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$151		\$149		\$2.0
2009	\$147	(2.3%)	\$141	(5.1%)	\$6.0
2010	\$154	4.8%	\$149	5.8%	\$4.8
2011	\$154	(0.3%)	\$156	4.4%	(\$2.2)
2012	\$188	22.2%	\$191	22.3%	(\$2.9)

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

<sup>‡</sup> Costs were adjusted to exclude direct medical education costs and physician compensation.

<sup>†</sup> Average Hospital does not include Specialty hospitals.

<sup>\*</sup> Delivery DRG includes Cesarean and Vaginal Deliveries, and Neonate DRG.

<sup>\*</sup> Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

<sup>§</sup> For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

For more information, please contact:

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