

Steward Good Samaritan Medical Center (Good Samaritan) is a for-profit, acute care community hospital. It is a mid-size hospital in Massachusetts, with 240 staffed beds. Good Samaritan is located in the Metro South region and represents 40% of all acute hospital staffed beds in the region. It is a member of the Steward Health Care System. Good Samaritan qualifies as a Disproportionate Share Hospital (DSH), as more than 63% of its gross patient service revenue is derived from government programs.

PATIENTS Nearly half of all inpatient cases treated at Good Samaritan are from Brockton and Stoughton.

INPATIENT SERVICES Compared with the other community-DSH hospitals, Good Samaritan treats a greater proportion of lower-severity cases. In FY12, it accounted for 44% of all inpatient discharges from acute hospitals within the Metro South region. Of note, based on its most common FY12 inpatient cases (DRGs), Steward Good Samaritan Medical Center treated 99% of all Opioid Abuse and Dependence cases and 96% of all Drug & Alcohol Abuse or Dependence (left against medical advice) cases in the Metro South region.

FINANCIAL PERFORMANCE Good Samaritan's total revenue in FY12 was \$225 million. Its FY12 public payer mix was 69%, slightly higher than to the average community-DSH hospital. Good Samaritan's FY12 inpatient cost[†] per case mix adjusted discharge was \$9,665, approximately 2% higher than the average community-DSH hospital. Good Samaritan's CY12 average commercial payer price level was at the 44th percentile, higher than the average community-DSH hospital. It had a loss of \$4.0 million (-1.8% total margin) in FY12, although the hospital reported surpluses from FY08 to FY11.

AT A GLANCE

TOTAL STAFFED BEDS: 240, mid-size acute hospital

% OCCUPANCY: 80%, > cohort avg. (61%)

TOTAL REVENUE in FY12: \$225 million

PUBLIC PAYER MIX: 69% (DSH* Hospital)

SPECIAL PUBLIC FUNDING: ICB⁹

TAX STATUS: For profit

TRAUMA CENTER DESIGNATION: Not Applicable

CY12 COMMERCIAL PAYER PRICE LEVEL: 44th Percentile

CASE MIX INDEX in FY12: 0.82, < cohort avg. (0.89); < statewide (1.06)

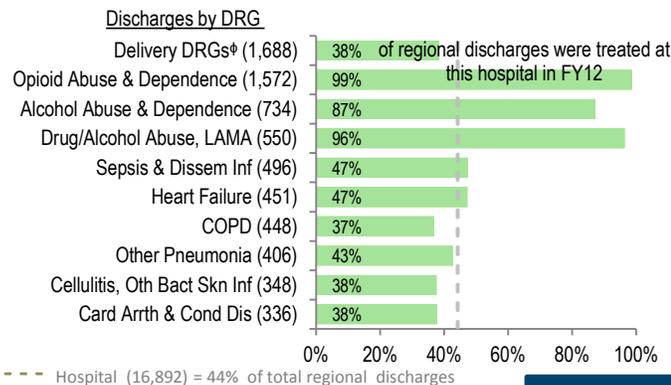
INPATIENT:OUTPATIENT REVENUE in FY12: 49%:51%

TOTAL MARGIN in FY12: -1.8% (-\$4.0 million)

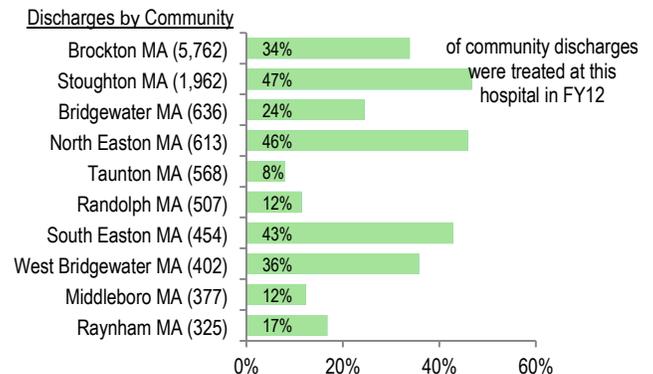
CHANGE in OWNERSHIP (FY08-FY12): Steward Health Care - 2010

SERVICES

What were the most common inpatient cases (DRGs) treated at the hospital? What proportion of the region's cases did this hospital treat for each service?

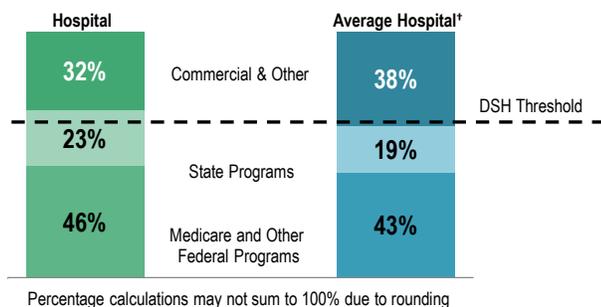


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?

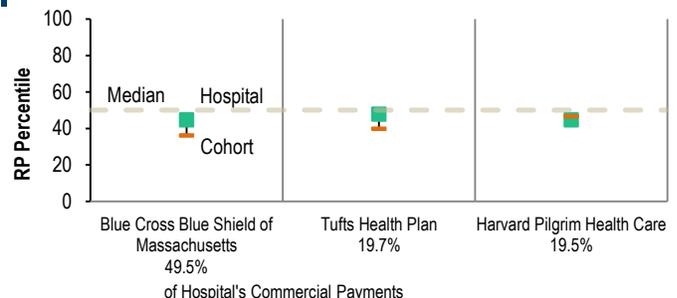


PAYER MIX

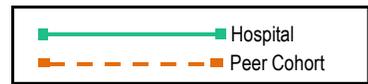
What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?



What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?

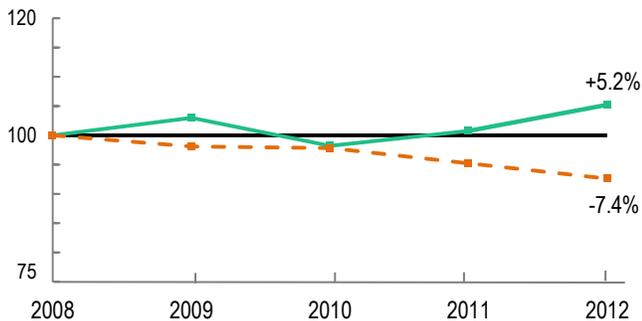


For descriptions of the metrics, please see Technical Appendix.

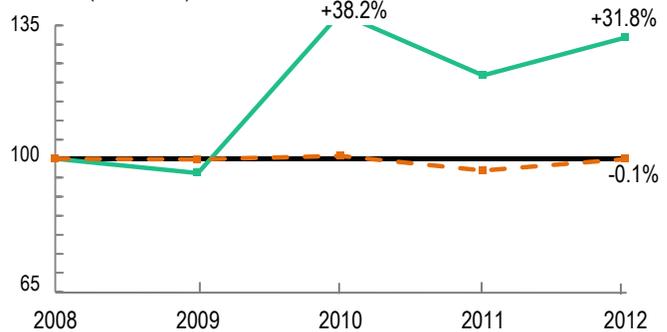


UTILIZATION TRENDS

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

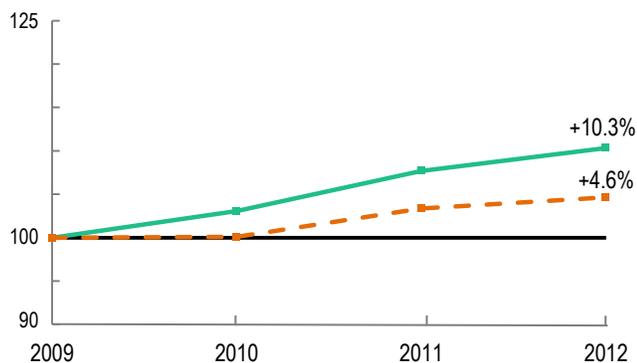


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

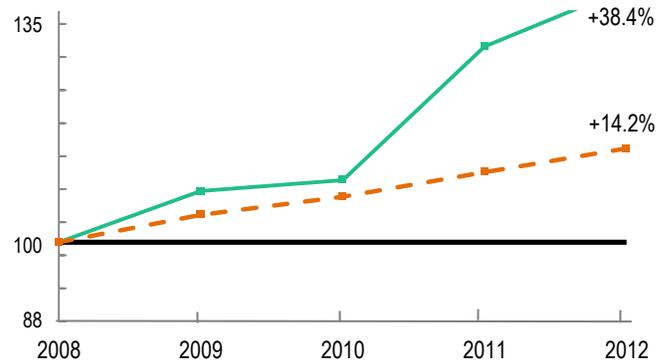


COST TRENDS

How has the hospital's inpatient cost[†] per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

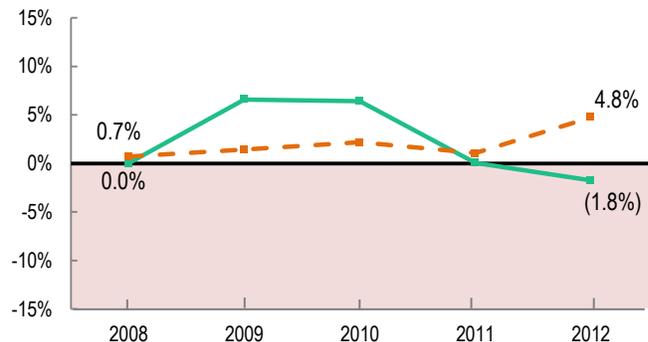


FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$184		\$184		\$0.0
2009	\$197	7.1%	\$184	0.0%	\$13.0
2010	\$199	0.6%	\$186	0.8%	\$12.7
2011	\$183	(7.8%)	\$183	(1.6%)	\$0.1
2012	\$225	22.7%	\$229	24.9%	(\$4.0)

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

[†] Costs were adjusted to exclude direct medical education costs and physician compensation.

* Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

[‡] Delivery DRG includes Cesarean and Vaginal Deliveries, and Neonate DRG.

[§] For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

^{††} Average Hospital does not include Specialty hospitals.

For more information, please contact:

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