

# Hospital Profile: ANNA JAUQUES HOSPITAL

Community Hospital  
Upper North Shore Region

Anna Jaques Hospital is a non-profit, acute care community hospital. It is a mid-size hospital in Massachusetts, with 140 staffed beds. Anna Jaques is located in the Upper North Shore region and is the only hospital in that region.

**PATIENTS** Thirty-five percent of all inpatient cases treated at Anna Jaques are from Newburyport and Amesbury.

**INPATIENT SERVICES** Compared with the other community hospitals, Anna Jaques treats a greater proportion of mid-severity cases.

**FINANCIAL PERFORMANCE** Anna Jaques's total revenue in FY12 was \$115 million. Its FY12 public payer mix was 58%, higher than the average community hospital. Anna Jaques's FY12 inpatient cost<sup>†</sup> per case mix adjusted discharge was \$7,882, approximately 23% lower than the average community hospital, and the third lowest of all community hospitals. Anna Jaques's CY12 average commercial payer price level was at the 19<sup>th</sup> percentile, the lowest among all community hospitals. Anna Jaques earned a surplus of \$2.0 million (1.7% total margin) in FY12, and also earned a surplus from FY08 to FY10, although it was not profitable in FY11 (-1.5% total margin).

## AT A GLANCE

**TOTAL STAFFED BEDS:** 140, mid-size acute hospital

**% OCCUPANCY:** 62%, = cohort avg. (62%)

**TOTAL REVENUE in FY12:** \$115 million

**PUBLIC PAYER MIX:** 58% (Non-DSH\* Hospital)

**SPECIAL PUBLIC FUNDING:** CHART<sup>^</sup>; ICB<sup>9</sup>

**TAX STATUS:** Non-profit

**TRAUMA CENTER DESIGNATION:** Adult: Level 3

**CY12 COMMERCIAL PAYER PRICE LEVEL:** 19th Percentile

**CASE MIX INDEX in FY12:** 0.79, < cohort avg. (0.81); < statewide (1.06)

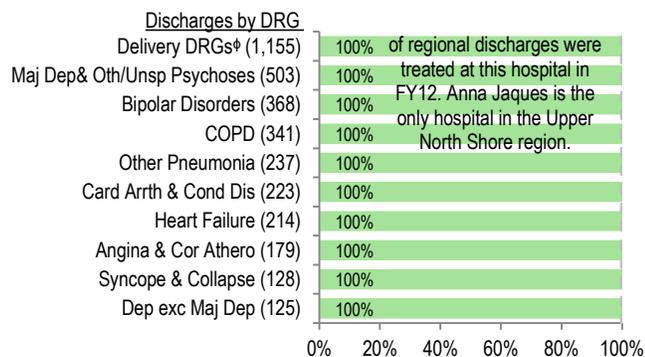
**INPATIENT:OUTPATIENT REVENUE in FY12:** 36%:64%

**TOTAL MARGIN in FY12:** 1.7% (\$2.0 million)

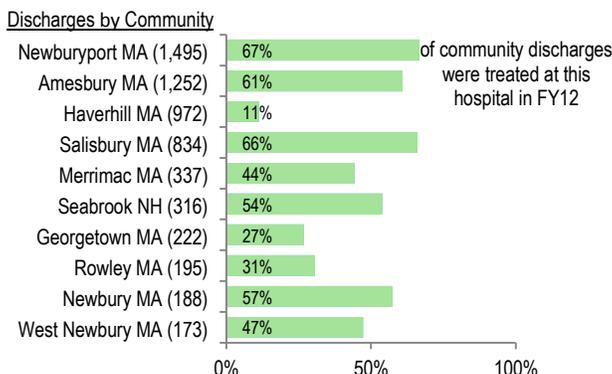
**CHANGE in OWNERSHIP (FY08-FY12):** Not Applicable

## SERVICES

What were the most common inpatient cases (DRGs) treated at the hospital? What proportion of the region's cases did this hospital treat for each service?

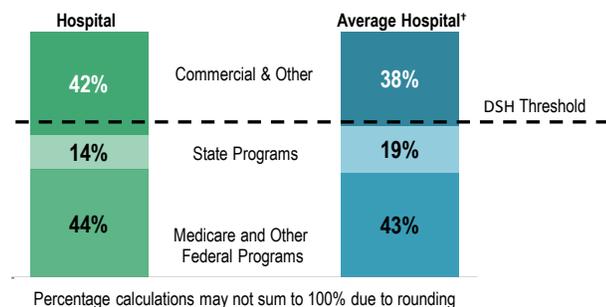


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?

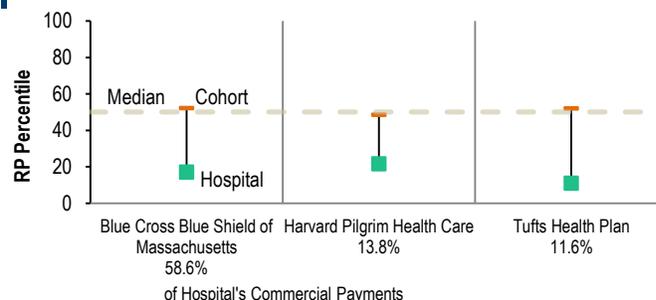


## PAYER MIX

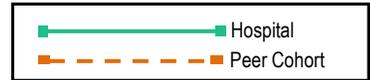
What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?



What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?

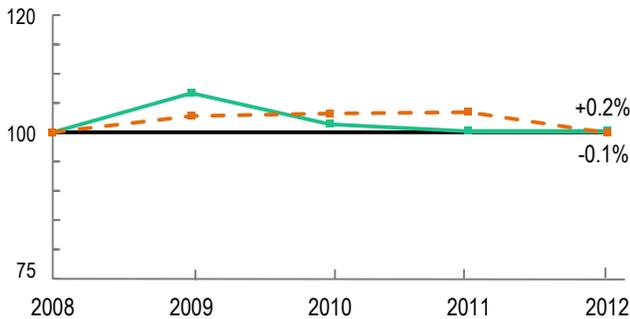


For descriptions of the metrics, please see Technical Appendix.

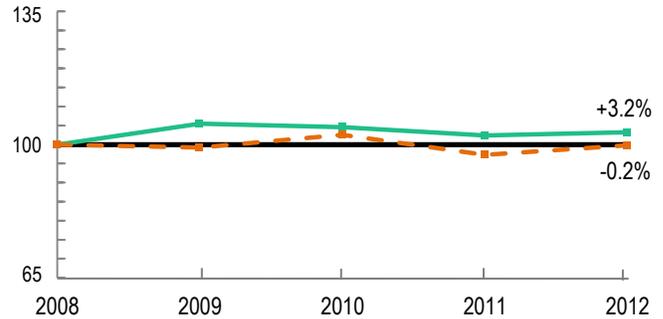


**UTILIZATION TRENDS**

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

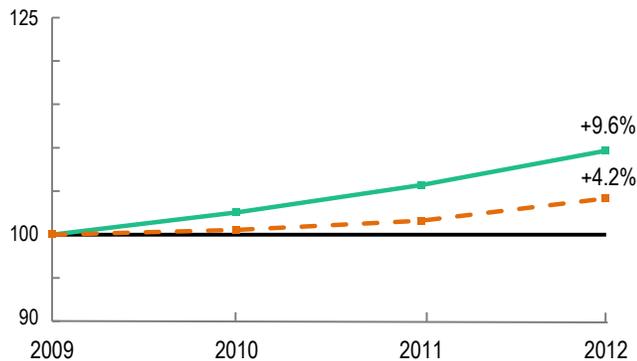


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

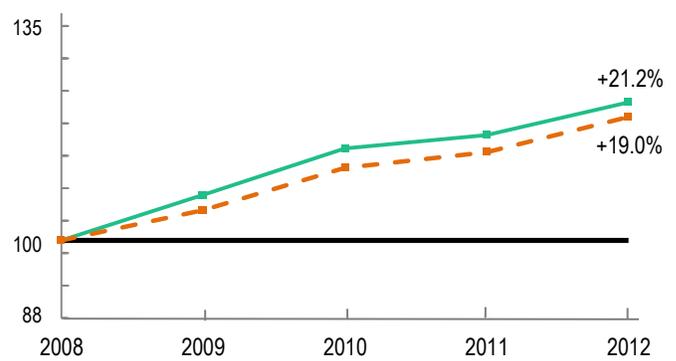


**COST TRENDS**

How has the hospital's inpatient cost<sup>†</sup> per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

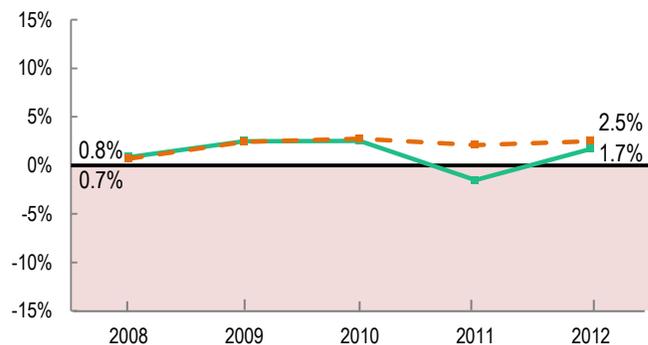


**FINANCIAL PERFORMANCE**

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$101		\$100		\$0.9
2009	\$107	6.4%	\$104	4.6%	\$2.7
2010	\$110	3.3%	\$108	3.2%	\$2.8
2011	\$107	(3.4%)	\$108	0.6%	(\$1.6)
2012	\$115	7.5%	\$113	4.1%	\$2.0

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

For more information, please contact:

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[www.mass.gov/chia/hospitals](http://www.mass.gov/chia/hospitals)

<sup>‡</sup> Costs were adjusted to exclude direct medical education costs and physician compensation.  
<sup>\*</sup> Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.  
<sup>^</sup> For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).  
<sup>§</sup> For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).  
<sup>¶</sup> Delivery DRG includes Cesarean and Vaginal Deliveries, and Neonate DRG.  
<sup>†</sup> Average Hospital does not include Specialty hospitals.