

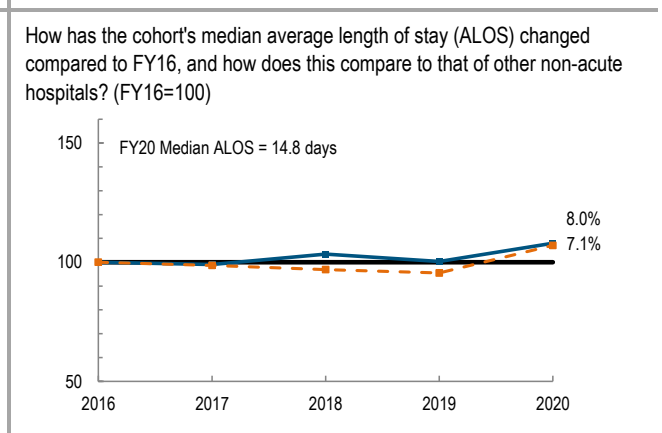
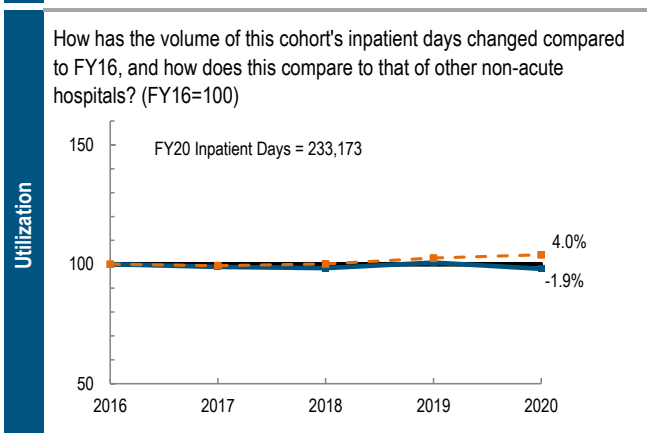
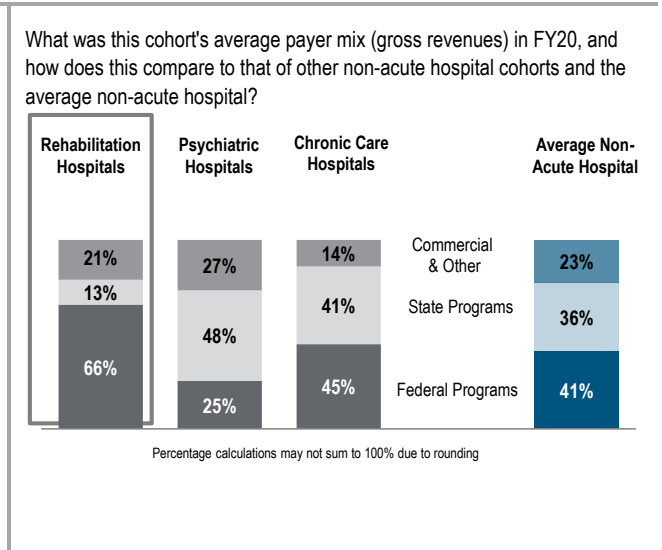
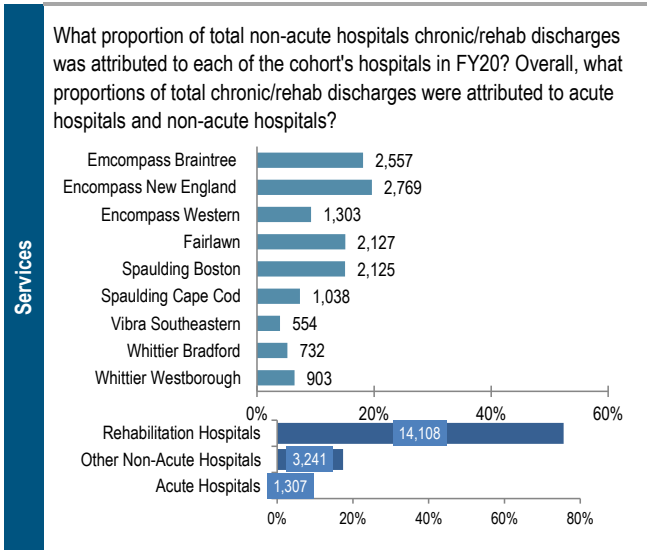
REHABILITATION HOSPITALS

2020 Hospital Profile

Rehabilitation hospitals provide intensive, post-acute rehabilitation services, such as physical, occupational, and speech therapy services. For Medicare payment purposes, hospitals are classified as rehabilitation hospitals if they provide more than 60% of their inpatient services to patients with one or more of 13 diagnoses listed in the federal regulations. The nine rehabilitation hospitals were responsible for 76% of chronic and rehabilitation discharges in FY20, while other non-acute hospitals accounted for 17% and acute hospitals accounted for 7% of rehabilitation discharges. Five of the nine rehabilitation hospitals were profitable in FY20. Inpatient days decreased 2% between FY16 and FY20 at rehabilitation hospitals.

Hospitals in Cohort:	
Encompass Health Rehabilitation Hospital of Braintree	Spaulding Rehabilitation Hospital Cape Cod
Encompass Health Rehabilitation Hospital of New England	Vibra Hospital of Southeastern Massachusetts
Encompass Health Rehabilitation Hospital of Western Massachusetts	Whittier Rehabilitation Hospital Bradford
Fairlawn Rehabilitation Hospital, an affiliate of Encompass Health	Whittier Rehabilitation Hospital Westborough
Spaulding Rehabilitation Hospital Boston	

At a Glance	
Total Beds:	Average Public Payer Mix:
936 (25.0% of total non-acute hospitals)	79.0%, > total non-acute hospitals (77.4%)
Median % Occupancy:	Total Gross Patient Service Revenue:
69.0%, < total non-acute hospitals (82.4%)	\$927 million (33.2% of total non-acute hospitals)
Total Inpatient Days:	Inpatient:Outpatient Gross Patient Service Revenue:
233,173 (22.1% of total non-acute hospitals)	87%:13% (total non-acute hospitals = 88%:12%)
Total Inpatient Discharges:	
14,108 (24.7% of total non-acute hospitals)	



For descriptions of the metrics, please see Technical Appendix.



REHABILITATION HOSPITALS

2020 Hospital Profile

Utilization Trends	Volume of Inpatient Days				
	FY16	FY17	FY18	FY19	FY20
Emcompass Braintree	29,804	33,351	34,444	35,540	36,543
Emcompass New England	37,434	38,807	39,055	39,214	36,453
Emcompass Western	17,229	17,274	17,287	17,788	17,574
Fairlawn	31,470	28,820	27,718	29,427	27,786
Spaulding Boston	46,058	44,756	44,863	45,337	44,702
Spaulding Cape Cod	15,576	14,631	14,876	14,869	15,311
Vibra Southeastern	26,182	22,168	21,586	23,248	22,616
Whittier Bradford	16,867	17,666	17,063	16,742	16,147
Whittier Westborough	17,090	17,682	16,988	17,244	16,041

Utilization Trends	Average Length of Stay (Days)				
	FY16	FY17	FY18	FY19	FY20
Emcompass Braintree	12.8	13.2	13.1	13.5	14.3
Emcompass New England	13.6	13.4	13.3	13.0	13.2
Emcompass Western	13.7	13.5	13.2	13.0	13.5
Fairlawn	12.5	13.4	12.0	12.4	13.1
Spaulding Boston	20.1	20.4	20.9	21.7	21.0
Spaulding Cape Cod	13.1	13.1	14.1	13.7	14.8
Vibra Southeastern	44.1	44.6	39.3	36.1	40.8
Whittier Bradford	20.0	22.0	21.1	21.6	22.1
Whittier Westborough	20.5	19.1	17.8	20.9	17.8

Utilization Trends	Volume of Outpatient Visits				
	FY16	FY17	FY18	FY19	FY20
Emcompass Braintree	69,374	58,668	47,217	38,859	26,906
Emcompass New England	25,743	27,594	23,739	17,671	3,520
Emcompass Western	12,173	10,564	9,333	9,697	1,868
Fairlawn	9,425	8,573	8,398	7,526	2,918
Spaulding Boston	296,754	312,846	349,259	376,899	284,348
Spaulding Cape Cod	112,457	112,597	118,759	133,379	97,759
Vibra Southeastern	2,483	2,399	1,677	1,590	272
Whittier Bradford	38,786	44,088	43,713	39,553	27,524
Whittier Westborough	15,792	15,781	16,180	13,318	8,309

Patient Revenue Trends	Net Inpatient Revenue per Patient Day				
	FY16	FY17	FY18	FY19	FY20
Emcompass Braintree	\$1,554	\$1,617	\$1,675	\$1,705	\$1,585
Emcompass New England	\$1,587	\$1,527	\$1,585	\$1,654	\$1,694
Emcompass Western	\$1,404	\$1,479	\$1,497	\$1,593	\$1,629
Fairlawn	\$1,460	\$1,456	\$1,593	\$1,632	\$1,557
Spaulding Boston	\$1,671	\$1,710	\$1,849	\$1,889	\$1,956
Spaulding Cape Cod	\$1,753	\$1,810	\$1,717	\$1,886	\$1,886
Vibra Southeastern	\$1,098	\$1,129	\$1,184	\$1,204	\$1,219
Whittier Bradford	\$1,295	\$1,281	\$1,401	\$1,386	\$1,518
Whittier Westborough	\$1,311	\$1,271	\$1,391	\$1,425	\$1,531

Patient Revenue Trends	Total Net Outpatient Revenue (in millions)				
	FY16	FY17	FY18	FY19	FY20
Emcompass Braintree	\$8.3	\$5.7	\$5.0	\$4.9	\$3.3
Emcompass New England	\$2.2	\$2.6	\$2.2	\$1.8	\$0.4
Emcompass Western	\$0.9	\$0.8	\$0.7	\$0.8	\$0.2
Fairlawn	\$0.7	\$0.7	\$0.7	\$0.8	\$0.3
Spaulding Boston	\$41.8	\$42.9	\$47.6	\$48.9	\$43.7
Spaulding Cape Cod	\$14.7	\$15.5	\$14.8	\$16.5	\$13.0
Vibra Southeastern	\$0.4	\$0.3	\$0.2	\$0.1	\$0.02
Whittier Bradford	\$6.0	\$5.0	\$5.3	\$4.8	\$3.2
Whittier Westborough	\$1.7	\$1.5	\$1.3	\$1.2	\$0.7

Financial Performance	Total Revenue, Cost, and Profit (Loss) in FY2020				
	Operating Revenue	Total Revenue	Costs	Income (Loss)	Total Margin
Emcompass Braintree	\$61.9	\$61.9	\$51.6	\$10.2	16.5%
Emcompass New England	\$62.2	\$62.2	\$51.6	\$10.6	17.1%
Emcompass Western	\$28.9	\$28.9	\$23.4	\$5.5	19.0%
Fairlawn	\$43.7	\$43.7	\$35.1	\$8.6	19.6%
Spaulding Boston	\$150.8	\$150.8	\$173.0	-\$22.2	-14.7%
Spaulding Cape Cod	\$43.1	\$43.2	\$47.2	-\$4.0	-9.3%
Vibra Southeastern	\$28.4	\$28.4	\$28.9	-\$0.5	-1.8%
Whittier Bradford	\$30.2	\$30.2	\$30.3	-\$0.1	-0.4%
Whittier Westborough	\$27.2	\$27.2	\$26.3	\$1.0	3.6%