

Tufts Medical Center Parent

Fiscal Year 2017:[^]

\$1 Billion
Operating Revenue

\$2.0 Million
Net Assets

At a Glance

Wellforce is comprised of the parent companies of Tufts Medical Center, Circle Health, and Hallmark Health was not financially consolidated in FY 2017.

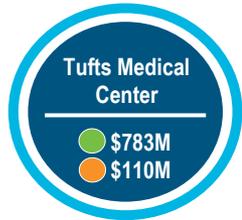
Tufts Medical Center Parent

1 Acute Hospital

\$21M
Total Profit/Loss

2.1%
Total Margin

AH Acute Hospitals



PO Physician Organizations



OP Other Health Care Providers



OO Other Organizations



See the technical appendix for details

Consolidating Eliminations: ● (\$58M)
● (\$1M)

Circle Health

Fiscal Year 2017:[^]

\$510 Million
Operating Revenue

\$171 Million
Net Assets

Circle Health

1 Acute Hospital

(\$6)M
Total Profit/Loss

-1.1%
Total Margin

AH Acute Hospitals



PO Physician Organizations



OP Other Health Care Providers



OO Other Organizations



Consolidating Eliminations: ● (\$5M)
● (\$4M)

Hallmark Health

Fiscal Year 2017:[^]

\$297 Million
Operating Revenue

\$197 Million
Net Assets

Hallmark Health

1 Acute Hospital

(\$8)M
Total Profit/Loss

-2.5%
Total Margin

AH Acute Hospitals



PO Physician Organizations



OP Other Health Care Providers



OO Other Organizations



Consolidating Eliminations: ● (\$5M)
● (\$2M)

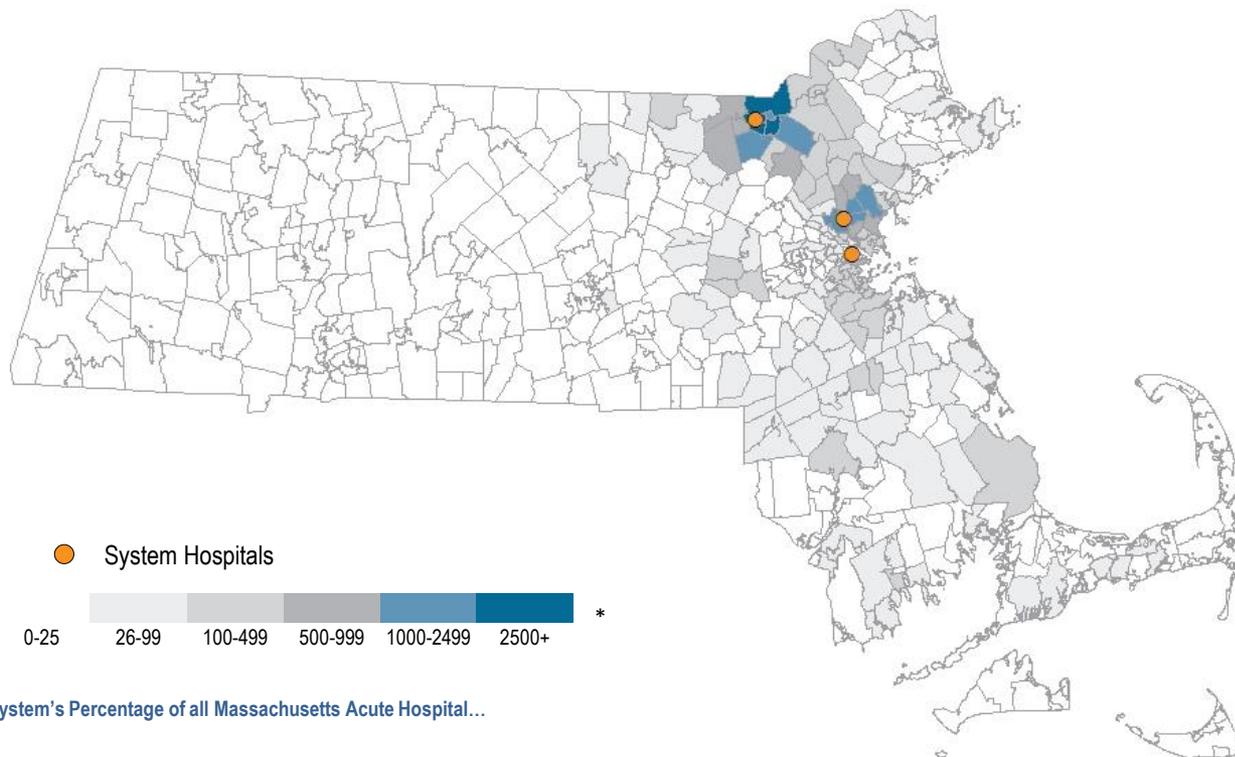
* Wellforce was not financially consolidated in FY17.

[^] Operating revenue percentages are calculated based on Tufts Medical Center Parent and Circle Health's respective total FY17 values.

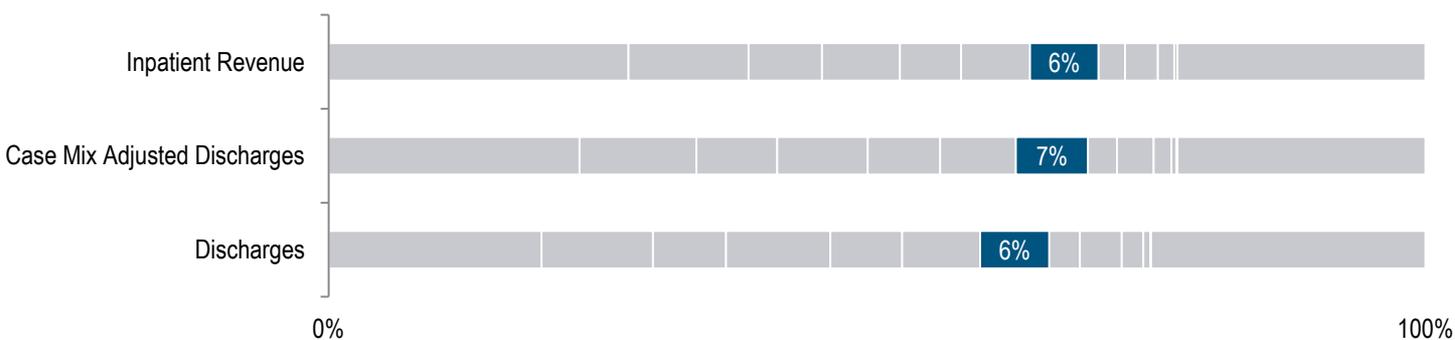
% of System's Operating Revenue: ○ < 10% ● 10-20% ● > 20%

● Operating Revenue ● Net Assets

AH **Acute Hospital Discharges per Zip Code**



AH **System's Percentage of all Massachusetts Acute Hospital...**



Tufts Medical Center Parent

	Entity	Profit (Loss) in Millions	Total Margin
AH	Tufts Medical Center	\$12.3	1.6%
PO	Tufts Medical Center Physicians Org.	\$1.0	0.4%
PO	New England Quality Care Alliance & Affiliates	\$6.0	18.7%

Circle Health

	Entity	Profit (Loss) in Millions	Total Margin
AH	Lowell General Hospital	\$2.3	0.5%
PO	Circle Health Physicians	\$0.0	-26.9%

Hallmark Health

	Entity	Profit (Loss) in Millions	Total Margin
AH	Hallmark Health Medical Center	\$7.9	2.9%
PO	Hallmark Health Medical Associates	(\$6.1)	-55.0%

*Origin(s) of patients served by system hospitals