

Acute Hospital Financial Performance Trends

Fairview Hospital

City/Town: Great Barrington County: Berkshire Hospital Type: Community-High Public Payer System: Berkshire Health Systems, Inc.

Profitability	2015	2016	2017	2018	2019	MA Statewide	Northeast
						Median FY 2019	Median FY 2018
Operating Margin	5.8%	4.1%	4.6%	2.8%	6.4%	2.5%	1.2%
Non Operating Margin	4.4%	2.2%	1.7%	3.6%	2.2%	0.2%	0.1%
Total Margin	10.2%	6.3%	6.3%	6.4%	8.6%	3.5%	1.8%
Total Surplus (Loss)	\$5,197,768	\$3,216,881	\$3,216,239	\$3,611,800	\$5,152,048		
Net Patient Service Revenue	\$47,530,045	\$48,572,592	\$48,891,316	\$52,898,208	\$57,000,337		

Liquidity

Current Ratio	1.1	1.2	1.6	1.3	1.6	1.4	1.6
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Solvency

Debt Service Coverage	14.4	10.5	12.0	13.5	17.0	4.1	
Cash Flow to Total Debt	59.2%	49.3%	62.3%	49.4%	65.1%	16.0%	12.6%
Equity Financing Ratio	67.3%	72.1%	78.3%	73.9%	76.1%	50.5%	49.0%
Total Net Assets or Equity	\$26,657,108	\$29,683,038	\$33,933,356	\$36,694,469	\$40,917,935		

Parent System: Berkshire Health Systems, Inc.

	2015	2016	2017	2018	2019
Operating Margin	3.3%	3.5%	1.4%	1.4%	1.5%
Non Operating Margin	3.1%	1.9%	1.7%	3.3%	2.1%
Total Margin	6.4%	5.4%	3.1%	4.7%	3.6%
Current Ratio	1.4	1.5	1.5	1.7	1.7
Operating Surplus	\$18,149,774	\$20,485,126	\$8,417,287	\$9,189,720	\$10,047,872
Total Surplus (Loss)	\$35,255,673	\$31,933,623	\$18,998,983	\$30,367,084	\$24,177,823
Total Net Assets or Equity	\$363,499,355	\$405,459,188	\$447,478,411	\$483,040,145	\$508,805,748

For description of the metrics, please see the Massachusetts Hospital Financial Performance Technical Appendix

Published Date: October 2020



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