

# Acute Hospital Financial Performance Trends

## Heywood Memorial Hospital

City/Town: Gardner County: Worcester Hospital Type: Community-High Public Payer Hospital System: Heywood Healthcare

### Profitability

|                             | 2014         | 2015         | 2016          | 2017          | 2018          | MA Statewide<br>Median<br>FY 2018 | Northeast<br>Median<br>FY 2017 |
|-----------------------------|--------------|--------------|---------------|---------------|---------------|-----------------------------------|--------------------------------|
| Operating Margin            | 2.4%         | 4.8%         | 3.2%          | 1.6%          | 0.9%          | 2.7%                              | 1.7%                           |
| Non Operating Margin        | 1.7%         | -0.5%        | 1.6%          | 2.0%          | 1.4%          | 1.0%                              | 0.2%                           |
| Total Margin                | 4.1%         | 4.3%         | 4.8%          | 3.6%          | 2.3%          | 4.5%                              | 2.4%                           |
| Operating Surplus (Loss)    | \$2,455,407  | \$5,124,095  | \$3,552,853   | \$1,864,783   | \$1,174,354   |                                   |                                |
| Total Surplus (Loss)        | \$4,260,356  | \$4,601,921  | \$5,374,621   | \$4,207,427   | \$2,930,051   |                                   |                                |
| Net Patient Service Revenue | \$95,047,231 | \$99,154,397 | \$100,738,493 | \$104,736,119 | \$112,043,365 |                                   |                                |

### Liquidity

|               | 2014 | 2015 | 2016 | 2017 | 2018 | MA Statewide<br>Median<br>FY 2018 | Northeast<br>Median<br>FY 2017 |
|---------------|------|------|------|------|------|-----------------------------------|--------------------------------|
| Current Ratio | 0.9  | 1.0  | 1.0  | 1.1  | 1.0  | 1.6                               | 1.6                            |

### Solvency/Capital Structure

|                            | 2014         | 2015         | 2016         | 2017         | 2018         | MA Statewide<br>Median<br>FY 2018 | Northeast<br>Median<br>FY 2017 |
|----------------------------|--------------|--------------|--------------|--------------|--------------|-----------------------------------|--------------------------------|
| Debt Service Coverage      | 6.8          | 6.8          | 6.9          | 6.0          | 5.6          | 4.2                               | 3.4                            |
| Cash Flow to Total Debt    | 20.4%        | 23.4%        | 25.6%        | 21.5%        | 17.6%        | 20.4%                             | 13.3%                          |
| Equity Financing Ratio     | 54.2%        | 55.7%        | 56.3%        | 56.5%        | 56.6%        | 54.0%                             | 47.1%                          |
| Total Net Assets or Equity | \$52,678,233 | \$53,526,414 | \$53,628,359 | \$54,333,559 | \$52,966,449 |                                   |                                |

### Parent Health System: Heywood Healthcare

|                            | 2014         | 2015         | 2016         | 2017          | 2018          |
|----------------------------|--------------|--------------|--------------|---------------|---------------|
| Operating Margin           | 1.3%         | 1.0%         | 0.7%         | -0.9%         | -1.9%         |
| Non-Operating Margin       | 1.3%         | -0.3%        | 1.1%         | 1.4%          | 1.0%          |
| Total Margin               | 2.6%         | 0.7%         | 1.8%         | 0.5%          | -0.9%         |
| Current Ratio              | 0.9          | 1.0          | 1.0          | 1.0           | 1.0           |
| Operating Surplus (Loss)   | \$1,736,749  | \$1,451,064  | \$1,019,688  | (\$1,437,139) | (\$3,268,163) |
| Total Surplus (Loss)       | \$3,481,667  | \$997,434    | \$2,720,473  | \$858,920     | (\$1,532,091) |
| Total Net Assets or Equity | \$59,054,169 | \$59,794,411 | \$64,769,485 | \$67,973,943  | \$68,593,023  |

For descriptions of the metrics, please see the Massachusetts Hospital Financial Performance Technical Appendix

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