

Acute Hospital Financial Performance Trends

Hospital	City/Town	County	Hospital Type	Fiscal Year End	Number of Months Data
Berkshire Medical Center	Pittsfield, MA	Berkshire	Community, High Public Payer	09/30/16	12

Financial Performance Indicators	FY12	FY13	FY14	FY15	FY16	MA Industry Median FY16	North East US Median FY15
PROFITABILITY							
Operating Margin	10.5%	7.4%	6.3%	7.0%	7.6%	2.6%	2.3%
Non-Operating Margin	1.3%	1.4%	3.4%	3.3%	2.1%	0.8%	0.1%
Total Margin	11.8%	8.8%	9.7%	10.2%	9.7%	3.1%	2.8%
Operating Surplus (Loss)	\$38,765,214	\$26,220,513	\$25,326,350	\$31,616,580	\$36,969,063	--	--
Total Surplus (Loss)	\$43,433,179	\$31,297,598	\$38,831,682	\$46,404,417	\$47,196,501	--	--
LIQUIDITY							
Current Ratio	1.4	1.2	1.1	1.2	1.2	1.8	1.6
Days in Accounts Receivable	44	49	47	43	39	40	50
Average Payment Period	63	62	63	68	58	55	66
SOLVENCY/CAPITAL STRUCTURE							
Debt Service Coverage (Total)	6.3	5.9	6.8	7.8	8.1	4.2	3.0
Cash Flow to Total Debt	33.1%	28.6%	32.9%	38.6%	44.1%	20.8%	12.0%
Equity Financing	54.6%	58.7%	61.0%	62.3%	67.0%	50.3%	47.0%
OTHER							
Total Net Assets	\$235,850,632	\$276,549,458	\$313,219,939	\$330,247,564	\$368,881,410	--	--
Assets Whose Use is Limited	\$167,244,046	\$189,601,154	\$209,513,506	\$207,871,955	\$225,621,234	--	--
Net Patient Service Revenue	\$345,392,125	\$334,233,146	\$367,409,295	\$416,686,001	\$442,016,186	--	--

For descriptions of the metrics, please see the Massachusetts Hospital Financial Performance Technical Appendix

